LONDON, THURSDAY, APRIL 1, 1993

North Korea

Flouts a UN

Deadline on

Nuclear Sites

It Refuses Inspection By World Arms Agency

And Provokes a Crisis

VIENNA - Defiant North Korea flouted a

deadline Wednesday to give international inspectors access to its nuclear installations. thrusting a new crisis upon the United Nations. Word of North Korea's refusal came as the

board of governors of the International Atomic Energy Agency convened with what appeared to be little chance of acting effectively to win

Yun Ho Jin, a senior North Korean diplo mat, said his government's position remained unchanged. He said North Korea "is always ready to consult and discuss the implementa-

tion of the miclear safeguards agreement, except at the two sites at Yongbyon."

By excluding Yongbyon from scrutiny, North Korea was keeping the United Nations' nuclear watchdog agency from the very instal-lations that Western intelligence describes as

the heart of an illicit nuclear weapons program

While it was clear that North Korea had no intention of honoring the agency's deadline of

midnight Wednesday to permit inspections, it was anything but certain that the agency's governors would move with speed.

The agency has no powers of its own to make

a member nation comply with its requests, but it can call on the UN Security Council to take

After a day of meetings of the board at the International Atomic Energy Agency head-quarters in Vienna, David Kyd, the agency's chief spokesman, said no decisions had been

No. 34,241

Unrest in Russia **Curbs Reduction** Of Nuclear Arms

Ukraine Delays Ratifying START-1 Agreement

By Steven Erlanger

KIEV — The political unrest in Russia has stalled efforts to substantially reduce nuclear arsenals in the United States and the

In Ukraine, new fears of Russian nationalism have encouraged an increasingly vocal group of legislators who advocate keeping some muclear weapons. President Leonid M. Kravchuk promised last year that Ukraine would ratify not only the 1991 U.S.-Soviet agreement reducing nuclear warheads, but also the nonproliferation treaty of 1970, which would oblige it to give up all nuclear weapons. The breakup of the Soviet Union left nuclear weapons in four republics: Russia, Ukraine, Belarus and Kazakhstan. All but I lleging have existed the fully 1991 treaty which called for one-third. in Ukraine, new fears of Russian nationalism have encouraged an

Ukraine have ratified the July 1991 treaty, which called for one-third cuts in the nuclear warheads on Soviet and U.S. ballistic missiles. Ukrainian legislators, who are debating the treaty, are hesitant

about giving up the weapons they inherited from the Soviet Union.
Without final ratification by all four successor states of the 1991 accord, known as START-1, and the 1970 pact, the Nuclear Nonproliferation Treaty, there is no way Moscow and Washington will ratify a follow-up treaty signed in January by President Boris N. Yeltsin and President George Bush.

That treaty, also resulting from the Strategic Arms Reduction Talks and known as START-2, would eliminate heavy, land-based, multiple-warhead missiles and leave the United States and Russia with about 3,500 warheads each, down from a current total of 21,000. The treaty would eliminate any reasonable hope for a successful attack by either side.

START-2 is built on START-1 and is meaningless without it, but ratification of the second treaty can wait for a year or more, senior Western diplomats say. Much more pressing is the first treaty.

When the Soviet Union broke up, Ukraine laid claim to all Soviet

property on its territory, including nuclear weapons. Mr. Kravchuk and his government have not altered their commitment to ratify both START-1 and the nonproliferation treaty. But some influential legislators now say that while they favor ratifying START-1, subject to certain conditions. Ukraine should wait before signing the 1970 accord and becoming a nonnuclear

"The situation in Russia complicates the process of ratifying START," said Dmytro Pavlychko, the chairman of the parliament's foreign relations committee. "A lew days ago, the idea of a last transition of Ukraine to a nonnuclear state had more support that it

The parliament will ratify START-1, be said. "But f don't think we'll join the nonproliferation treaty very soon," he added. "f think we'll move to be nonnuclear, but at a slower pace, in three or four years, things will calm down in Russia."

Separation of START-1 and the nonproliferation treaty would probably derail both START agreements because the Supreme Soviet of Russia has said it would not implement START-1 until

See DISARM, Page 5



A child crying Wednesday while running after trucks in a UN convoy taking refugees from Srebrenica. The child had fallen from one of the overcrowded trucks.

Bosnia Convoys Halt After 6 Die in Crush

By David B. Ottaway

Washington Past Service
SARAJEVO, Bosnia-Herzegovina -The United Nations on Wednesday suspended food convoys for the besieged town of Srebrenica in eastern Bosnia after six Muslims, including two chil-dren, died in a stampede to board trucks for evacuation and in the crush aboard

afterward,
"We're putting this operation on hold
until we can get a sufficient UN presence on the ground in Srebrenica and arrange for an organized and dignified evacuation," said Peter Kessler, a spokesman for the UN High Commissioner for Refngees in Zagreb, Croatia.

The humanitarian relief operation for Srebrenica, mounted in the face of Bosnian Serbian "praction, has turned into" a nightmare for the UN relief agency, which has found itself becoming the un-witting accomplice of the Serbian campaign to remove Muslims from their last three enclaves in eastern Bosnia.

On Wednesday, infuriated Muslim authorities in Tuzla, where the Srebrenica evacuees were being taken, ordered the local militia to mine the roads and open fire on the UN trucks to stop the flight of remaining 30,000 to 40,000 Muslim

in the Srebrenica enclave.

UN officials were faced briefly with
the situation of finally having gained
Serbian cooperation to evacuate women, children and the wounded from Srebrenica only to find the evacuees risked being shot or blown up by the Muslims.
Finally, the UN High Commissioner's

special envoy to the former Yugaslavia. Three UN food conveys that have Jose Marie Mendiluce relephoned President through Serbian lines to Sreorendent Alija Izetbegovic to ask for his inica have found themselves overrun with

The convoy was subsequently allowed to continue on to Tuzia.

Mr. Kessler said that the Bosnian Muslim leader supported the evacuation because most of those fleeing Srebrenica were refugees from nearby villages that had already fallen to the Serbs and had found no proper shelter in the crowded town. Its population has swollen from 6,500 to around 20,000 in the last few

However, no Bosnian government of-ficial was available in Sarajevo to con-firm or deny whether Mr. Izetbegovic had supported the continued evacuation of people there under the present condi-

half-starved refugees desperate to leave. They have been taken out a total of about 5,000 people, all of them packed into the trucks with little or no protection from the winter winds.

There have twice been scenes of mass panic and violent struggle as empty UN trucks prepared to depart from the town and thousands of people have fought to them a baby who was reportedly in a group of 25 people who fell from one of the overcrowded trucks.

dents and refugees joined in a stampede to get aboard 13 departing UN tracks. They said two children were crushed 1q.

"A draft resolution has been tabled by Australia on behalf of 21 member states and it will be up to the chairman to determine whether it can go through without a vote," he said. Debate get abroad. Four evacuees died earlier in would continue on Thursday, he added. Agency decisions usually are based on una-nimity. So the scheduling of a formal vote the week from the same causes, one of would mean that some members of the board

See RELIEF, Page 5

China's Secretive Arms Buildup Is Making Asian Neighbors Jittery

By Michael Richardson

International Herold Tribune SINGAPORE - China's failure to disclose the full scale of its military spending or make public details of its defense purchases is fan-ning suspicions among Asian countries that Beijing is seeking to be a dominant regional

Such suspicion is dangerous because it is a major factor spurring a substantial arms buildup by many countries in the region that fear the prospect of a strong and assertive China. Malaysia's prime minister, Mahathir bin Mohamad, said recently that "the most worri-

some" development in East Asia was the grow-He cautioned that the re-equipment of the ed. ing strength of China.

weapons bought cheaply from Russia and other states of the former Soviet Union, "may cause Japan to balance the strength of China."

Some Asian governments are concerned that a combination of U.S. economic difficuloes, intensifying trade friction between America and Japan, and the end of the Soviet threat may eventually lead to then withdrawal of American forces from Japan and Japanese rearmament on a huge scale.

Japan's offensive capability is still limited despite having the third largest military budget in the world, said Jusuf Wanandi, chairman of the supervisory board of the Center for Strategic and International Studies in Jakarta.

But that can change very quickly," he add-Mr. Jusuf said that China's assertiveness in

the South China Sea, together with "the increase of her defense budget which is not transparent," had caused Japan and other countries in the region to question why the Chinese military needed to have new weapons such as jet lighters, missiles and possibly an aircraft

The Chinese government recently announced a 12.4 percent increase in military spending for 1993 to about \$7.5 billion.

It is the fourth year in a row that Beijing has substantially bolstered the military budget.

Specialists said that since the publicly disclosed budget did not include money spent on new equipment, weapons research or demobili-zation of officers, actual spending was likely to be about double the officially declared level. ficial data grossly underestimate the real cost of China's defense budget," said Desmond Ball, a regional military specialist in the Stategic and Defense Studies Center at the Australian National University in Canberra.

To illustrate the point, he said that official Chinese figures for 1988 put the military budget at \$6.9 billion. Australia's military budget in that year was \$5.9 billion.

Yet China's armed forces numbered about three million while Australia had fewer than 100,000. China had about 8,000 main battle tanks, 56 major warships and 4,000 fighters. Australia had 103 tanks, 10 major warships and

fewer than 100 fighters.

Jonathan Pollack, a specialist on Asian strategic affairs at the Rand Corp. in Santa Monicloak of secrecy over its military programs and plans, it was "easy for the outside world to fall prev to alarmist scenarios."

But it was equally easy, he warned, for Chinese military anthorities to "move ahead without regard for the interests and concerns of their neighbors."

Some Southeast Asian nations such as Malaysia, Indonesia and Singapore are seeking to break down these barriers of secrecy by pro-moting exchange visits of senior military plan-

ners and officers with China. The Malaysian defense minister, Najib Razak, said that by exchanging views on mutual interests and concerns, the armed forces of China and its neighbors could help reduce mis-

trust and build confidence in the region.

UN officials said pandemonium broke out Wednesday in Srebrenica as resi-

were opposed to intervention by the Security Council, in the probable form of economic The draft resolution called for the issue to be

taken, up at the United Nations. Syria and Libya jeaned China in opposing the move, say-ing the matter was best dealt with by the Interanional Atomic Energy Agency. China, one of the five permanent members of

the Security Council with a veto, and a tradi-tional ally of North Korea's, opposes an embar-go, saying it could drive President Kim Il Song into a corner and possibly provoke a violent

The present crisis was foreshadowed by was withdrawing from the international agreement requiring it to accept inspections of sus-pected nuclear sites.

. . .

Contending that North Korea remained bound by the treaty until early June, the agency set the Wednesday deadline for compliance.

In Washington, senior U.S. government offi-cials had concluded that North Korea was determined to proceed with its nuclear weapons program even if it meant giving up any chance for improved ties with the West.

They did not view North Korea's drive for a nuclear bomb as some sort of bargaining chip that can be bought off with economic or politi-cal rewards by the United States, Japan and South Korea. In addition, the U.S. government

See KOREA, Page 2

Kiosk



Simone Veil, the new minister of health, social and urban affairs, after a meeting Wednesday of France's new cabinet. Prime Minister Balladur said he would visit Germany. Page 4.

Amato Says End of Rule Is Near

ROME (Reuters) - Prime Minister Giuliano Amato of Italy, whose government has been crippled by a series of corruption-related resignations, said Wednesday that his administration was reaching "the end of its life cycle."

He said on Italian television that he had taken over the vacant Finance Ministry portfolio himself because "the life cycle of this government is coming to an end and an interim solution shows the provisional nature of this government, something which I don't plan to remedy." President Oscar Luigi Scalfaro spent Wednesday meeting possible members of a proposed national salvation government. Earlier article, Page 4.

| General News Congressional Democrats reached agreement on Presiden Clinton's budget plan. Page 3 |
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| Health /Science |

Evidence is mounting that pre-Columbian America was not a pristine wilderness. Page 6. Japan's financial markets ex-

pect a little bang. Page 15.

| Dow Jon 22.1 | m . | Up 0.33% 97.19 |
|--------------|----------------------|----------------------|
| The Do | liar Ved. 64 P.U. | • |
| Pound | 1.515 | 1.493 |
| Yen | 114.80 | 116.6 |

A Twice-Told Tale: How Gifted Writer Worked His Magic

By Esther B. Fein New York Times Service

NEW YORK — Michael Collins is, by many accounts, a gifted young writer whose stories about Ireland paint a vivid and wretched picture of his native country.

But apparently the best story Mr. Collins made up recently is not in his debut collection, "The Man Who Dreamt of Lobsters" (Random House), a book that Sandra Scofield praised in The New York Times Book Review as "brave and wildly original."
About two years ago, when Mr. Collins had finished writing his

book and was eager to get it published, he met David Chalfant, who had just started his own literary agency. Mr. Collins told a sad tale of how he signed a contract with a new, upstart publishing house on the Isle of Man called Matavia Ltd., how he was paid an advance of £5,000 (57,450) and how, just after the book was put into galleys, the

publisher reneged on the deal.

He asked Mr. Chalfant to represent him in getting back the rights to the book and in finding a new publisher. Mr. Chalfant read the manuscript, was impressed by the stories and agreed to take on Mr. Collins, his first "real client," as he called him

Chalfant called Matavia's London representative, a certain Pat McGuire, and, he said, "gave her a stern talking to about how she was arresting my client's development and hurting his career and how she had a legal obligation to revert his rights back to him."

Miss McGuire referred him to the publisher's managing director, who finally capitulated and agreed to revert the rights. Given the delay and their own responsibility for failing to publish his book, the

company agreed to let Mr. Collins keep his advance. After submitting the manuscript to several British publishers, Mr Chalfant negotiated a deal with Jonathan Cape for double the original advance. The book was published in 1992, to positive reviews, under the title "The Meat Eaters." He sold paperback rights to Phoenix House and American hard-cover rights to Random House.

All in all, thought Mr. Chalfant, an unusually happy ending. But the story didn't, in fact, end there. A few weeks ago, Mr. Chalfant was talking on the telephone with Mr. Collins, who is studying for his doctorate in English literature at the University of

You know those professional-looking page proofs? Mr. Collins said. I did them up on my home computer. Matavia Ltd.? I made it See AUTHOR, Page 2



With the occupied territories shut indefinitely, policemen checked Palestinians' identities Wednesday at a Jerusalem routiblock.

Jewish Settlers: Murder's Moral Debate

By David Hoffman

Washington Post Service
BET EL, Israeli-Occupied West Bank -When a Jewish settler, Yoram Skolnick, fatally fired his Uzi submachine gun last week at a Palestinian who had stabbed another settler and was bound hand and foot, the event reverberated across the hilltop Jewish communities

"We are all Skolnick," proclaimed a banner unfurled at the gate of Kiryat Arba, a Jewish settlement near Hebron, not far from where Mr. Skolnick killed the Palestini Mr. Skolnick told the police he fired eight

times and wanted to averge the wave of Arab attacks on Jews. "I shot him to teach the Arabs a lesson," he

So far this month, 15 Israelis have been killed

in violence, including two hit by a truck driven by a Palestinian in an incident that is still being investigated to determine whether it was an socident or deliberate. In the same time, 26 Palestinians have been

the Gaza Strip. While the police have said they intend to

killed, many of them in clashes with the army in

charge Mr. Skolnick with murder, many of the 110,000 Jews who live in 140 settlements in the West Bank and Gaza Strip see the event in a different light.

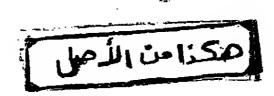
They are angry and fearful at the surge of attacks on Israeli Jews, they said, and although some had reservations about shooting a person who was already apprehended and tied up, they expressed understanding of Mr. Skolnick's

While not typical of all Israelis, the fears voiced by the Jewish settlers are increasingly being heard across the country. With each new attack, panic spreads and frustration deepens.

Waves of violence have occurred before, but the latest surge has been extraordinary in scope and profoundly worrisome to Israeli Jews, be-cause the foll of death and injury has leaped beyond all expectations, and because the stab-bings and shootings have been carried out not only in the occupied territories but within Israel

In the living room of David Frankel, a high school principal, several residents of Bet El who had gathered after dinner on Sunday responded emotionally to the bloody news of the last few weeks, including a report that a Jewish contrac-

See ISRAFL, Page 2



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Beijing Accelerates Preparations for Hong Kong's Return

New York Times Service BEIJING - China raised the stakes in the war of nerves over Hong Kong on Wednesday by having its National People's Congress approve a special advisory committee to prepare for the return of the

China had said earlier that it would wait good economic relations with Britain. until 1996 - a year before the colony returns to Chinese sovereignty - to sel up a panel to prepare for the reabsorption of Hong Kong.
Prime Minister Li Peng, conducting his

first news conference in two years, gave no people in Hong Kong fear that China countries," Mr. Li told 500 Chinese and the press conference live, Mr. Li laughed

there was "little time" before the transition not be affected to a certain extent." in 1997. He tried to reassure the business community that China wanted to maintain

But he also repeated suggestions that

dispute on the Hong Kong issue will not

Mr. Li defended the step, saying that not be said that the economic relations will

Hong Kong governor, for introducing leg-islation earlier this month to broaden democracy throughout the territory. Officials there is no reason to do so now.

Seeming relaxed and constantly beamdetails about the new committee, but some affect economic relations between the two ing at the television cameras that broadcast

term of prime minister.

Their confidence has enabled me to be central controls. China could punish Britain economically if in Beijing note that London ruled Hong the dispute over democracy in Hong Kong for nearly 150 years without any continued.

"We hope the current Chinese-British there is no reason to do so now.

The prime minister responded solemnly re-elected as the prime minister of the People's Republic of China, Mr. Li said, to a question about the government's use of laughing as if embarrassed by the question.

"During my second term, I will do all I can there is no reason to do so now. together with my colleagues to perform my lihink we have already drawn a conclusion to build China into a prospersion on that issue." he said, turning to the

could turn it into a rival authority to the British-run government in the territory, or in an extreme case into a shadow government.

Mr. Li defended the case into a when a British reporter noted that 11 pertone the foreign reporters gathered in the Great when a British reporter noted that 11 pertone that there was a growing risk of inflacent of the Congress delegates had not supported his re-election at the legislative should deteriorate. I'm afraid that it can should deteriorate. I'm afraid that it can should deteriorate. I'm afraid that it can should be supported his re-election at the legislative should deteriorate. I'm afraid that it can should be supported his re-election at the legislative should be supported It was the first hint that the Chinese ing the spring of 1989. Mr. Li said that the ot be affected to a certain extent."

public had that some of the delegates had leaders had decided to adopt "positive voted against Mr. Li. who was the only measures to solve the problems," adding candidate on the ballot for the five-year that they would do this by deepening economic restructuring rather than by using

The prime minister responded solemnly

"I think we have already drawn a conclunext question.

Security Forces Block Palestinian Workers

JERUSALEM - In retaliation for attacks against Israelis, the army sealed the occupied West Bank on Wednesday and loosened rules on making arrests.

The move in effect shuts out workers from the occupied territories because the Gaza Strip has been closed since Monday over the earlier killing of a Jewish settler. Long lines of cars and buses built up at checkpoints around Jerusa-

lem but soldiers turned away vehi-

cles with the blue number plates

issued to Palestinians in the territo-The closure of the occupied lands paralyzed many construction sites in Israel, and the nation's contractors association announced that it would dismiss all 65,000 Palestinian workers and try to replace them with Israelis, Farms, garages

badly affected. Police Minister Moshe Shahal proposed a permanent ban on all private West Bank and Gaza cars from entering Israel and said he had the support of most govern-

and small workshops were also

ment ministers for it. If the cabinet approved a perma-nent ban, that would drastically cut gave no figures. Soldiers were given the number of Palesunian workers in Israel and deal a severe blow to the Palesunian economy. Most of cials said.

the 110,000 Palestinians working in

Israel get there in private cars.
Prime Minister Yitzhak Rabin issued the order barring all 1.8 million Palestinians from entering 1srael after two policemen were shot to death Tuesday in central Israel. Fifteen Israelis have now been killed by Palestinians since March.

During the same period, 26 Palestinians, including six children, were killed by Israelis, many of them in clashes with the army in the Gaza Strip.

"We sealed the territories for an unlimited period of time to bring calm and tranquility and to stop this friction between the two enuties, the two peoples," said Mr. Ra-bin's spokesman, Gad Ben-Ari.

But Hanan Ashrawi, the spokeswoman for the Palestinian negotiating team at the Middle East peace talks, said the crackdown would only heighten frustration.

"I think the closure is an escalation of collective punishment," Mrs. Ashrawi said. "It will contrib-ute to the causes" that have created "the cycle of violence."

The army said it strengthened forces in the occupied lands but permission to fire without warning at armed Palestinians, military offi-



A LAST LOOK AT BUSINESS IN BELJING PARLIAMENT - A minority delegate to the National People's Congress of China reading a copy of a final report before the annual session of the partiament was concluded on Wednesday in the capital.

(Continued from page I) tor had been stabbed bours before

by his workers in Gaza. As they talked in this settlement 13 kilometers north of Jerusalem, a Foreign Ministry employee was stabbed while jogging in a Jerusa-lem park. On Monday, another set-

tler in Gaza was stabbed and killed as he worked in his greenhouse. Mr. Frankel said be had started carrying his gun recently, even to the school, and-others said that. though most of them have lived in the West Bank for years and bave been through stone attacks by Palestinians, they said the latest surge of violence was one of the most frightening and troubling in recent

memory. For the last nine months, the Jewish settlers in the West Bank and Gaza have been increasingly irritated as Prime Minister Yitzhak Rabin cut the subsidies and political support they had received under the previous government.

But judging by recent events, the anxiety has turned to fury. In some settlements, the residents bave taken to burning tires and stoning Arab cars at night, and there have been increasing reports of Jews shooting at Palestinians.

In the Skolnick case, the Palesunian, Musa Suleiman Abu Sabha, 20, had been taken into custody by Jewish settlers on a security patrol when he was found walking on the perimeter of Sussya. a settlement south of Hebron.

While being driven in the pa-trol's jeep, he thrust a knife into the shoulder of one of the settlers, lightly wounding him. The patrol radioed for belp.

When the settlers searched Mr.

Bonn and Dutch Plan Army Corps

BONN - Germany and the Netherlands have signed an agree-ment to form a joint army corps of 50,000 men by 1995, the third such unit Germany has arranged with its

The corps will be part of NA-TO's forces and other alliance members will be welcome to participate, Defense Ministers Volker Rühe of Bonn and Relus ter Beek of the Netherlands said.

The unit will be made up of at least one division from each country. Germany formed a similar corps with France last year, describing it as the nucleus of a future European army, which other states could join. That unit was formed outside NATO.

Sabha, the police said, they found a grenade. Mr. Skolnick heard the radio call for help, and when he arrived, he shot and killed the Palestinian - after his feet and hands

had been bound. Mr. Skolnick's lawyer, Elyakim Haetzni, a rightist former legislator, said at the arraignment that Mr. Skolnick did not commit murder because it was not premeditated and because he thought the Pal-

estinian was holding a grenade.

But the police said the grenade had already been taken from Mr. Sabha at the time of the shooting. Mr. Frankel, a father of six who has a long beard and wears a skullcap, said Mr. Skolnick was think-

ing in a climate of fear. In the guy's mind is, They are looking for us and no one is doing anything." Mr. Frankel said. He recalled that the police had

urged Israelis to defend themselves. "The police said we're the soldiers — we're not going to let them get out alive," he said. "You add the gun, and a drop of craziness. I can imagine the man going crazy, the adrenaline is going through him, he probably shot eight times before people knew what was hap-

His wife, Toba, also a teacher, said, "There is an overwhelming sense that, first you identify with sense that, tirst you identify with
this guy — oy, what a pity on him!
You don't identify with the Arab.
He's a murderer." But, she added
later, "It's not a question — if the
guy was bound, they should not
have shot him."

Mr. Frankel said, however, that if the Palestinian had not been ued up, he should have been killed. "Is it moral not to tie him down, and to kill him? Of course!"

Chaim Silberstein, vice president of a Bet El construction firm, said he felt the army bad not responded forcefully enough to the latest at-

"If an Arab picks up a stone to throw, you should be permitted to shout to kill," he said, adding that this approach would allow "a large area of legitimate action" and cre-ate a "deterrent" against violence. "I am a person who does not want to kill," he added, "I don't

want to have to be a killer. It bothers me being prodded as an individual and as a nation to carry out acts I find morally justified, but spiritually tainted. It makes me sad. "What gives me a feeling of de-

spair is, I don't believe the Arabs want peace with us," he said. "If I thought the peace negotiations had a chance. I would make the sacrifice. But the government completely misunderstands the Arab intentions. The only way we can get peace is through strength. We bave frequently ask how he broke into publishing: "I just say 'dogged perseverance' and leave it at that." Arabs understand.

ISRAEL: Murder, a Moral Debate KOREA: Pyongyang Flouts a UN Deadline on Atom Arms Inspections

(Continued from page I)

analysis have concluded, international economic sanctions will not succeed in stopping North Korea, either.

"We don't see anything that's politically fea-sible that would bring them to their knees," a senior U.S. official acknowledged. David E. Sanger of the New York Times reported earlier from Tokyo:

South Korea, Japan and China disagree sharply about how to respond to the North Korean refusal, and there is growing concern that a misstep could renew hostilities in one of the most heavily armed corners of the world.

The differences center on whether North Korea should be subjected to harsh sanctions including an embargo that would cut off petroleum supplies — for pulling out of the treaty to halt the spread of nuclear weapons, or whether it should be enticed to rejoin the treaty with promises of aid and an end to its political

Behind the maneuvering, Asian and Ameri-can diplomats say a more fundamental debate

AUTHOR:

The Magic Works

(Continued from page 1)

up. The contract? A concoculon that a law student at Notre Dame

belped me to write. Pat McGuire?

My kid sister living in London. The managing director? My sister doing

a different accent.
"I was pretty surprised, but Mi-chael is so talented I wouldn't put

anything past him," Mr. Chalfant

said. Even in retrospect, he said, he

can see how he was taken in. "The so-called Matavia people I spoke 10

in London were extremely profes-sional and polite." he said. "I just

figured they had started up a com-

pany and took on more than they could bandle. Actually the whole

thing did a lot for my confidence. I

thought, 'I undid his original con-

tract. He got to keep his advance

and got more money from the new publisher. I was pretty pleased with myself."

In the end, though, Mr. Chalfant said, Mr. Collins needn't bave in-

vented his elaborate tale. "The sto-

ries were clearly good enough to

stand on their own merit," he said.

Mr. Collins, completely unshee-pishly, said he had been driven to

this fiction through fear that the

publishing industry was notorious-

To boister his own confidence, he

said, he had told people that he was

in the midst of getting his book published. "and then I couldn't

very well ask them questions about

how you go about getting pub-

He said other struggling writers

unwelcoming to novice writers.

is under way: Should countries in the region be willing to live with a nuclear-armed North Korea, or should the government in Pyongyang be forced to give up its nuclear project?

That question has created odd alliances. China, which fought alongside North Korea during the Korean War, and South Korea, the North's enemy for 45 years, both fear pushing Pyongyang too hard. In different ways they have been urging caution and quiet diplomacy, telling the West to do nothing that North Korea might

South Korean officials, who just a few years ago were urging other countries to take a hard-line against the North, now say they fear that the North Koreans could lash out at their neighbors if they see a chance that the rule of Kim Il Sung and his son, Kim Jong Il, might

crumble under pressure.

A collapse of the government in Pyongyang strikes as much fear in South Korean officials as renewed hostilities do: it could trigger a flood of refugees and bankrupt the South with

the costs of reunifying the Korean Peninsula.

In contrast, Japanese officials say that while

they favor a diplomatic solution, they cannot tolerate living next to a nation with nuclear arms, particularly one that is developing missiles capable of striking Western Japan.

U.S. officials, while quick to stress that they do not want to corner North Korea, say their chief priority is to preserve the integrity of the inspection process that North Korea has reject-

If North Korea is seen to gain some advan-

tage by withdrawing from the Nonproliferation Treaty, U.S. diplomats in Asia argue, other countries would be quick to follow. Secretary of State Warren M. Christopher

Clinton administration is pressing for, telling a House appropriations subcommittee that he might favor denying the North oil, gas, and

other raw materials. Japan has made it clear that it would support such an embargo. But right now it seems likely that China would veto such sanctions in the Security Council.

(Reuters, AFP, LAT)

EUROPEAN

TOPICS

Equality for Community Nationals Vs. Free Culture for Spaniards

One of the first steps taken by the Spanish Socialist government when it came to power was to throw open the doors of the country's museums to all Spaniards. Foreigners continued to have to pay, but locals could visit the Prado or any of the other 140 state-run museums without spending a peseta.

The European Community does not look kindly on such discrimination against other EC nationals. It has offered Madrid two choices: Everyone pays, or no one. The Treasury frowns on the latter option; but the former would play into the hands of the Socialists' opponents who, with elections approaching, miss no chance to accuse Prime Minister Felipe Gonazález's party of reneging on

In the end, entry fees for all seem unavoidable But the government insists no one will be deprived of culture on pecuniary grounds: Museums will be free for all at least one day a week.

Around Europe

Crib deaths have dropped by more than half in England and Wales since the government began a campaign to urge parents to put babies to sleep on their backs. Cases of Sudden Infant Death Syndrome fell to 326 in the first nine months last year from 723 a year earlier. A 1991 TV campaign also urged parents not to wrap babies up too tightly. and advised mothers against smoking during preg-nancy or after birth. Now the government is being criticized for not acting sooner, conclusive findings on crib deaths were published in 1990.

Interest in the German language has grown in Romania, as it has in other East European countries, since the fall of communism. More Romanian students still study French, English and Rus-sian, in that order, but demand for German instruction has jumped. At the same time, a teacher shortage has grown more acute. This is partly

because, since doors opened to emigration, the number of ethnic Germans in the country has dropped, from a high of about 360,000 to 119,000 at the beginning of this year.

An ambitious new land link between Copenhagen and Malmo, Sweden, is due for completion on June 27, 1999. The 16.5 kilometers of bridges and tunnels being built for cars and trains are being advertised to Swedes as a link not just to Denmark An ambitious new land link between Copenha but to Europe, and as a boon to the local economy. But ecologists worry that construction work - the project is being built at a cost of \$3 billion by a consortium backed by both governments — will have an unhealthy effect on the ecologically fragile

At least some English pubs will be open to chil-dren if Home Secretary Kenneth Clarke has his way. A 1933 law bans children from the smokefilled "public bouses." But Scotland has successfully opened some pubs to families. And as one beer industry spokesman said, it seems foolish for children "to have to drink their lemonades outside in the parking lot." Not everyone is happy about Mr. Clarke's proposed change. "A pub," said one client, "is a place for adults." For now, they can drink in peace; no change is expected for at least

Thousands of former East German apparatchiks and secret policemen are driving luxury autos they expropriated during the confusion of German reunification, Berlin police say. As many as 10,000 cars, ranging from limousines used by top politi-cians to Ladas used by the Stasi secret police or Interior Ministry officials, are listed as missing.

A French brewery, Fisher, has found a use for by-products of the beer-making process: It plans a new line of soft drinks for dogs and cats. To be sold in six-packs, the nonalcoholic beverages are said to have a particularly tonic effect on animals feeling run-down or stressed-out (after a hard day chasing the mailman?). The drinks - "Mon Toutou" for dogs and "Mon Tiu" for cats - will be testmarketed in Japan before being offered elsewhere.

Brian Knowlton

WORLD BRIEFS

A 6th Suspect Named in N.Y. Blast

NEW YORK (AP) -A new name was added Wednesday to the list of

spects in the bombing of the World Trade Center. The new suspect, Ramzi Ahmed Yousef, has not been arrested but was included in an indicament that also includes Mahmoud Abu Halima, the alleged organizer of the Feb. 26 bombing. The new names were the only changes from the indictment previously handed up against two 25-year-

changes from the indiciment previously handed up against two 23-year-old suspects. Nidal A. Ayyad and Mohammed A. Saiameh.

Four men are charged with using explosives to maliciously damage and destroy the World Trade Center, resulting in the death of six people. A fifth man, Bilal Alkaisi, 26, has been charged with aiding and abetting the bombing but has not yet been indicted. Prosecutors said a warrant had been issued for the arrest of Mr. Yousef, 25, who had previously lived at the same Jersey City. New Jersey, residence as Mr. Salameh.

Cuba Economy Is Seen Near Collapse

MIAMI (AFP) - Cuba's cash-strapped economy could collapse by July, according to a report released by Cuban exiles who said the information came from an adviser close to President Fidel Castro. Cuba's spokesman in Washington, José Ponce, said the report "mixed fact with

The 10-page document, dated November 1992, was made public by the Cuban American National Foundation, a rightist exile group based in Miami. The group's chairman, Jorge Mas Canosa, said the study will prepared by the executive committee of Cuba's council of ministers and sees the complete collapse of the national economy in eight months, or by July 1993.

Cuba's foreign reserves fell to \$12.3 million, sugar exports - Cuba's biggest money-earner — have plummeted and the already-shaky transportation system will collapse by half way through this year, the report said. It added that Cuba's gross national product had descended to just 37 percent of 1986-1989 levels and was still falling.

South Africa Checks Transkei Traffic

JOHANNESBURG (AP) — South African troops were setting up roadblocks at border crossings with the Transkei black homeland to prevent terrorist attacks, the government said Wednesday.

A judicial commission reported last week that radical blacks received training in the Transkei and launched attacks on South African whites from the bomeland. All road traffic from the Transkei into South Africa would be searched, and travelers would be required to show passports, according to a government statement. But the homeland was not being sealed off, as reported in some newspapers, officials said.

A separate government statement said President Frederik W. de Klerk would meet Thursday with the Transkei leader, Major General Bantu Holomisa, to discuss the situation. The meeting originally was set for next week. Mr. Holomisa, who refused to present evidence to the judicial commission, has rejected its findings. He called the roadblocks a belicose

Iran Vows to Resist U.S. Pressure

TEHRAN (AFP) — Iran vowed Wednesday it would not bow to U.S. pressure after Secretary of State Warren M. Christopher called it an "international outlaw" and called for a half to Western assistance.

"The Umited States wants to prevent Iran from carrying out its independent policy, and is going to intensify its pressure using every means," the official Tehran Radio said in a commentary.

It said Washington wanted to stop it receiving loans from Western countries and international financial institutions.

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UN Begins Cambodia Naval Patrols

PHNOM PENH (AFP) - The United Nations said Wednesday it had begun armed naval patrols to protect ethnic Vietnamese fleeing Cambodia by the thousands to escape Khmer Rouge violence.

The patrols would "provide a presence to deter acts of violence and deter extortions," the spokesman for the UN Transitional Authority in Cambodia, Eric Falt, said.

They will also defend the people if they are attacked," he said. "They will have the right to deter any aggression; using force if necessary," More than 1,000 boats carrying Vietnamese families were heading for the Vietnamese border via the river running from Toule Sap Lake, Mr. Falt

Singapore University Fires Lecturer

SINGAPORE (Reuters) — Singapore's national university has fired a lecturer who ran as an opposition candidate against the governing People's Action Party in a recent by-election. It accused him of dishones-

A spokesman for the National University of Singapore said Wednesday that it notified Chee Soon Juan, 30, last month that it would terminate his employment on June 17. The university accused him of using Z26 Singapore dollars (\$137) from its research grant to send his wife's academic papers by counier service to a U.S. university. The university also accused Mr. Chee of trying to mislead his department head. S. Vasoo, a governing party member of Parliament, when asked to

explain the expense.

Mr. Chee, who has taught in the social work and psychology department for three years, said that he had done no wrong and that the dismissal was "political retaliation" for his opposition activities.

Asian Rights Meeting Assails West

BANGKOK (AP) — Participants at an Asian human rights conference told Western nations Wednesday that they should put their own house in order before criticizing alleged rights abuses in the Third World.

Official delegates from 49 Asia-Pacific countries and observers from other regions and private organizations made their comments on the third day of the Asian preparatory meeting for the World Conference on Human Rights, to be held in Vienna in June. The Asian meeting will try to work out a common Asian stand to take to Vienna.

Mohammed Javad Zanif, deputy foreign minister of Iran, said the Western nations did "not present an ideal, feasible or practical model," while the representative of Burma said that criticism of his country was "mainly due to lack of understanding of the Burmese mind and the Burmese general character."

For the Record

China has picked its UN representative, Li Daoyu, 60, a career diplomat, to serve as its next ambassador to the United States, replacing Zhu Qizhen, the Chinese Foreign Ministry said Wednesday. (AFP)

TRAVEL UPDATE

The U.S. State Department has ended a warning against travel to New Delhi, saying there was no longer any reason for U.S. citizens to avoid the city. The State Department had encouraged U.S. citizens to defer travel to New Delhi on March 15 after receiving information suggesting a beightened threat of attacks on foreigners there.

(Reners) beightened threat of attacks on foreigners there. (Renters)

Bulgarian air traffic controllers launched a series of daily one-hour

strikes on Wednesday to protest a government decision to use some air traffic control revenues for military air services. (Reuters)

Hertz will become the first international auto-rental company to do
business in Albania, company officials said Tuesday. Kompas, the
company representing Hertz in Bosnia, Croatia and Slovenia, will open a

company representing Hertz in Bosma, Croatia and Stovenia, will open a branch at Thana airport.

(AFP)

Norwegian SAS pilots have threatened a 24-hour strike Friday in support of a demand for higher pensions. The action could cancel 300 Scandinavian Airlines flights to the United States, Asia and Europe, SAS pays Norwegian pilots 48 percent of their final pay in pensions, while Swedish and Danish pilots get 55 percent.

P&O European Ferries took delivery Wednesday of the biggest English Channel passenger ferry and will put it in service Monday, anticipating the correctition of the opening next west of an underess rail turnel. The

the competition of the opening next year of an undersea rail tunnel. The 28,500-ton Pride of Burgundy is as long as two football fields and has seven-lane vehicle decks that can hold 120 articulated trucks or 600 cars. On the upper decks, 1,320 passengers can be accommodated. (Reuters)
Scandinavian Airlines System (SAS) has introduced four new European
destinations, the airline announced Wednesday. They are Lyon; Salonian Greece; Luxembourg, and Gdansk, Poland.

WEEK THE LIFE OF THE TRIB

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FIRST 100 DAYS / A FAST STA

White House Looking to Ease Out FBI Chief

WASHINGTON — The Clinton administration is exploring ways

WASHINGTON—The Clinton administration is exploring ways to allow the embattled FBI director, William S. Sessions, to resign from office gracefully, a strategy that could delay his departure for mouths rather than weeks, according to senior officials. Although the Justice Department, concluding that Mr. Sessions had abused his office, issued a searing ethics report in the waning days of the Bush administration, senior Clinton administration officials are known to regard his conduct as "foolish, not corrupt." Even so, the report by the department's internal watchdog unit triggered "a series of events" that have made his position untenable, officials acknowledged. The report promoted Mr. Sessions to quesofficials acknowledged. The report prompted Mr. Sessions to question the loyalty of the FBI's No. 2 official, they noted, while agents

tion the loyalty of the FBI's No. 2 official, they noted, while agents began complaining of a donble standard protecting the FBI director. The extended timetable for Mr. Sessions' departure has been reviewed to "preliminary, tentative discussions" — one source described them as "feelers" — with Mr. Sessions's lawyers. But the consensus could change if Attorney General Janet Reno reaches a different conclusion about Mr. Sessions' conduct in a separate review she is conducting at the request of President Bill Clinton. review she is conducting at the request of President Bill Clinton.

High Court Seat: Cuomo's for the Asking?

ALBANY, New York — The nomination to a seat on the U.S. Supreme Court is Governor Mario M. Cuomo's "for the asking." according to a longtime associate of the governor's.

"I believe it will be offered to Cuomo and it's his if he wants it." said Meyer Frucher, a real estate company executive and veteran

New York political operative.

Mr. Frucher said his belief was based oo conversations with people in Washington and in Albany. He would not identify them. In a recent interview with The Times Union of Albany, Mr. Cuomo compared being on the court to "heaven." But the three-term governor also said it was like being "entombed."

Quote/Unquote

The Control of the Co

Bob Dole of Kansas, leader of the Senate's minority Republicans. on Democratic moves to protect the president's eco package: "This isn't gridlock, it's pork block."

Away From Politics

• New York state's former chief judge, Sol Wachfler, pleaded guilty Wednesday in federal court to sending threatening letters to kidnap his former lover's daughter in a bizarre case that ended his legal career. He pleaded guilty to mail harassment in a deal that saw a five-count indictment against him dropped. He also apologized to his wife, four children, his former lover, Joy Silverman and her daughter. Broken facial bones suffered by Rodney G. King when police beat him were the result of a fall to the pavement rather than baton blows, Dr. Dallas C. Long 3d, an emergency room physician who has studied his medical records, testified for the defense. He contradicted Dr. Charles Aronberg, a prosecution witness, who had testified earlier that it was "out of the question" that Mr. King received his

 Governor L. Douglas Wilder of Virginia said he vetoed a smokers' rights bill because it would elevate a dangerous habit to the status of a legally protected right. The bill, passed by the General Assembly last month, would have prohibited employers from firing workers because they smoke off the job or refusing to hire smokers.

 The number of privately owned rental apartment buildings in New York City showing signs of financial distress has risen sharply in the last five years. A study by the Community Service Society of New York and the Rockefeller Brothers Fund estimates that 140,000 rental units — one out of six rental buildings in the city — is either behind in taxes or mortgage payments, or both.

 New York City's long wait for public pay toilets moved closer to an end as the state Senate in Albany approved a bill to allow the city to

U.S. to Encourage **ASEAN on Security**

By Elaine Sciolino
New York Times Service

WASHINGTON - In contrast blocked Southeast Asian nations from discussing regional security problems, the Clinton administraion will encourage and take part in talks to develop structures to deal with common military issues, a seoior Clioton appointee said

"We must develop new mechanisms to manage or prevent emerg-ing concerns," Winston Lord, the assistant secretary of state-desig-nate for East Asian affairs, told a Senate panel during his confirmation hearings.

Mr. Lord added that planned se-curity talks by the countries that make up the Association of South East Asian Nations can help them to "share information, convey intentions, ease tensions, resolve disputes and foster confidence." ASEAN comprises Malaysia, Thailand, Singapore, Indonesia, the Philippioes and Brunei.

As an illustration of Mr. Clinton's commitment to help along the process. Mr. Lord said that he would take part in the first talks in Singapore in May.

to an effort to keep a degree of control over Asian security, the Bush administration strongly opposed regional security arrangements for Asia.

Secretary of State James A. Baker 3d contended two years ago in an article in Foreign Affairs that the United State preferred bilateral arrangements, not an overarching security umbrella for the region. But Mr. Lord argued that the Asian nations need their own security

Mr. Lord also made the follow-

ing points: • The new administration is in clined to approve most-favored na-tion status for China, but only if Beijing continues to make progress improving its record on human rights and on nonproliferation of weapons of mass destruction.

 The Khmer Rouge "slanghter" of Vietnamese in Cambodia may be another instance of "ethnic cleansing," and the United States has urged the United Nations 10 investigate whether war crimes have been committed.

• The administration is hopeful that economic sanctions will oot be necessary to force North Korea to allow international inspectors back into its nuclear installations, an optimistic view that is not shared by a number of other senior administra-

The senators and Mr. Lord also engaged in a spirited discussion of whether and how to improve relations with Vietnam. A number of senators, including Larry Pressler, Republican of South Dakota, who spent two tours of-duty in Vietnam and described himself as "hard-liner," argued for the lifting of the trade embargo.

Mr. Lord, citing the administratioo's corrent policy review. dodged most of the questions. Re-flecting the administration's dilemma on how to proceed, he said that the United States expected more help from the Vietnamese on the POW issue, but acknowledged that the administration did not want to lose out in capturing a share of the



Mr. Clinton arriving in Washington after visiting his ailing father-in-law in Little Rock, Arkansas.

In Reversal, Clinton Drops Land Management Plan

By Richard L. Berke New York Times Service

WASHINGTON - Bowing to pressure from western senators who had warned that they might oppose his economic program, President Bill Clinton has backed away from proposing a major change to the way federal land is managed, according to administration officials.

Coming a month after the White House proposed drastic changes in policies that have encouraged western development for more than a century, the turnabout was a significant defeat-for environmentalists;

The package included provisions to raise the fee for grazing livestock, on 280 million acres (113 million hectares) of public range and to establish royalties for the first time on gold, silver and other metals

But the grazing and royalties provisions met immediate resistance from western lawmakers, who told President Clinton recently that it would mean economic devastation to ranchers and farm-

White House officials said the dis-

'Lot of Progress' Declared in Talks With Cult Leader

said it was halting its negotiations with the sect while the private talks

day. "They want to come out," Mr. DeGuerin said Tuesday. "We've made a lot of progress. I feel very comfortable. I'm hopeful that David feels comfortable also."

from Mr. Clintoo's proposal for an White House communications di-overall budget framework, which is rector, "If we can find a better way his main legislative priority. The to achieve the president's goals, support of western Democrats is than all to the better. essential for passage of his econom- But environmental groups and

ic program to the Senate. not substantive, administration of- were furious about the decision. ficials vowed to press forward with the new fees through separate legis-lation and administrative actions

"This is a fundamental mistake by the administration," said Repre-sentative George Miller, a Califorrather than including them to the nia Democrat who is chairman of

lawmakers who had endorsed the Contending that the change was administration's plans said they

the House Natural Resources "This is a process argument, not Committee. "The decision to defer necessarily a policy argument," these reforms from the budget said George. Stephanopoulos, the sends the message that business as

usual bas lived to fight another

national forest program at the Wil-derness Society, said; "I don't enacted as fast, and they may not think I've ever seen a white flag get be as high as the administration put up so fast. The Clinton White House came out charging but, once close enough 10 see the whites of the enemy's eyes, turned tail."

Asked if Mr. Clinton was caving in to political threats from the western senators, Mr. Stephanopoulos said, "They clearly made their views known to the presi-

still believed that the Coogress Michael Francis, director of the would pass legislation to set the had proposed

The action was seen as a setback for Leon E. Panetta, director of the Office of Management and Budget who had fought to keep the provi-sions in the budget, and for loterior Secretary Bruce Babbitt, who had hailed the package as ushering in "a brand new era in land manage-

Democrats In Congress Agree to The Budget

WASHINGTON - House and Senate Democrats announced Wedoesday an agreement on Presi-dent Bill Clinton's budget plan to reduce the federal deficit with tax increases, military cuts and select changes in domestic programs.

"A vote for this accord reached

today will allow members to say unequivocally that they have cut government spending and have done something to revive the stag-nant economy." said the Senate Budget Committee chairman, Jim Sasser, Democrat of Tennessee.
Mr. Clinton urged Congress to

cap a "historic six weeks" and approve the budget and a companion jobs package before its spring re-

cess begins at week's end.

The Speaker of the House,
Thomas S. Foley, Democrat of
Washington, cleared his chamber's
schedule for budget passage Wednesday night. Both measures were on the verge

of passing Congress. The House-Senate agreement on the budget was reached Tuesday night, and the Senate was heading toward passage of a stimulus package of \$16.3 billion in jobs spending.

"Things are going well," Mr. Clinton said. "We are moving with remarkable speed."

"It's very important that this week, before the Congress goes home, that we pass the budget resolution to reduce the deficit and the jobs program to create jobs," be added. "If we could do that, this would be a historie six weeks."

House action on the budget Wednesday night and Senate ap-proval expected Thursday would set the foundation for Mr. Clinton's five-year economic plan.

Mr. Clinton said the package was occided to bolster consumer confidence, which dropped for a third straight month in March. He blamed the lack of consumer confidence on "the continued worry of the American people that this econ-omy is not producing jobs, and consumers without jobs doo't have confidence.

They don't have money with which to consume," he added.

The president said he was not worried about threats by Republi-

cans to delay the jobs package with a long debate aimed at killing a bill. The Democrats promise to reduce deficits by nearly \$500 hillion.

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Rich in Haiti Fear Return of Aristide By Howard W. French

New York Times Service PORT-AU-PRINCE, Haiti As expectations rise for a solution to this country's political crisis, so is the anxiety among its small but powerful clite.

From the swank restaurants that hug the mountainsides around the capital to the air-conditioued mansions of the rich, the swagger of nearly 200 years of dominance is giving way to recrimination, introspection and vows of defrance in the face of renewed determination by the international community to restore Haiti's exiled president, the

Reverend Jean-Bertrand Aristide. For many of the wealthy, their fierce opposition to Father Aristide's return is justified by what they say is the exiled leader's penchant for class struggle.

Although international human rights groups have criticized Father Aristide for appearing at times to justify the use of violence by his supporters, they say there were few actual cases of politically motivated attacks during his tenure. From his exile, moreover, Father Aristide has repeatedly rejected the politics

At least as powerful as these fears, many of the elite admit, are feelings of guilt over the 18 months of repressive violence and its untold hundreds of victims, whose lives have been the price of the ouster of Father Aristide.

Also kirking in their thoughts is the fear that any lasting settlement of the country's perennial instabil-ity will require a lessening of deeply rooted privileges that economists say has made the gap between rich and poor in Haio as large as anywhere in the world.

"What you have here is a powerful bunch of people with incredible privileges," said an economist with a long career in international development who arrived recently to study the Haitian economy. "They enjoy dury-free imports, they pay no taxes and labor costs them next to nothing. I have never seen any place quite like this in the world and changing it will not be easy."

One young pharmaceutical wholesaler added: "The elite of this country must admit that it has failed at its task for over 40 years. We may dislike Aristide, but how do we explain that we have never provided for education for the people, or seen to it that even their most basic needs are met?"

A similar view was expressed by a veteran journalist with Le Nouvelliste, a conservative paper that, partly because of Hairis wide-spread illicarsey, is mostly read by

We have played badly, and it is

diator who has been negotiating a solution to the crisis, the differsolution to the crisis, the differences in the way the wealthy few and the rest of the population perceive Haiti's crisis has been at the center of the difficulties in navigating a path for Father Aristide's peaceful return.

their allies in the military must be protected against vengeance at-tacks, while the poor must be al-lowed the freedom of expression and the benefits of government largess that since the country's foundation in 1804 have been the exclu-

cel a consultative meeting with members of the country's Chamber of Commerce last week when it became clear that it was intended more as a bumiliating demonstration of their rejection of Father Aristide than a sincere exchange of

time to accept the fact that if the country has reached this state of affairs, it is our responsibility," the journalist said. "The problem here is that the truly wealthy live so separately from the rest of the pop-ulation that the reality of the country is not within their grasp."

For Dante Caputo, the UN me-

Diplomats say the wealthy and

sive franchise of the rich.

"In the next few days we will see if the Haitian society can be made aware of the need for a fresh begin-ning, a clean break from the past," Mr. Caputo said, adding that oego-tiations over the country's future had reached a "decisive moment."

Mr. Caputo, a former Argentine foreign minister, was forced to can-

puted provisions would be deleted

WACO, Texas - A lawyer hired by David Koresh's mother began a third day of meetings with the cult leader on Wednesday. The FBI

Mr. Koresh, who has claimed to be Jesus Christ, and 96 followers are holed up in their fortress-like home near Waco. The standoff followed a botched raid on Feb. 28 when authorities tried to execute

search and arrest warrants. Dick DeGuerin, a lawyer, met with Mr. Koresh for six hours on Tuesday and two hours on Mon-

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Balladur Sets Kohl Meeting And Orders Cabinet Frugality

By Joseph Fitchett International Perald Tribune

PARIS - Briskly taking charge, Prime Minister Edouard Balladur told his new cabinet ministers Wednesday to trim their official lifestyles and announced that he was hoping to travel to Germany as soon as possible for a meeting on financial cooperation with Chancellor Helmut Kohl.

The quick start reflected the new government's hopes that its efficiency, after many months of slack Socialist management, could set off renewed confidence among investors and consumers in France.

It also was a reminder that German policy is crucial to the immediate prospects of the French economy: Unless Germany cuts interest rates soon, the government in Paris has little hope of an economic upturn capable of denting unemployment.

A day before its twice-monthly board meeting, the

Bundesbank on Wednesday nudged interest rates lower, helping to weaken the Deutsche mark among European currencies even as French and Belgian interest rates also inched downward.

To encourage further German action, French offi-

Italy President Looks For New Government

ROME - President Oscar Luigi Scalfaro searched Wednesday for people to form a government to pilot Italy, which has been torn by corruption scandals, to early general elections and a new constitution.

Prime Minister Giuliano Amato, heading what is in effect a caretaker government, was forced to cancel a cabinet meeting on Wednesday after Finance Minister Franco Revigho resigned over a corruption investiga-tion by Milan magistrates. The meeting Wednesday was intended to put together a 13 trillion lire (\$8)

billion) emergency budget.
Six of Mr. Amato's ministers have quit in as many weeks because of the scandals. Mr. Amato's apparent deadline is an April 18 referendum on changing the voting system. This should clear the way for general elections, but these can only be called once the existing Parliament has worked out electoral reform.

cials said that Mr. Balladur would push to make the Bank of France autonomous, rendering it less susceptible to political pressure to devalue the franc in order to spur growth.

Mr. Balladur had hoped for talks next week, but that plan apparently clashed with Mr. Kohl's ritual of the Easter holiday at a health spa, so the meeting is now tentatively scheduled for April 19, officials said.

Both countries are hoping to revive growth by early 1994, ahead of national elections in both nations. On other issues, the Balladur government believes that Germany should accept more French views about the future of Europe and Western defense.

But officials said that Mr. Balladur will seek time for maneuver on trade issues that are a sore point with French farmers - and with Washington.

To satisfy the anti-European sentiments that prevail on the right wing of the conservative majority in France, the new government is set to attack the EC Commission, the Community's executive, as a bureaucracy that encroaches on national rights. That theme has the additional attraction of striking at Jacques Delors, president of the EC Commission and a strong potential Socialist candidate in French presidentia elections in 1995.

In announcing the Bonn trip so quickly, Mr. Balla-dur signaled his intention to pursue diplomatic initia-tives without waiting for President François Mitter-rand's approval. Weakened by the near-collapse of the Socialist Party, the president will have little ability to control foreign policy beyond his strict constitutional power over treaties and defense matters.

Without waiting for the first full-dress cabinet meeting in Mr. Mitterrand's presence later this week, Mr. Balladur summoned his ministers to a working session Wednesday to tell them to find \$3.8 billion in savings

in this year's budget. To set an example, ministers were told to cut their own offices' budgets and to use commercial flights

whenever possible. On a more partisan note, Mr. Balladur also ordered hat he called an audit of French finances to uncover what conservative leaders have asserted were tricks by the previous Socialist government to disguise the scale

of budget deficits, particularly in health spending.

That report could help set the stage for what most economists see as inevitable: a decision by the new French government to raise taxes.



A Republican Guard at the Defense Ministry in Paris checking his watch Wednesday while he awaited the arrival of the newly named defense chief in the center-right cabinet, François Léctard.

The Lineup of the New French Cabinet

Agence France-Presse Following is the new French cabi-

PRIME MINISTER Edouard Balladur. MINISTERS OF STATE

Health, Social and Urban Affairs: Si-Interior and Territorial Management: Charles Pasqua. Justice: Pierre Méhaignerie.

Dofense: François Léouard.

MINISTERS

Foreign Affairs: Alain Joppé.
National Education: François Bayron.
Economy: Edmond Alphandery.
Industry, Posts, Telecommunications
of Economy. Toda: Control Lorente. Industry, Posts, Telecommunication and Foreign Trade: Gerard Longuet,

Equipment, Transportation and Tour-ism: Bernard Bosson.

Business and Economic Development, Small Businesses, Trade and Handi erafus: Alain Madelin. Labor, Employment and Professional Training: Michel Giraud.

Culture and the French Language: Jacques Toubon.

Budget and government spokesman: Nicolas Sarkozy.

Agriculture and Fisheries: Jean Poech. Higher Education and Research: François Fillon.

Environment: Michel Barnier, Civil Service: Andre Rossinot. Housing: Rerve de Charette. Cooperation: Michel Rousin.

Overseas Departments and Territo-ries: Dominique Perben. Youth and Sports: Michèle Alliot-Ma-

Communications: Alain Carignon. Veterans and War Victims: Philippe

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Relations with the National Assembly: Pascal Clement.
Relations with the Senate and Repatriates: Roger Romani.

Health: Philippe Douste-Blazy, Territorial Management and Government: Daniel Hoeffel. Humanitarian Action and Human Rights: Lucette Michaux-Chevry. European Allairs: Alain Lamassoure.

'Selling' the EC Image: Brussels Bid Falls Flat

By Tom Buerkle ional Herold Tribune

BRUSSELS - No one here doubts that the European Community has a public relations problem. But a proposal to 'sell' the advantages of European unity to a skepti-Wednesday.

The proposal urges the creation of a central office of communications to "ensure that the EC speaks with one voice," the reining in of "undisciplined behavior" by member states who take credit for successes and blame Brussels for failures, and the enlisting of journalists to present EC achievements "in a positive, optimistic way, and not delight in criticism and failure." But the journalists weren't coop-

Constantin Verros, a Greek reporter who heads the foreign correspondents association in Brussels, criticized the plan as "inadmissi-ble" and led a walkout by a sizable minority of journalists at the news conference where the plan was un-

"It means they do not believe in freedom of expression," he said.

As for undisciplined members, the report found little support from Britain, whose backing for Europe-an unity has often been considered suspect in Brussels.

"It's either Orwellian or amaz-ingly naive, or possibly both," said a spokesman for Britain's EC of-

Even the EC Commission, which ordered a panel of officials, adver-tising and public relations experts to draw up the proposal in the face of flagging enthusiasm for the Maastricht Treaty on European Union, was quick to back away

UNITED NATIONS

João Dens de Pinheiro, the com-missioner for information, said many of the proposals were, "to say the least, controversial." And he added. "The commission is not en-13.

When the report wa presented cal populace created a public rela- to commissioners at their weekly tions tiasco for the Community on meeting Wednesday morning, sources said, Sir Leon Brittan called it "dangerous nonsense."

What made the report so embarrassing was that it tried to address an issue of pressing concern to the

Following the rejection of the Maastricht treaty by Danish voters last year as well as the lack of enthusiasm evident in France, Britain and other countries. EC offiain and other countries cials agree they have failed to explain their efforts and how these citizens. affect European citizens.

People are "bewildered about whether the construction of Europe is a good thing," said Willy De Clery, the European Parliament member who headed the panel that drew up the report.

Enrocrats need to drop their "airy-fairy, abstract language" to "enable the man and woman in the street to know what we are talking about," he said.

Although most commission offi-cials agreed with that goal, they disagreed strongly with the report's recommendations. On a superficial level, the re-

port's use of mass-market advertising terms for the Community's complex political structure and mission irked many officials.

"The product that has to be sold to the public is not the Maas-

tricht treaty," the report said. Instead, citizens need to be told of "the beneficial effects for me that will result from European Union."

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Sovietology Loses Academic Glamour In Cold War Wake

By Felicity Barringer

New York Times Service

WASHINGTON — Like the now-defunct empire it sought to understand, the field once known as Sovietology is undergoing a painful transition in the United States. Once heavily subsidized and often first among cruels in the actaoften first among equals in the aca-demic world, it is now a discipline in turmoil.

The world that some professors thought they understood has become increasingly unpredictable. The institutions they devoted their

lives to decoding have vanished.
Their academic departments are paming and rearranging them-serves, the better to survive in straitened times. Fields like arms control and Kremlinology that once commanded pride of place are thought by some to be about as valuable as the ruble.

The languages nobody studied, including Uzbek, Kazakh and Georgian, are now being taught in classrooms where Russian held

"There's been a certain loss of capital here, just as there's been in said Robert Campbell, former director of the Russian and Eastern European Studies Center at Indiana University. "Our wealth was in a knowledge of systems that

don't exist anymore."
None of this means that the study of the former Soviet Union is defunct. "A lot of that skill is transferable," Mr. Campbell said. "It can be put to work. But it's not the same society now. That was a society that, despite changes taking place, was characterized by stasis. Once that ends, we have all these problems with transitions. That's something oobody knows how to study very well."

As a result, the discipline has developed complex fault lines and the dialogues held across them sometimes often develop into angry exchanges.

In some cases, historians and political scientists who have argued for two decades about how to understand the Soviet Union are refighting old bartles, arguing whose analyses best predicted or ex-plained Mikhail S. Gorbachev and

There are a lot of recriminations" among scholars at the moment, said Frederick Starr, the president of Oberlin College, who has written books on subjects from Russian history to Russian architecture to Soviet jazz.

"I think there's a good deal more of that because a lot of things people have written in the past aregoing to haunt them. But some-thing much more interesting just beginning. On an intellectual level, the question is, "What can we learn empire and events likely to follow from earlier examples: the breakup

MOSCOW - President Boris N.

Yeltsin will challenge several deci-

sions by hard-line lawmakers in the

Constitutional Court but is leaning

against holding a rival referendum, his chief of staff said Wednesday.

the court to overturn voting proce-

dures for an April 25 referendum

that was approved Monday by the

Congress of People's Deputies, said

days of scrambling by the presi-dent's supporters to work out a

strategy after Mr. Yeltsin survived,

attempts in the Congress to force

tional Court to protest numerous

violations of the constitution," Mr.

Ex-Soviets Leave Germany

The Associated Press

vict Union based in East Germany

have been pulled out, the Foreign Ministry said Wednesday. It said that as of March 30, 370,300 of a

previous 546,000 military person-nel, civilian employees and family

BONN - More than two-thirds of the soldiers from the former So-

"We will appeal to the Constitu-

the aide, Sergei A. Filatov. The announcement followed two

him from office.

Mr. Yeltsin has already asked

ain, Turkey and Austria-Hungary? This is an extraordinary intellectual challenge."

As they face the new constellations, experts trained in both oldstyle Communist politics and in Russian language and culture find themselves supplanted in the press by economists with grand designs for economic conversion. Experts in nationalities, once the field's wallflowers, have new prominence.

Still, recent events have brought political scientists back to center stage for the moment, as Mr. Yeltsin, the Russian president, and his rival, Ruslan I. Khasbulatov, speaker of the parliament, have locked themselves and their country's capital in a semipermanent state of crisis. But the upheavals in

their academic world continu "So much emphasis and effort went into explaining how the sys-tem worked," said Harley Balzer, director of the Russian Area Studies program at Georgetown University, "that there was relatively little time or energy devoted to how

it might ever change."

Sovietologists who were once favored by the federal government and foundations are now watching financial support evaporate. "Since the dangers are supposed to be less, the chance to tap the poblic purse for those activities is also less, "said Edward L. Keenan, professor of history at Harvard University.

The federal government has provided money specifically for Soviet studies since 1983; the allocation totals nearly \$10 million this year. President Bill Clinton's proposed budget lists no funds for this pur-

In addition to their worries about government financing, program directors are watching private foundation support dwindle — in some cases diverted to the fledgling institutions of Russia, Ukraine and other oewly independent states. Supporters like the Andrew E.

Mellon Foundation and the John D. and Catherine T. MacArthur Foundation are also finding new. places to pot their money. Even the foundations that continue to support studies in the field are switching their emphasis.

Dorothy Atkinson, executive di-

rector of the American Association for the Advancement of Slavic Studies, emphasized the need for change, saying: "Our perspectives better shift pretty rapidly or we're headed for a bunch of trouble. We can't even talk to these people in their languages. Georgian, Uzbek, Estonian — we're terrible."

"Why didn't we do that training? We were snookered," she said, by the old Communist apparaichiks. beginning. On an intellectual level, the question is. What can we learn about the breakup of the Soviet terrible potential. It's like growing up in a faith. It takes something to shake you out of what you were

croded Mr. Yelisin's powers.

But maintaining such an arsenal would run counter to Mr. Krav-**Yeltsin May Drop Plan** For Rival Referendum

Filatov said. He said be could not Independent States.

claborate because the Congress had not yet published all of its deci-A four-day emergency session of the Congress failed to decide the power struggle between the president and parliament, but it further Voters will be asked in the referendum if they want early elections United States because of the weapfor president and parliament and if

they have confidence in Mr. Yelt-Washington is turning up the sin. Mr. Filatov said that Mr. Yeltpressure on Kiev, which resents it. sin had already filed an appeal challenging a decision by the Con-gress that 50 percent of all eligible On March 25, President Bill Clinton met with Foreign Minister An-atoli Zlenko and told him STARTvoters must approve each of four I "is a precondition to a long-term soccessful relationship" with Mr. Yeltsin received about 60

> ton not to pressure Ukraine. "It would be counterproductive to put pressure on us and our gov-ernment while the parliament is

France Bars Visit by Mobutu Agence France-Presse

PARIS — The oew center-right government on Wednesday refused permission to President Mobutu Sese Seko of Zaire to visit France.

It includes compensation for Jews whose land was expropriated by the Nazis in what later became East Germany and other people robbed of their property by the Communists. The tricky issues were not solved in the 1990

An armed Serbian sentry watching from a rooftop Wednesday near the town of Slunj, Croatia, about 40 kilometers south of Karlovan.

Germany Will Compensate Nazi Victims in East

reunification treaty. "We in West Germany had rules for compen-

sation, but East Germany never had such rules," Mr. Vogel said. "That is why we are now also dealing with those who in the Third Reich were expropriated because they were Jews or

"If the government had waited until all different opinions had been brought under one hat we would oever have gotten this far," he said. "Naturally this law is controversial, but for

The draft calls for 1.3 times the 1935 value to be paid for property expropriated by the Nazis and with a maximum cash payment of 950,000 Deutsche marks in each case. Those expropriated by the Communists after World War II will

He said many groups, for instance the U.S.-based Jewish Claims Conference, were proba-hly not satisfied with the draft but said a The draft, which is expected to become law later this year, calls for a 12.5 billion Deutsche mark (\$7.7 billion) fund to be set up for settling olution was urgently needed.

financial reasons we cannot satisfy all wishes."

get the same terms.

intentions, not obligations,"

U.S. Accepts Limit On Bosnia Proposal

UNITED NATIONS, New York — The United States and its allies bowed to Russian demands Wednesday and ruled out bombing Serbian airfields as a way to en-

force a ban on flights over Bosnia-Herzegovina, diplomats said. The agreement cleared the way for the 15-nation Security Council North Atlantic Treaty Organiza-tion to enforce the flight ban.

Because of the concession to Moscow, NATO warplanes would be allowed only to shoot down Serbian planes already in the air over Bosnia, instead of making preemptive strikes to prevent them from taking off, diplomats said.

"At the moment, we are limiting it solely to the airspace of Bosma and Herzegovina," Sir David Han-nay, Britain's UN ambassador, said. If an air-to-ground strike appeared necessary, further council authorization would have to be given, he added.

The only exception is that NATO would be allowed to strike ground targets in self-defense, for instance if Serbian anti-aircraft radar locked onto allied warplanes.

Russia delayed adoption of the resolution three times last week because of concern that support for a new punitive measure against Serbia would hurt President Boris N. Yeltsin politically. Russian oationalist hard-liners have criticized Mr. Yeltsin for punishing the Serbs, longtime allies of Moscow.

The resolution would take effect in seven days but allow for extra time so UN peacekeepers could be redeployed and NATO could prepare. Some countries feared the Serbs would retaliate for the flight ban by attacking the peacekeepers.

■ U.S. Rejects Bosnia Plan

The Clinton administration has rejected a plan by Britain and France for a new Security Council resolution giving the international community's full support to the Bosnian peace plan, diplomats told The New York Times.

Britain, France and Spain, the council members from the European Community, want the Security Council to give its unqualified endorsement to the peace plan, mediated by Cyrus R. Vance and Lord Owen, which the Croats and Mus-lims in Bosnia-Herzegovina have

both oow accepted. They then want to threaten the Serbs with a variety of oew ecooomie sanctions unless they sign the accord within 15 days.

But the United States has refused to go along with this. Part of the reason may be that President Bill Clinton criticized the Vance-Owen plan in his election campaign as rewarding the Serbs for aggression, but he has oot come up with his own proposal.

But diplomats also think the United States does oot want to become too firmly committed to the plan in case the Serbs reject it and renew their assault, and the Muslims then ask Washington to lift the . Security Council arms embargo so they can rearm and fight back, as they bave pledged.

The United States suggested that instead of endorsing the Vance-. Oweo settlement the Security Council should just give its backing to their effort. But Britain argued that Bosnia's ethnie factions canoot be asked to carry out a peace effort but only the settlement that

RELIEF: UN Halts Aid to Town

(Continued from page 1)

death in the chaos at the departure. Later, four bodies were found in the overcrowded trucks when some of the refugees were transferred to 13 other vehicles that joined the convoy half way on the road to

The United Nations strongly supports the principle of the free movement of people as well as the chairman of the military affairs committee, has said that Ukraine evacuation of the sick and starving "has the right to decide to be a from war zooes. But in the midst of nuclear or a nonnoclear state," and the Serbian campaign to drive that commitments to become a Muslims out of eastern Bosnia, the connuclear state "were voiced as UN relief agency's facilitation of the movement of people has played "During this period of instability into Serbian hands.

in Russia, it's unwise and danger-Defending the decision to evacu-ate thousands of Muslims from Srehrenica, Mr. Kessler said: ous to get rid of our nuclear weapons," he said. "There's a hig difference between 'commitment' and "They're already ethnically

cleansed from the other villages. We will take those people ont who feel no hope for the situation."

He said the UN agency's plan now was to try to get enough personnel and supplies into the town to convince the population that the United Nations was there to protect and feed it, and that there was

no further reason to flee. There are fewer than 20 UN relief and other officials in Srebrenica, though the commander of UN force in Bosnia, Lieutenant General Philippe Morillon, is trying to get the Bosnian Serbs to allow a full company of troops to be stationed

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oot being made today because people are un-sure about who owns the land," said the government spokesman, Dieter Vogel. DISARM: Political Unrest in Russia Stalls Efforts to Cut Nuclear Arms

(Continued from page 1)

and land have been settled.

BONN -- Chancellor Helmut Kohl's govern-

ment approved a plan Wednesday to resolve

property issues in Eastern Germany, compen-

sating Jews and others whose property was seized by the Nazis before the Communists

The draft law was drawn up by the Finance

Ministry after months of negotiations to clear

the way for investments in the impoverished

East once the issues of expropriated real estate

'Many investments in Eastern Germany are

Ukraine, Belarus and Kazakhstan also become nonnuclear states. Belarus has signed the nonproliferation treaty and Kazakhstan has promised to do so.

Before the breakup of the Soviet Union, Moscow could have complied with START-1 by destroying the silos of 130 six-warhead SS-19 intercontioental missiles in Ulcraine, while leaving other nuclear weapons in place there.

Should Ukraine interpret the treaty this way, it would be left with at least 460 warheads on 46 more modern intercontinental SS-24 missiles, and 30 bombers with an estimated 416 warheads on bombs

chuk's commitment to Mr. Bush to eliminate Ukraine's strategic weapons within seven years of ratifying START-1. Washington considers that commitment legally binding. Western diplomats say the weap-ons in Ukraine remain under the

control of the Commonwealth of

But one diplomat said: "There's lot of technical know-how in Ukraine, and they may begin to delude themselves into thinking they can take over, manage and use these weapons. And some in Ukraine's leadership seem to think Ukraine is only important to the

But Deputy Foreign Minister Boris I. Tarasyuk warned Washingpercent of the vote in presidential elections in 1991. But with the turnout at 70 percent, he was backed by only 41 percent of the 105 million

eligible voters.

Mr. Yeltsin beld a strategy session Tuesday with about 100 legislative allies who urged him to ask the Constitutional Court to strike down a referendum question on his economic policies. They also ad-vised Mr. Yeltsin against holding a competing referendum and warned that discontent was growing in the

trying to sort it on," he said in an merview. "It would be a great mis-without threatening anyooe," he take and could increase the oumbers of those who advocate -oot a nuclear Ukraine - but not acceding to the nonproliferation treaty in order to leave some room for ma-

such issues.

Mr. Pavlychko, the chairman of the foreign relations committee, said Ukraine should not admit to any thought of maintaining a nu-clear arsenal because "it will only upset Russia," Still, Ukraine can be

an important counterbalance for all of Eastern Europe against any Russian expansionism, he said. "We must remain clever in this-

Tajikistan Leader Is Slain by One of His Commanders

The Associated Press

DUSHANBE, Tajikistan — The leader of Tajikistan's Popular Front, the country's main fighting force, was killed by one of his deputies following an argument, govern-

The deputy was then shot to death by a Popular Front body-guard, officials in the Central Asian nation said. Their bodies were found Monday night in the southern town of Kurgan-Tyube.

The Popular Front leader, San-gak Safarov, led the troops that forced pro-Islamic forces out of the Tajik capital of Dushanbe late last year and restored the pro-Commu-

nist government to power.
The National Security Committee said Mr. Safarov and one of his field commanders, Faizali Saidov, who shot him, had been fighting for influence for several months.

Mr. Safarov, 65, was one of the most powerful men in Tajikistan, even though he held oo official government post. He was considered by many to be the behind-the-scenes leader. Moscow News said he spent 23 years in prison for mur-

der and other crimes.
As many as 15,000 people have reportedly been killed since a civil war broke out in Tajikistan in May last year. More than 350,000 have

The Russian leadership crisis

said. "We must ratify START-1,

Some of his colleagues are even more explicit. A few, like General Volodymyr F. Tolubko, a deputy

and a commander in the strategic

forces, advocate active construc-

Other voices are also hardening.

Bogdan M. Horyn, Mr. Pavlych-ko's deputy chairman and deputy

tion of a nuclear deterrent.

and then we shall have to see,"

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Richard Diebenkorn, Abstract Painter, Dies at 71 diction inherent in the idea that indecision, conflict and tinkering

By Michael Kimmelman New York Times Service

Richard Diebenkorn, 71, one of the premier American painters of the postwar era, whose deeply lyrical abstractions evoked the shimmening light and wide-open spaces of California, where he spent virtually his entire life, died Thesday at his home in Berkeley.

The cause was respiratory failure after a long illness, said his dealer, Lawrence Rubin of M. Knoedler &

Co. in New York City. From the beginning of his career, io the late 1940s, he won admirers and exhibited widely. But the distance, both physical and psychological, that he maintained from New York tended to put him out of step with art world fashion, and it caused either consternation or in-

difference in many critics. When Abstract Expressionism was ascendant in New York in the 1950s, Mr. Diebenkom switched from abstraction to figuracoo. When Pop Art made figuration fashionable in the 1960s, he switched back to abstraction.

school, no circle around him. He was a modest, thoughtful and pri-vate man who produced a distinctly private and thoughtful brand of art. He had a professorial, studiously unbohemian manner that was the very antithesis of the cliche of the slick Solio artist and entrepreneur. He tended to hunch his large frame to make himself less imposing, and when he spoke it was

typically in a halting way frequently doubling back to what he had said to amend or correct a remark. This was also the spirit in which be painted. His abstractions are composed of second thoughts, pen-timenti, crasures and emendations. Many of his images involve the same elements: a scaffold of lines and bands, overlapping planes and atmospheric veils of color through

which layers of activity can be per-The effect is an architecture of form in which the beauty has as joinery as with the overall design.

The strength, and the curiosity, of his work also involves the contra-

could become the essence of such sensuous and seductive painting. Clifford Jordan, 61, a saxophonist and big-band leader known for the lyricism of his improvisations.

died of cancer on Saturday at Beth Israel Medical Center in New John Walson Sr., 78, widely regarded as the founder of cable tele-

town, Pennsylvania. Italo Tajo, 77, an Italian bass who was best known for his performances in comie roles, and who was an influential teacher, died of heart failure on Monday at Christ Hospital in Cincinnati

John W. Thompson, 78, a retired editor of the old Washington Star

newspaper, died of pneumonia-

vision, died of liver cancer in Allen-

Gordon M. Metcalf, 85, the chairman and chief executive of much to do with the intricacy of the Sears, Roebuck and Co. from 1967. until his retirement in 1973, died

attack in London on March 22. He was editor of the periodical Survey: A Journal of East and West Studies, from 1962 to 1989.

Thomas L. Jordan, 90, once considered the leading individual cot-ton trader in the world, died Thursday in New Orleans.

Peter Agostini, 80, a figurative sculptor whose works were widely exhibited, died Saturday in New

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left us on March 30, 1993, in Paris.

He is remembered by his wife, Maha, his son, Bassam, his daughters, Hana wife of N. Akkari, Hadia and Dania wife of K. Sakka. Funeral services will be held on the 2nd of April, 1993, in Beint, Lebanon.

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By Suzy Menkes International Herald Tribune

EW YORK - It's Poet's Corner in Manhattan. With a flurry of frills at neck and wrist and a crush on velvet. New York designers have turned romantic.

Think Romeo (as in Juliet), for a white shirt with ruffles cascading down the front. Over it go frock coats or sashed bathrobe-jackets. Underneath are floppy pajama pants or tight hose and cuffed cavalier boots. To reinforce the message that women next season should be spouting blank verse. Bill Blass even sent out a model with a flowing brocade robe, a lacy jabot and her nose in a leather-bound book.

There is something unconvincing about designers in a city with no attics rummaging through the costume trunk of history for inspiration. Yet the fall-winter season is not really about costume, but a way of softening and shaking up a familiar wardrobe.

Oscar de la Renta had more ruffs and fancy cuffs than you would have found at the court of Queen Elizabeth I. There was a dashing medieval tunic with a dribbling white collar: a pie-crust frill stand-ing around the neck of a black velvet dress; a splendid Sbake-spearean shirt in white chiffon with black ribbons gathering in the full sleeves and black buttons studding

It made a pretty collection. But when you looked behind the literary devices, there was not much there; magic-carpet knits on elongated lines and caped Tyrolean greatcoats — both more stylisb versions of themes that de la Renta had already handled in his Paris Balmain collection, Soft, high-waisted dresses with tucked bodices and fluting sleeves were remi-niscent of Chloe, Firm tailored jackets with near-ankle-length skirts looked stern, in spite of their glowing colors. The poets' shirts and ruffles on velvet bad all the

Blass's collection was about getting away from the basic suit, or even the ubiquitous pantsuit. by mixing up the different elements, by using soft and sensuous fabrics and by adding the ruffle at the neck. It worked well in a romantic way when a long paisley coat swooshed over chocolate-brown, crushed-velvet pants, or a white blouse was cut like a poncho. Blass's Byronie collection only went astray when mixes of fringe on knit (another trend), a brocade frock coat with tweed pants and the familiar asymmetric chiffon skirt just looked like a hippie mix-match read misb-mash).

F you have to have a themepark collection, Byron Lars got it right with his yodeling romp through the mountains with Heidi. The Tyrolean theme has been strong for the winter season: loden cloth, jackets with braid trims and silver buttons, lace-up vests and Lederhosen. But only Lars has managed to make Heidi a sex object. Out of the doors of a giant cuckoo clock pranced jolly Mädchen, braids swinging, bosoms bouncing under scooped peasant blouses or curvy, fitted jackets. On their feet were high-heeled snow boots, in one case on the end of a plaster cast.

It was a lively show and behind it the clothes were on target, especially peasant bodices reworked as corsets, the brief jackets with long skinny skirts and the cabled knits unfurling into fringe.

Todd Oldham's show also had



De la Renta's poetic white collar with tailored dress.

energy — even if sex-pot models, modern sportswear with whisper-abetted by a couple of drag queens, quiet colors, which was an effective abetted by a couple of drag queens, are his familiar formula. He pulled off a rare trick; taking the 1970s as a theme and making it look like the 1990s. Using big, bold proportions, Oldham mixed sinuous long skirts with mirror embroidery, paisley print blouses, vests in crocbet or rattling with Gypsy coins, crushed velvet maxi coats and soft jackets in noisy patterns with ultra-wide pants. The effect was as if a new generation had grabbed the contents of a hippie caravan and recy-cled it io a different way.

Norma Kamali has always had one quirky eye on the past, and aithough ber show was repetitive, it caught the costume-trunk fashion feeling. Using an ink-black palette, touch of fake leopard and bird embroidery, Kamali wove ber period pieces: Victorian frock coats cut away at the front over pinstriped pants; Edwardian high-waisted ackets over ankle-length skirts; Paul Poiret-inspired coats with shawl collars; flat 1920s dresses with Betty Boop bats. It had a quiet romance.

Christian Francis Roth produced one good theme - a medieval-armor inspiration for gray flannel jackets in overlapping lay-ers and long soft dresses cinebed with belts studded like old castle doors. The rest was short, bright, necktie-striped and, although ebarming in a whimsical way, seemed out of tune with the times.

Michael Kors veiled his elean

combination. Among familiar maxi coats, tail-coat jackets and long skirts, Kors also came up with a fresh silhouette — the A-line tunie or jacket over a flared skirt, which was one of the rare outfits in the New York season that looked as though it might work for working womeo. He also showed jumper dresses, which are a trend.

It is tough for New York design-ers, used to giving the public what they want, to break the mold. Ar-nold Scaasi tinkered with hemlines by scissoring hundkerchief points and added white collars and culls to dainty dresses. But it was soon off for an enchanted evening in dresses bright with gilded paisley or transparently lacy. Dresses in Barbara back with the old regime.

In her pale and streamlined show-room, Carolina Herrera presented personally a collection that expressed fashion's new mood. Away from the usual runway presentation, it was possible to appreciate the quality of fabrics — liquid mixes of silk and wool, dry crepes and lush velvet. Basing her silhouette on car-digan-soft jackets, tunics and soft pants in different cuts and shapes, Herrera made the pantsuit look feminine, with a Pictrot ruffle at the neck of a black-and-white suit or a cappuccino frill at cuffs and ankles of coffee-brown velvet. Subtle color mixes included navy and wine red and silver-gray embroidery spearing black. It was a class act of clothes

Pre-1492 America: The Wilderness Myth

By William K. Stevens New York Times Service

EW YORK - Contrary to widespread belief, evidence is mounting that pre-Columbian America was not a pristine wilderness inhabited by people who lived in such harmony with nature that they left it unmarked.

Instead, many scientists now say, the original Americans powerfully transformed their landscape in ways both destructive and benign — just like modern people.

In the latest piece of evidence, British

investigators have analyzed sediments from Lake Patzcuaro in the highlands of central Mexico and found that ancient farming practices around the lake caused "staggeringly high" rates of soil erosion, which were unsurpassed even after the Spanish arrived.
The study "shatters the myth of pre-Co-

lumbian America as an Eden in which people were 'transparent in the landscape." Dr. Karl W. Butzer, a geographer at the University of Texas, wrote in a commentary on the study in the British journal Nature.

The question is of more than academic interest, since ancient and traditional forms of agriculture bave lately been held up as an ideal alternative to present-day practices. Although some of what ancient farmers did was ecologically friendly, much of it was not, scientists warn, and great care must be taken in deciding what models to follow.

"It's not true that only in modern times have people begun to abuse the environment," said Dr. Daniel J. Hillel, a professor of soil physics at the University of Massa-

"We're doing it more intensively and on an ever-larger scale than before," be said, but be added: "It's wrong to say the ancients knew best and that we're stupid. It's also wrong to say that the ancients were always

It is becoming abundantly clear to geogra-phers, ecologists and archaeologists that, whether for good or ill, ancient people had a heavy and widespread impact on their envi-

Some scientists are convinced that a number of early civilizations were brought down by environmental degradation of the land. The brilliant cultural centers of ancient Mesopotamia, for instance, are widely thought to have collapsed because of over-irrigation, which forced water tables to rise and carry salt to the surface, where it made land unfit for farming. And some scientists suggest that erosion brought about by over-clearing of forests undermined the Maya of Central America.

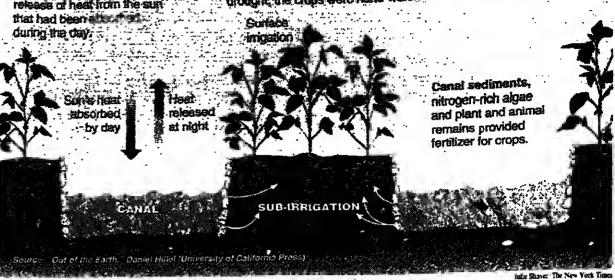
In antiquity, as today, people were making decisions aimed at gaining a living in the short term without always considering the long-term effects. "People did what made sense to them and sometimes that was destructive," said Dr. Charles Redman, an anthropologist at Arizona State University.

Ecologically Friendly Agricultural Technique

One pre-Columbian farming system that was environmentally sound and highly productive used raised fields built up from the soil dug from surrounding cenals.

Canel water protected crops against most by the night time release of heat from the sun that had been allowed at

Platforms were impated by seepage from the canals. Elevation protected crops from flooding. In times of drought, the crops were hand watered from the surface.



In the Western Hemisphere, pre-Columbi-an people changed the landscape nearly ev-erywhere from the arctic to Patagonia, according to a 1992 review of the literature by Dr. William M. Denevan, a cultural ecologist

at the University of Wisconsin at Madison. In some ways, in fact, the pre-European landscape may have owed its essential character to bumans. When the glaciers retreated from the Upper Midwest at the end of the last Ice Age, for instance, there was no vege-tation at first.

But humans were there, Dr. Denevan said, and as grasslands and forests returned, the Indians shaped the vegetation by setting frequent fires to clear land for farming, better hunting, visibility and security. Many fireresistant grasses. flowering plants and trees consequently flourished; the ecosystem in effect evolved partly as a result of human

While elimate plays a major role in shaping ecosystems. Dr. Denevan and others argue that the pre-Columbian forests of east-ern North America, for example, were more open and park-like as a result of burning than they were in 1750, after the Indian population of the Western Hemisphere had been reduced by about 90 percent as a result of diseases imported from Europe.

The thick primeval forests of colonial times, Dr. Denevan argues, represent a re-covery from the impact of the Indians at

In attacking what be calls "the pristine myth." Dr. Denevan offers this summary:
"By 1492 Indian activity throughout the

Americas had modified forest extent and composition, created and expanded grasslands" and rearranged topography through "countless artificial earthworks. Agricultural fields were common, as were bouses and towns and roads and trails. All of these had local impacts on soil, microclimate, hydrology and wildlife."

Even mild impacts and slow changes, Dr. ployed.

Denevan wrote, add up to dramatic longterm effects. While the impact was not as extensive as that of modern people, he wrote, the paradise that Columbus thought he had

found "was clearly a bumanized paradise."

The ecologist concluded that pre-Columbian Indians changed the landscape more than the Europeans and their descendants did in the 250 years after Columbus landed, and in some cases in the 500 years since. .

HILE the findings indicate that the arrival of Europeans "was not the watershed event in environmental degradation that people make it out to be," Dr. Redman said, they make another, perhaps more interesting

guillies were forming everywhere," said Dr. Redman. cious, where they were stripping the land and

Methods may make a major difference.

Dr. Sarah L. O'Hara of the University of Sheffield attributes the long episodes of high erosion partly to classic slash-and-burn agriculture, in which the land is denuded of trees to create cropland and erosion often results. But at other times and places in ancient America, less damaging methods were em-

In one form of agroforestry, still practiced in the Amazon, agricultural plots are man-aged so that over a period of years they evolve in pre-planned phases from cleared farmland back into thick forests.

There is also a quescion as to whether the ecologically sound but essentially small-scale, labor-intensive traditional methods are adequate to the demands of a surging population. Some experts suggest that the Mayan system, for example, initially de-pended on a combination of agroforestry, raised fields and terracing, but the Mayan population ontgrew these methods and re-sorted to forest clearing that led to erosion.

"The form of agriculture isn't the problem quite often," said Dr. O'Hara. "It's the numpoint as well: that in some periods the occu-pants of the lake watershed pursued more an area of land." She suggests that the ero-benign practices than in others. "There are sion she has documented at Lake Patzcuaro some centuries where it was better than to-day and some centuries where it was hella-to live off too little land.

How AIDS Virus 'Hides' Early in Infection

By Gina Kolata

patient's lymph nodes and similar tissue during an infection, and they say the knowledge could lead to a new approach in attacking the virus during its latency period. when it may be most vulnerable.

The virus lies concealed for a decade or so. quietly seeding the destruction of the immune system, the researchers found. The finding solves a mystery of AIDS: where does the virus secrete itself during the decade or so after an initial infection when patients feel well and little virus can be detected in their blood?

It suggests that very early treatment, as soon as a person is known to be infected. might be best. Current recommendations are to treat the human immunodeliciency virus, which causes AIDS, after the immune system has begun to crumble.

tional fastitute of Allergy and Infectious

with a flu-like illness, but then the virus virtually disappears and patients look and feel well for about a decade. Later, as the immune system collapses, the virus shows up in ever-increasing quantities to white blood cells and floating free in the blood.

Two papers describing the discovery of the virus' hiding places were published in Nature, the British science journal. The studies were conducted independently by Dr. Fauci and his colleagues and by Dr. Ashley T. Hause of the University of Minnesota and his colleagues.

These papers are extraordinarily impor-tant, "said Dr. Roger J. Pomerantz, director of the infectious disease division at Thomas Jefferson University Hospital in Philadelphia. They "tell us that there is more to this dis-Dr. Anthony S. Fauci, director of the Naconal fustitute of Allergy and Infectious

Dr. Pomerantz explained that investigators

Diseases, cautioned that treatment very early had focused on blood in seeking to find the lympb nodes and spleens taken at autopsy in the course of infection would work best virus because it was easily obtained and hear, from three patients who were in the early with drugs that do not elicit resistant forms cause the amount of virus free in the blood stages of infection with HIV but died from EW YORK—Scientists have confirmed their suspicion that the virus that causes AIDS hides in a
patient's lymph nodes and similar

An infection with the virus usually begins

and carried in blood cells was thought to, unrelated causes. They also examined lymph
and carried in blood cells was thought to, unrelated causes. They also examined lymph
reflect viral activity elsewhere. The findings
reflect viral activity elsewhere. The findings
rest doubt on that assumption. "Specific tiswho had advanced AIDS. Like Dr. Fauci and
his colleagues, these investigators found that

they had searched for the virus in the blood cells. and lymphoid tissue — the lymph nodes, spleen, tousils and adenoids — of 12 infected

In the beginning of an HIV infection, the investigators said, the virus is concentratedalmost entirely in the lymphoid tissue. Virus particles, coated with antibodies, stick to the follicular dendritic cells, a group of filtering cells that trap foreign material. Nearby white blood cells see this trapped material and are stimulated to attack the invaders. The investigators also found that the virus infects and reproduces itself in some of these nearby white blood cells, the CD4 cells.

"We believe that the virus seeds the lymph nodes bicrally within weeks of the initial infection," Dr. Fauci said.

Dr. Haase and his colleagues looked at very large number is a large number.

In their paper, Dr. Fauci's team told how the AIDS virus coated follicular dendritic But while Dr. Fauci only looked for active

virus. Dr. Haase's team also looked for silent 3 infections, HIV harbored inside the cells, doing nothing. They found "massive covert infection" in lymphoid tissue, they said. For example, as many as 20 to 30 percent of the CD4 cells harbored HIV, but just one in 100 to one in 400 of the infected cells had active virus. They looked for passive infections by searching both for viral RNA and for viral DNA, a copy of the viral genes that is made when the virus is reproducing inside cells. Dr. Haase said so many cells were infected

that even if a tiny proportion of them had active virus, investigators, like Dr. Fauci, who looked for cells with active virus would see buge numbers of them. "A small fraction of a

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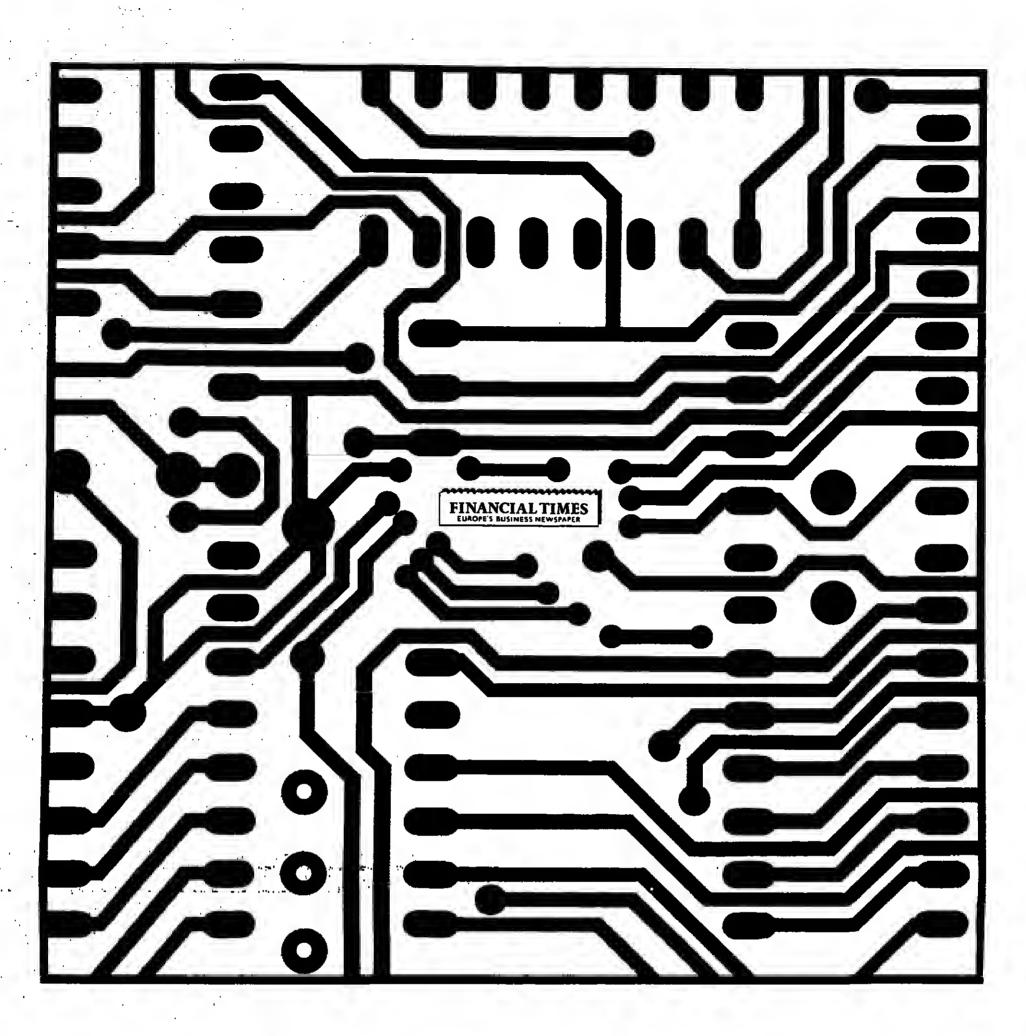
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EUROPE'S BUSINESS NEWSPAPER

JP1100120

Herald Tribune.

A Not So White Knight

aggrandizement of Abraham Hirschfeld and the divisiveness of Wilbert Tatum. They borrowed computers, dominated the talk shows, broke all the rules, and their return. If he proceeds with his purchase of The Post be may save it as a daily journal but there should be no illusions that be is a

healthy influence on American journalism. Mr. Murdoch's fans portray him as a brash, take-no-prisoners guy who has influenced papers around the country. They also point to him as the father of tabloid television. These are not badges of honor. But Mr. Murdoch's greatest sins have not been those against taste. His newspaper journalism has often been, at bottom, politically and professionally dishonest. He used his papers to grind the axes of his political buddies, to promote a reflexive conservatism and to make sensationalism rather than accuracy

the animating principle of the news pages.

That is to say, Mr. Murdoch brought to New York second-tier tabloid journalism built on the flawed model of Australia and Britain. Tier one is occupied by the quality papers that play by traditional rules, or at least did so until Mr. Murdoch started buying papers like The Times in London. Tier two is occupied by the tabloids that will print anything to make a penny, influence

Under British tabloid rules, it's O.K. to use a newspaper to push a political agenda. For 11 years, until he was forced to sell The

It worked. The staff of The New York

Post in 1988, Mr. Murdocb made unPost would not give in to the wacky selfabasbed political use of its news pages. He abasbed political use of its news pages. He waged many a political war, including support in the mayoral election of Edward Kocb in 1977 and in Mr. Koch's unsuccessful bid for governor five years later. That is strivings paid off - up to a point. The Mr. Murdoch's First Amendment right. But noisemaking, attention-getting Post people as professional behavior it runs counter to created the climate for Rupert Murdoch's the ethical standards crafted by American journalists since World War 11.

At the best papers, these standards represent a triumph for the newsroom staffs and the handful of publishers who put probity ahead of profit. Lesser papers embraced nonpartisanship because, as some newspapers folded and others grew larger, the survivors found it in their commercial interest to appeal to a broad cross section of readers. Together these forces created a new tradition of hardheaded nonpartisanship. There have been lapses and exceptions, but the standard today is to keep the news pages fair and maintain a strong dividing line between the editorial and news departments.

To establish this as the ideal required repudiating the political manipulations of giant figures like Hearst and Pulitzer, and it was the signal professional triumph of American journalism in this century. Rupert Murdoch seems either ignorant of or indifferent to this accomplishment. So while The Post's editors and reporters are entitled in feel pride that they kept their paper on life support, they should not forget that there is higher work to be done. Having broken Mr. Hirschfeld's hold on the oldest American daily, they must now get on with the journalistic education of its tarnished savior.

-THE NEW YORK TIMES.

Strange French Interlude

largest majority in recent history with 484 seats. Among the two main forces in the conservative coalition, the Gaullist Rally for the Republic beat out the center-right Union for French Democracy for the most seats.

The Socialists lost for the most basic of reasons: They had been in power ton long. They were short on energy, ideas and vision. They also were paying for a series of scandals that pointed to a deepening cynicism in what had once been a relatively idealistic party. It was hard to bill the vote as an ideological verdict, since there was little that was socialist anymore about the Socialists

Still, France's Socialist president, Francois Mitterrand, has two more years in his trade concessions on behalf of France's presidential term. While his prime minister and entire cabinet now come from the right, be retains significant powers in foreign and former finance minister who is on civil terms with the Socialists and says he doesn't want to run for president in 1995.

France may be stuck with the worst possible election outcome; a landslide that settles nothing. The Socialists ended up with only 54 of the 577 seats in the National Assembly. The mainstream right won the largest majority in recent history with 484 job. This is not a great thing for the conservarive parties, since French voters seem to be tired of their entire political class and not just of the Socialists. Most of these people bave been around for two decades or more. Imagine, if you will, a Republican Party still led by Richard Nixon and Gerald Ford - and the two of them competing.

Beyond conflicting personal ambitions, there could be deep policy splits among the conservaoves. The Gaullist party includes many who are hostile to European unity, while Mr. Giscard d'Estaing, Mr. Mitterrand and their parties are pro-Europe. The Gaullists have pledged to fight for more farmers, already overfed on public subsidies. This could mean serious trouble with the United States on trade issues.

defense policy. He got to name the new prime minister, but had to accede to the as the country's main political forces the two conservative parties and what is wishes of the conservative parties in picking the two conservative parties and what is Edouard Balladur, a 63-year-old Gaullist left of President Mitterrand's following play the roles of government and opposition simultaneously.

- THE WASHINGTON POST.

Mayhem Is Messy

movic "Unforgiven" will have done some certain about why it is that they are chasing good if it brings in a slew of new customers and shorting at one another, since nobody lonking for a rousing shoot-em-up. We involved is all that good or bad, would especially recommend it for people who harbor romantic notions of defending characters, "when blood is their and the state of the state home, honor or street turf with a gun. They won't get what they came for from the movie, but they could emerge with a better feel for wood paid some attention to this time (a the mess that gun violence creates.

Harry anymore, blowing away one-dimensional evildoers with his .44 Magnum. "Unforgiven," unlike most movies, acknowledges sometimes in the awfulest and most longdrawn-out ways, sometimes in absurd conexample), and generally for no good reason at all. They gurgle and scream and beg for

The Academy Award to Clint Eastwood's mercy or water, and no one is ever quite

"Few die well," says one of Shakespeare's characters, "when blood is their argument." That is an old truth -one all too obvious to emergency room workers - that Mr. Eastlittle belatedly, to be sure). It ought to be Mr. Eastwood, in this film, isn't Dirty heeded by the makers of Schwarzenegger epics and "Hood" movies alike, where victims are spectacularly dispatched by the dozens, with booming stereo sound effects that people don't get blown away - they die, and a total lack of regard for reality. The lesson of Clint Eastwood's success Monday night may be that the violence problem in ditions (while sitting in an outhouse, for the movies is really more just a problem of being honest about violence.

- THE WASHINGTON POST.

Other Comment

Germany Turns to Asia

Germany has been shaping up strongly in recent months to play a conspicuous role in the economies of the Asia-Pacific region. The visit by Chancellor Helmut Kohl to Southeast Asia in February was his most notable foreign tour since German reunification. Now, Foreign Minister Klaus Kinkel and Economy Minister Gunter Rexrodt are separately leading business delegations

to other Asia-Pacific countries. Only recently, fears were being frequently expressed in Asia that Europe could turn protectionist after it became a single market. Germany's inwardness after reunification was a key concern. But Bonn has bounced back, becoming a reassuring opponent of protectionism. As Germany's ties with the Asia-Pacific region acquire greater economic significance, so will its stake in fighting off

protectionist pressures in Europe. Germany's interest in enhancing its economic presence in the region means that there will be another external power to belp maintain a stable balance here. Similarly, there should be less fear of a Fortress Europe shutting out Asian exporters.

— The Straits Times (Singapore).

A Narrow Path in Russia

During the extraordinary Congress session the political crisis in Russia acquired an absurd ebaracter which could lead to a tragic outcome. Those who are trying to provoke the president and make him resort to "nontraditional methods" are acting in full awareness. Some opposition leaders make no secret of their intention in deprive the president of any other option but "resorting to force."

Undoubtedly, radical democrats also contributed to the systematic provocation of Boris Yeltsin by regarding his every at-tempt to resolve the conflict peacefully as weakness and betraval.

Following the Congress's resolution on holding an April referendum, the achieve-ment of stability in Russia becomes even more improbable. Deputies gave formal consent to holding the referendum but conditioned it in such a way that none of the proposed questions will get a required majority. The most likely resolution of the situation will be to bold parallel votes by the Congress and by the president - with results that are exceedingly hard to predict. - Kommersant (Moscow),

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Free Trade Is on a Collision Course With Democracy

WASHINGTON - The Clinton administration has been confusing everybody about its policy toward world trade, alternating between soothing talk about open mar-kets and roars about discrimination against American goods that have scared America's trading partners to death.

Here is what is going on: Free trade is on a collision course with democracy, and the Clinton administration knows it. Free trade has never been all that popular with electorates. Polls usually show that given a

What is the world to do now that growth has slowed down

and the welfare compromise

is no longer working?

choice between twore open trade and higher levels of employment, majorities choose jobs. The pollsters get protectionist answers even from people who drive Saabs home to watch Italian movies on Japanese-made VCRs while drinking German beer and eating French cheese on crackers imported from Britain.

That is one reason why governments often say one thing and do another on trade. In the Reagan-Bush years, the talk was all free trade, but industry after industry won exception By E. J. Dionne Jr.

after exception to buy some time and save some jobs. And the United States was behaving no worse, and arguably a little better, than some of its trading partners. You don't, for example, see all that many Japanese cars on the highways of Western Europe.

But these are old problems. What has changed in the last 15 years or so is the rise of a genuinely global market. As Labor Secretary Robert Reich has written, individual products are often collections of parts from many different countries — many of them low-wage countries in the Third World.

And companies themselves are genuinely global. Japanese companies, for example, are exporting products to Europe made in American plants. What's Japanese? What's American? Does it matter?

It matters because voters in the industrial democracies are worried, for good reason. A global market is just that - a market. It is not

a community, it is not a political system.

The rules of democracy — voters making decisions about the way things should be apply within nanonal boundaries. In the global market, companies can often flee decisions they don't like and search across national boundaries for lower wages or labor standards, more permissive environmental laws or laxer financial regulations. Competiove pressures create large incenoves for doing this. In the global marketplace, democracy's writ is thus usually not the last word.

In last Friday's Los Angeles Times, a story by Joel Havemann showed what this means in practice. Mr. Havemann reported that "five of the world's 15 biggest oil spills have occurred in the 1990s." He offered a oumber of reasons for this, including the difficulty of enforcing regulations in the global market-place. The international Maritime Organi-zation, a London-based UN agency, sets global tanker standards but has no way to purish noncompliance," be wrote. Every tanker and crew must be certified as sea-

worthy by the country whose flag it flies."
Sure, we can sue and punish polluters after
the fact. But the whole point of environmental regulation is to establish rules to keep bad things from happening in the first place. Yet flying the flag of a country with loose regula-tions makes good sense if you own the boat. If the global economy makes citizens feel they are losing influence over decisions that affect

them, this decade's economic downturn has given those worries a real edge.
Writing in the new issue of World Pobcy Journal, Walter Russell Mead argues that "the trade controversies of the last 10 years — and the unpopularity of trade negotiations in many countries -- are rooted in the economic stagnation and chronic overcapacity that af-flicts the major industrial trading nations."

Mr. Mead, a brilliant, independent-minded foreign policy thinker, argues that the world has been suffering since the mid-1970s from a slowdown in economic growth. This contrasts with the remarkable prosperity in the quarter-century after World War II, created by an economic order established largely under American leadership in the late 1940s.

That growth helped underwrite a social, and later environmental, safety net that Mr. Mead calls "the social democratic compromise." Within the industrial democracies at least, the fruits of growth were reasonably well distributed. Thus the rise of the great middle classes. What is the world to do now that growth has slowed down and the weifare state compromise is no longer working?

Obviously a global trade war is a bad idea.

Even if we wanted to, we could not lock ourselves out of the world economy. And the truth is that the wealthy nations should fa-vor prosperity in the Third World and Eastern Europe not just for moral reasons but also because stagnation in the poor countries will ultimately burn the rich countries.

Mr. Mead suggests that we need more than just a trade agreement. We need agreement among the wealthy countries on a coordinated strategy for boosting global growth rates. And we need a way to make the world eco-nomic system "accountable in new ways to democratic opinion in individual countries."

The Washington Post.

Balkan Peace: Shrink Bosnia to Rescue It, and Threaten Force

C HICAGO — The Vance-Owen plan for peace in the former Yugoslavia is already a failure. Bosnian Muslims dislike it and have accepted it grudgingly. Serbs thumb their noses at it; their response is expressed in the horrors they are inflicting in Srebrenica and the rest of eastern Bosnia. Only the Croats have en-dorsed the plan with any enthusiasm.

Yet the need for peace is more targent than ever. Without it, the murder of Bosnia's Muslims will continue and the war will likely spread back to Croatia and onward to Kosovo. This carries with it the threat of escalation

beyond Yugoslavia's borders.
The best hope for peace is a more ambitious plan, backed by the United States and, it is hoped, the United Nacons. The plan should be based on

three main considerations.

First, ethnically homogeneous states must be formed. Who can seriously believe, after all the intercommunal slaughter, that Vance-Owen's Bosnian state of 10 multiethnic but semi-autonomous provinces would

By John J. Mearsheimer be stable? We should set up instead a Bosnian state peopled almost exclusively by Muslims, a Croatian state for Croats and a Serbian state made up mainly of Serbs.

Setting up homogeneous states would require drawing new borders and transferring populations. Crosts, Muslims and Serbs would bave to concede territory and move people. For example, the Serbs might acquire Krajina in a final settlement

but cede Kosovo to Albania.
Furthermore, a new Muslim state
about a third the size of the present Bosnia must be formed by concentrating Muslims now scattered across the region into central Bosnia. Re-maining Bosnian territory should be given to Croatia and Serbia. Perhaps a million people — about 600,000 Muslims, 300,000 Serbs and 100,000 Croats - will bave to move. Many others have already relocated.

Critics will say that altering bor-ders sets a bad precedent and that in

many instances it rewards Serbian aggression. The unpleasant truth is that some borders are untenable and preserving them causes conflict, not peace. Moreover, whether we like it or not, borders in the Balkans are

going to change. Serbian military power has seen to that. Wouldn't it make good practical and moral sense to organize and plan the border changes rather than allow the chaos of war in decide them? Wouldn't it make better sense to move populations peacefully rather than at the end of a rifle barrel?

Second, any comprehensive settle-ment will have to address problems across the Balkans. The Vance-Owen plan focuses on Bosnia while ignoring the conflicts in Croatia and Kosovo. But settling conflicts one at a time will not facilitate peace; instead it would probably encourage Serbian

The Serbs prefer to operate in one region at a time. They do not want a

multi-front war. Stopping the fighting in Bosnia will only make it easier for them to turn to Kosovo. The January 1992 cease-fire with Croatia gave them a free hand in Bosnia in April 1992. Third, the United States and its

allies must threaten to use force to get the Serbs to go beyond Vance-Owen and settle on this ambinous plan. The goal should be to make the Serbs, as well as the other ethnic groups, understand that the alternative to a peaceful settlement is a long and bloody war with no winners.

If Serbia does not accept a settlement, the United States should bypass the UN arms embargo and send weapons and armuninion to the Bos-nian Muslims, the Croats and perhaps the Albanians. This strategy would cost America few lives and bitle money. It would also turn up the heat on Serbia, putting it in the position of having to light a three-front war. This circumstance alone should be a powerful incenove for peace. If not, at least it would allow the Muslims in Bosnia and Kosovo to defend themselves.

The threat of American air power egainst the Serbian army should be beld in abeyance. The emphasis should be on letting Serbia's enemies balance the Serbs. In no circum-stances should the United States send ground forces to the Balkans, even as part of a NATO peacekeeping force.

Of course, incentives will be needed to gain a settlement. The United States and its allies might accept the principle of a greater Serbia and help establish it with border changes and population transfers. They should so promise to lift economic sancnions and perbaps even to belp re-build the Serbian economy.

But as we have learned after almost two painful years, incentives alone will not do the trick. Regrettably, lives can be saved in the Balkans only by threatening to take lives.

The writer, professor of political science at the University of Chicago and visiting scholar at Harvard's Olin Institute for Strategic Studies, contributed this comment to The New York Times.

providing cheap, hardworking labor. Nationalists claim that while basic

industries have been ignored, laborintensive manufacturing is demean-ing, has only a marginal impact on employment of a work force growing

by two million a year, and may soon

• There is also the fact that trad-

ing and utility monopolies provide

easy money to the well-connected.

most conspicuously to relatives of President Suharto but also to the

armed forces and conglomerates con-

trolled by the Chinese. Many ordi-

nary Indonesians fear that more lib-eralization will only make the

Chinese richer. For them, the state still provides a desirable buffer

against foreign economic forces.
Industrial reform is being retarded

by excesses in the financial system.

The World Bank is likely to remain a key institution in pressing for deregulation and open markets in Indone-

sia. Long-term concessional credit is

be hit by quotas in the West,

Indonesia: Liberalism Needs Enlightened Boosts From Abroad

JAKARTA — It is a measure of lack of interest in Indooesia that when President Suharto recently. dismissed three key and long-serving economic ministers from his cabinet, the move rated barely a mention in the outside world.

The simultaneous demise of Ecoomic Coordinating Minister Radius Prawiro, Finance Minister J. B. Sumarlin and the central bank gover-nor, Adrianus Mooy, had several causes. These included policy mistakes and religion - all three are Christians in a nation that, although secular, has an increasingly influen-

tial Muslim majority.

The departure of this old guard will not necessarily lead to any ma-jor policy shifts. Their replacements are all Western-educated economists and technocrats. All the same, there is a distinctly more nationalistic feel about the oew cabinet -and the incoming economic ministers will have less personal clout than their predecessors bad

Meanwhile, there is a disconcerting gap between foreign attention to ina - flavor of the decade among investors and traders despite its record of instability - and attitudes to stable l'odonesia, which is ignored or taken for granted. That is unwise.

Indonesia is a conspicuous example of the benefits — and the pitfalls —of economic liberalization. But liberalism is a plant that requires careful nurturing in this country, which has a history of state paternalism, is big enough (population 180 million) to be attracted by autarky, and where capitalism is beld bostage to ethnic ill-will against the Chinese minority. Indonesia's liberalization has al-

ready stalled. It is being subjected to intellectual questioning that could be-come a political issue. If the country cannot maintain its comomic growth -averaging just over 6 percent for the past two decades — and its market opening during the closing years of President Suharto's rule, there is a distinct possibility of a retreat to a form of Peronism once he has gone.

That would put an end to regional cooperation, in particular a program launched this year for a free trade area in Southeast Asia. A retreat from open markets by Indonesia would also damage prospects for an economic community in East Asia,

By Philip Bowring

For 25 years, Western-trained officials in tune with, and aided by, international institutions have successfully managed the Indonesian economy. despite wild fluctuations in the price of the country's oil exports. Remarkably, capital movement has

been kept totally free and debt mostly under control. But only in recent years have officials achieved much in liberalizing sectors of the economy in which state institutions played a major role or the private sector was accustomed to monopoly. Only in the last few years has Indonesia started to think of itself as internationally competinive in exporting manufactured

OVER the last 17 years, as many as 200,000 East Timorese have been killed by Indonesian occupying forces, Yet until recently the West's concern for East Timor has been overshadowed by its economic des to the Jakarta government. "On one side there is a small people of 600,000," a priest said, "and on the other side a nation with rich natural resources and 180 million people." But there are signs that the new U.S. administration is following through on Bill Clinton's campaign statements. Recently, the United Nations Human Rights Commission in Geneva approved a strong resolution on East Timor that won unprecedented support from the United States.

• Financial changes in the late - new labor-intensive industries are 1980s left buge problems that are still mostly foreign-owned and could leave mostly foreign-owned and could leave at any time. Some businessmen doubt threatening stability. The oumber of

goods. Before, it had obstructed trade liberalization in the Association of South East Asian Nations.

Today, Indonesia's liberalizers are under attack, for several reasons:

There is fear that many of the

banks expanded far too rapidly. So that Indonesia can compete with did credit (often for deluxe property countries like China and Vietnam in did credit (often for deluxe property development) and conspicuous consumption. Foreign debt ballonned as greedy Western and Japanese banks rushed in. The Chinese, who effectively controlled most of the new banks, were accused of grabbing most of the new credit, and blamed again when banks came unstuck. Financial deregulation, though needed.

South East Asian Nations.

From Clinton, Support for Forgotten East Timor

- Sven Bergman, n Swedish journalist, in The Washington Post.

Russia: Go for an Alternative Economic Program

OTTAWA — The constitutional deadlock in Russia is more than a personal clash between President Boris Yeltsin and Communist hardliners. The dramatic impoverishment of the population under economic "shock therapy" is the central issue. Many former Yeltsin supporters, including members of the moderate centrist coalition called Civic Union - which a few months earlier had advanced an "alternative economie program" — sided against Mr. Yelt-

sin's economic reforms. Shock therapy was intended to stabilize the Russian economy and alleviate inflationary pressures. Yet con-sumer prices have increased since reforms began in January 1992 by more than 100 times as a result of the devaluation of the ruble and the deregulation of domestic prices.

Real earnings have declined by more than 80 percent, and billions of rubles of savings have been wiped

CHERCE'S

By Michel Chossudovsky out. Russians are bitter. "The govern-ment has stolen our money," they say. The minimum wage as of April is 4,500 rubles a month -less than \$7. With consumer prices steadily rising, ruble salaries are barely sufficient. A winter coat costs the equivalent of nine months' pay.
But the worst is yet to come. The

privatization program will have a devastating impact on employment; up to half of industrial plants could be driven inm bankruptcy if the program proceeds as planned. Whole cities in the Urals and Siberia, part of the military-industrial complex and and procurements, could be closed.

therefore dependent on state credits And the plunge of the ruble has led to the pillage of natural resources: Oil nonferrous metals, strategic raw materials and food staples are bought by Russian merchants in rubles and

PERCOPAT

By SKAUGE to Kinnelstopen (Onto), CAW Syndrome.

resold in hard currency to traders from the European Community. This flow not only generates scarcines of raw materials, crippling to Russian industry, it promotes instability on world commodity markets. In turn, capital flight and money laundering are encouraged by the deregulation of the foreign exchange market and banking reforms. West-ern aid is unlikely to help reverse the

massive outflow of resources. The world community has tied its hopes to the Vancouver summit meeting between President Bill Clinton and President Yeltsin. But there are no grounds for optimism. The granting of Western aid appears to be conditional upon the continuation of shock therapy by the Russian government. In the new version of this so-called

therapy," presented last Thursday by Deputy Prime Minister Boris Fyodorov, far more stringent economic measures are envisaged, including rises in interest rates and a further squeeze on credit to state enterprises Moreover, the Group of Seven aid

package is to include tight monitoring of the reforms by the International Monetary Fund and the World Bank, as well as policy backing and close collaboration with Mr. Fyodorov. The deputy prime minister, meanwhile, has called for the firing of his main opponent, the moderate (pro-Civic Unico) president of the central bank, Viktor Gerashchenko. The G-7 should realize that Russia

is not a Third World country. The measures being proposed will accel-erate the collapse of the Russian economy. How can demogracy be sustained when ordinary Russians earn less than \$10 a month? Such economic medicine will kill the patient. We will see the collapse of health and education programs, hyperinfiation, social strile, famine and economic fragmentation. The global geopolitical and security risks are farsching. The continued adoption of this economic package spells disaster. Shock treatment is an instrument of "Third Worldization." It preeludes a stable and viable transicion toward a nadonal capitalist market economy owned and controlled by a Russian entrepreneurial class and supported as in other major capitalist countries by the economic and social policies of the state. G-7 policymakers should carefully assess the consequences of their actions.

that reverses the slide of the ruble. improves the standard of living and provides minimal protection and safeguards to industry during this difficult transition ultimately constitutes the best guarantee of world peace and global security.

ics at the University of Ottawa and contributed this comment to the International Herald Tribune.

An alternative economic program

The writer is a professor of economhas written widely on international debt and macroeconomic reform. He

what is needed. Yet net multilateral capital flows to Indonesia are now only about \$1.5 billion a year, while interest payments on foreign debt amount to more than \$3.5 billion. Compared with China, bowever,

Indonesia is a model of an unrigged exchange rate, fiscal responsibility, market access for foreign goods and (despite East Timor) human rights and freedoms. Arguably, Indonesia is also less corrupt than a China run by get-rich-quick cadres and their rela-tives. Unlike Russia, more financial aid and credit to Indonesia would make a difference.

Indonesia deserves attention to sustain the momentum of economic modemization. Money is needed to promote policy reform as well as de-velopment of infrastructure. Such an injection would help ensure that market reform outlives President Subarto. International Herald Tribune.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1893: The Pope Accused

ROME - Leo XIII is extremely irritated with the Italian government, which by its semi-official communiques is throwing the responsibility for the recent bomb explosions and the outrage on the King, on the Catholics and indirectly on the Holy See. It is probable that the note on this subject will be sent to the Nuncios.

1918: Statesman's Alarm

PETROGRAD — A month after the outbreak of the European War the outbreak of the European war me late Prime Minister, Count Sergius Witte, dietated to his secretary his views on the war. I have secured the hitherto unpublished comment of Russia's foremost statesman, who prophesied the downfall of the Romanovs and of the German Emperor: "Until the last moment I did not believe that the war would come, The war could have been averted. War is a horror. The future is alarming. The Tsar was persuaded, his

weak point being appealed to. He entered the war with inborn mysticism and with half-closed eyes. The end of the war, which must result in Germany's roin, will be followed by serious, alarming events."

1943: All Italy Mobilized

BERN —[From our New York edi-tion:] Italy published today [March 31] the text of a new law which would place the entire country under military rule and send men and women of seventeen years or older into military detachments in the event of invasion or threat of invasion. The Fascist press and officials stressed bome defenses especially those on Sicily, which extends to within less than eighty miles of the Tunisian coast. Io addition to making men and women of seventeen or older, and not already in service, subject to call into military units, possibly local defense corps, the new military law provides that boys and girls under seventeen would be considered as mobilized civilians.

Fith Democry

OPINION

Catharsis Cinema, Perhaps, **But Fists Are Still Clenched**

By George F. Will

LOS ANGELES—It is axiomatic that no one thinks clearly with his fists clenched. Judging from the impact here of Michael Douglas's movie "Falling Down" — anger, applause, recrimination, community introspection — California has its fists clenched.

In this story of one man's meltdown in the melting pot of Southern California's ethnic stew, Mr. Douglas plays a laid-off missile huilder who is divorced and under a court order to keep away from his wife and daughter. Worse, his car's air conditioner is broken. Con-gealed in freeway traffic, he walks away from his car and into a slew of urban terrors and indignities that, we are invited to believe, would accost any pedestri-

'Falling Down' suggests that its central character represents a multiplying species, 'victims of society.' It encourages the whiny self-pity of the middle class. and Threateni

an in Los Angeles — aggressive panhan-diers, drive-by shootings, and snarling surliness all around.

Mr. Douglas's flat-top baircut, shortsleeved white shirt, narrow dark tie and chister of pens in a plastic pocket pro-tector advertise his character's ordinariness, which invites sympathy with his orgy of murder and mayhem.

His first act of violence is against a Korean store owner who will not give him change for a telephone call, and who doesn't "have the grace to learn my language." Nothing novel here. Korean shopkeepers, victims of "ethnic cleansing" during the rioting 11 months ago, also did not fare well in Spike Lee's

movie "Do the Right Thing."

Soon Mr. Douglas has a baseball bat, a knife, a bag full of automatic weapons and a bazooka, with which he vents his rage, and perhaps that of the audience, at urban indignities. In the 1976 exas-peration movie "Network," the rage of television performer Howard Beale just caused him to shout a lot ("I'm mad as hell and I won't take it anymore"). But since then there have been 18 years of

the urban arms race.

Mr. Douglas riddles with bullets a fast-food restaurant that stopped serving breakfast three minutes before he entered; he blasts with a bazooka a road repair crew that is, he thinks, unnecessarily causing congestion; he provokes a fatal heart attack in a surly golfer (it's all right; the golfer is rich, white and male); and he slaughters a neo-Nazi skinhead (the movie does not strive for a delicate touch) who for some reason feels a kinship with Mr. Douglas.

"Falling Down" exemplifies a movie genre that can be called catharsis cinema. Audiences experience in the dark the guilty pleasure of the release of ag-gressions that accumulate under urban stresses and anxieties.
In 1974, Charles Bronson's "Death

Wish" featured a white liberal Manhattan intellectual (an idealistic architect) whose wife is killed and daughter is raped by thugs. He gets a gun and becomes the city's anonymous hero by wandering the streets tempting, and then dispatching, muggers.
What Fred Allen said of another en-

tertainment medium ("Imitation is the sincerest form of televisioo") is true of movies, too. There were three "Death Wish" sequels, hut not before Bernie Goetz, New York's "suhway vigilante" of 1984, had anticipated Mr. Douglas's portrayal of the nerd as action hero for

the comprehensively irritated.

And in 1991, "Thelma and Louise" gave a feminist spin to the theme of consciousness-raising and spirit-enlarg-ing violence. Violence, that movie suggested, is wholesome fun if directed

against America's oppressive patriarchy.

Falling Down" is too incoherent to deliver a clear message. It strongly suggests that Mr. Douglas represents America's most rapidly multiplying species, the "victims of society." But it also suggests that he was half-cracked before society" caused his tightly wound spring to snap. The movie also encourages the whiny self-pity of the middle class, thereby reinforcing the rhetoric of both political parties.

In Charles Dickens's "Hard Times,"

Sleary, the circus manager, says that in the modern age of machines, people "mutht be amuthed" by "something" motion. He meant acrobats and performing animals. Many modern Americans are amused by entertainment featuring ricocheting bullets and croupling bodies.

In Southern California, motion was supposed to be physical and horizontal on freeways, and social and vertical in the upward mobility of the Golden West's endless prosperity. Nowadays there is too little horizontal motion — traffic congestion is the universal complaint - and the downward spiral of the economy has

made the entire state queasy.

Perhaps the catharsis offered by
"Falling Down" will allow Californians to vent harmlessly their social tensions. But when last such a theory was heard, it was uttered in defense of the legalization of pornography, which (this was before violence against women became a "normal" entertainment theme) supposedly would make society safer for women. So far, the catharsis of "Falling

Down" is not noticeably working here, Korean-American organizations report that since February, eight Korean-American merchants in Los Angeles County have been shot, five fatally. Washington Post Writers Group,

Is good news and bad news Mr. President. Your Moscow to Vancouver flight is confirmed. Is coming back that you're still listed flying standby.

The Women Behind the Men Behind the Golden Statues

By Ellen Goodman

BOSTON — There were more than a few inauspicious moments in the designated year-of-the-woman Oscars. The opening tribute to Hollywood's women began, after all, with a chorus of Someday My Prince Will Come."

Billy Crystal then remarked on a dismal lack of decent women's roles, adding his equally dismal assessment: "Some of the most-talked-about women's parts are Sharon Stone's in 'Basic Instinct.'

MEANWHILE

The Academy itself gave the award for best actress to Emma Thompson for her portrait of a strong woman of her time. Her time was 1910.

And nobody remarked on the fact that the best female role of the year had gone to Jaye Davidson of "The Crying Game." No, this was most certainly not the

year of the woman in Hollywood. It was, however, the year of the "new man." The year of men under the influence of women. Or maybe the year of the woman - the woman's movement, the woman's message - behind the man.

expression, depth and movement. Paint.

the medium, is the thread that brings the

viewer in and gives hack the richness of

the work. Paint is the door to the secrets.

Glass is a barrier, especially to works

Similarly, Rembrandt's work is start-

ing to be "caged in" at the Rijksmuseum

with glass and metal guard rails. Glass suffocates oil painting; one might just as

Let us hope that a better way can be

lound to create mutual respect between

creators and viewers rather than turning

museums into more impersonal and inac-

If your front-page photograph March 3, showing a U.S. soldier's boot on a Somali's neck, is any indication of the

behavior of American (reops in Somalia,

ELLEN SHIRE

cessible extensions of gift shops.

Militarily Correct

the Americans out,

such as Van Gogh's.

well hang posters.

By now, the movie that walked away with the big Oscar, "Unforgiven," has been called a revisionisi Western so ofien that the words should appear on the screen as a subtitle. But all four movies that garnered the most attention — "Unforgiven." "The Crying Game," "A Few Good Men" and "Scent of a Woman" — are equally revisionist.

They feature an anti-gunslinger who takes up hounty hunting to support his kids. An Irish no-longer-terronst struggling with tenderness. A lone Rambo of a military man taken down lor his outlaw code. A blind, self-hating veteran

hell-bent on self-destruction.

They all tell stories about men mustering out of violence. In short, they tell stories about manhood in the '90s, an era of military conversion that is not

only economic hut psychological.

Of all these, "Unforgiven" is the most obvious. It is as if the movie itself were a mea culpa, as if Eastwood were asking for forgiveness in "Unforgiven." for ollywood's glorification of violence.

The script was first written in 1975, long before Clint Eastwood began making Ronald Rengan's day. But he only decided to make the film last year, after and because of the Los Angeles riots. Indeed, talking backstage Monday night, he sounded rather like a new man at 62; "The story preaches that it isn't glamorous to take a gun, it isn't glamor-

ous to kill people. It isn't pretty."
"Scent of a Woman" is more subtle
but it is no less a tribute to the times. It is about old men and new, hard men and soft. It is about "fathers" and "sons." and needing each other.

The older man's strength and the younger man's sensitivity eventually combine to make a whole. They save

each other from the crippling effects of their institutions — the rigid regulations of military and prep school. The messages in these post-Ollie North, post-Cold War movies are closely identified with the messages that women have been conveying for a gener-

ation. They say that superheroes are fine ... in outer space. That justice isn't something to be decided by a Termina-tor. That there is more than us and them, winners and losers. That life on Earth is complicated, often painful and, in the end, relationships may matter the most. The odd thing is that women's mes-

it is no wonder that there have been disturbances there aimed at getting sages are heard more than women are seen on the screen. The issues raised by The United States, with its economic women in our culture are now the stuff and military power, can do enormous good in the world. But the world might of buddy movies. Make no mistake. I am delighted by more grateful if this could be done

these new images. But I cannot help wondering why these questions of life are most important, given star billing, when they happen to men?

Where in the darkened theater are the complex, meany roles for women who are changing beliefs, institutions and the country? Still waiting for someday, for their prince to come?

. The Boston Globe Newspaper Company

LETTERS TO THE EDITOR

El Salvador Revisited

Regarding the report "U.S. Praises Report on Salvador, but Ex-Aides Are Skep-tical" (March 17):

The comments by Thomas Enders, assistant secretary of state for inter-American affairs from 1981 to 1983, on the UN report on human rights violations in El Salvador from 1980 to 1992 are consistent with his previous statements, but no more acceptable for that

To say that a country whose security forces murdered more than 75,000 of its own civilians was "transformed" by elections is as ludicrous as it is selfserving. Elections do not, without rule of w, make a democracy.

Mr. Enders says that the Salvadoran military contained "violent and criminal" elements of which we had no control." But U.S. military advisers played an integral part in Salvadoran military activities from the 1960s on. The Salvadoran military could not have murdered 75,000 people without high levels of U.S. military aid and training.
For example, the U.S.-based Lawyers

Committee for Human Rights reported that U.S. officers attended a meeting with members of the Salvadoran Army and President Alfredo Cristiani half an hour before the six Jesnits were killed on Nov. 16, 1989, and that the troops who killed the Jesuits were being trained by a U.S. Special Forces team three days before the murders.
No serious observer of the situation in

El Salvador could have failed to understand the horrors perpetrated by the Salvadoran military and the death squads. Numerous prominent groups repeatedly detailed the human rights violations being committed. It is not possi-

hle that Mr. Enders did not know this. But on Jan. 31, 1982, five days after the Mozote massacre (in which more than 500 peasants were killed by a U.S.trained Salvadoran battalion) was reported in detail in The New York Times and The Washington Post, Mr. Enders went before Congress and stated that there was "no evidence to confirm that government forces systematically mas-

sacred civilians in the operations zone." Elliott Abrams, assistant secretary of state for inter-American affairs from 1985 to 1989, states that when the Reagan administration took office there were 800 death-squad murders a month in El Salvador, but that it managed to reduce the figure by 95 percent.

According to the El Salvador Commission for Human Rights, however, 13,139 Salvadoran were killed by the U.S.-trained Salvadoran military and death squads in 1980. In 1981, this rose to 16,376. U.S. military aid to El Salvador went from \$35 million in 1981 to \$82 million in 1982, and continued to climb to a total of \$6 billion.

Mr. Enders and Mr. Abrams were part of a team that tried to implement a policy in Central America that failed miserably in Vietnam. Far from wresthing with "violent and criminal elements," they were running the show as the evidence shows.

LILLIAN WRIGHT. Santa Eulalia del Rio, Ibiza, Spain.

Mutual Benefits in Russia

Russia is rich in natural resources and can grant donor countries drilling and mining concessions to exploit those riches in proportion to their aid donations. Such concessions would expire when the donor countries are paid back in full, plus interest.

The donor countries, in turn, could grant exploitation subconcessions to private companies in return for royalties, as they do with the natural resources within their own borders.

This would result in a rational exploitation of Russia's resource wealth and would promote stability and democracy. This formula, with variations, could be applied to other foreign-aid recipients.

THOMAS LEE ROBERTS. Commugny, Switzerland.

Museum Blues

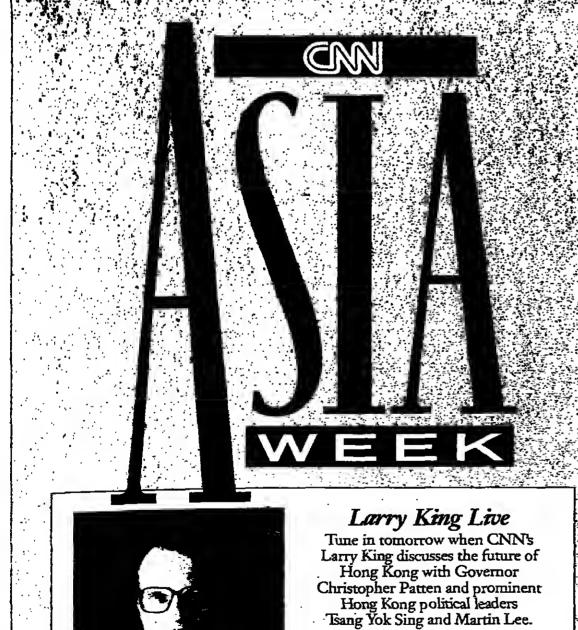
I was dismayed, upon returning to two of my favorite Amsterdam museums after a long absence, to find them altered to cater to large crowds. No longer were they places that create harmony between works and viewers, in a setting conducive to intense study and quiet reflection. As a painter, I found the changes all the more disturbing.

The Van Gogh museum not only has annoying low platforms in froat of the works, prevening serious study from up close, but all the bright, textured masterpieces are under glass now.

Oil paintings should not be under glass. Painting is not just about looking a subdued — hardly a gratuiteus display of at scenes, or colors. It is about feeling, arrogant and racist behavior,

without these gratuitous displays of arrogant and racist behavior. T. F. O'SULLIVAN.

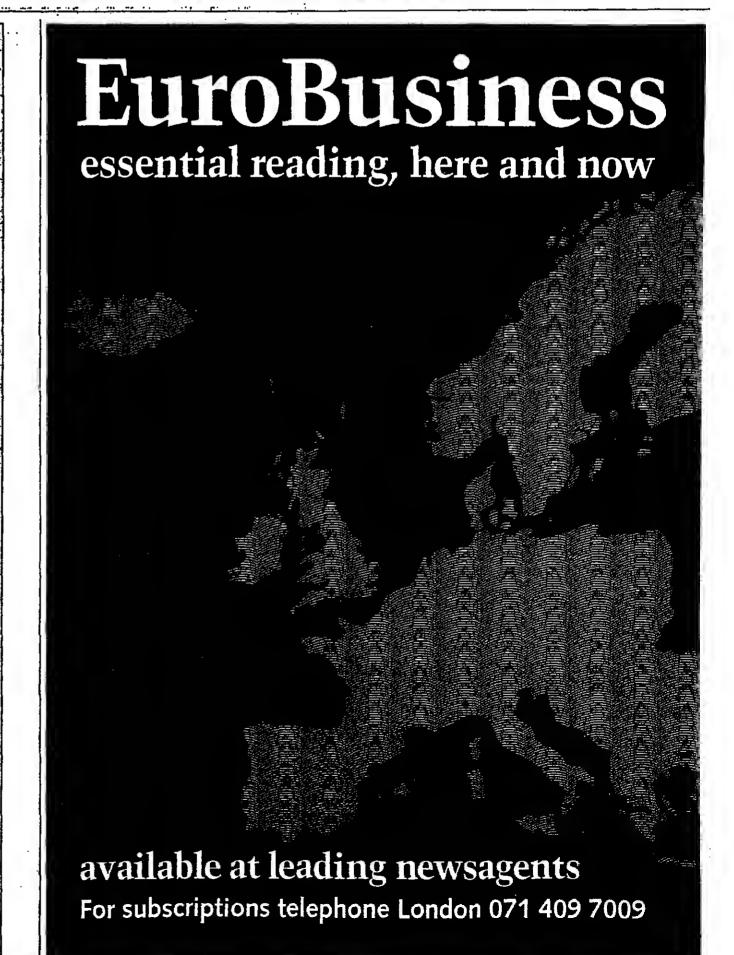
Editor's note: The caption beneath the picture stated that the Somali had been corrying a hand grenade and was being



Focus On The People. Larry King Live, the world's most popular talk show, brings together Asian personalities and call-ins from around the world.

CNN ASIA WEEK: An unprecedented commitment to the Asian region.

Friday, April 2 Central European Time: 4:00a.m. /replay 4:00p.m. Athens Time: 5:00a.m./replay 5:00p.m. Dubai Time: 6:00 a.m./replay 6:00p.m. Cairo Time: 4:00a.m./replay 4:00p.m.



The slowdown in growth was most pro-

By Carl Gewirtz
International Herald Tribune
PARIS—Loodoo has solidified its position as the world's top currency trading center, but the foreign-exchange business is no longer expanding at the rapid rate of the late 1980s, the Bank for International Settlements report-Although the dollar remained the most prominent transaction currency, London widened its lead as the single most important trading center, accombing for 27 percent of daily net turnover, compared with 25 percent in 1989. The United States was a distant second with an unchanged 17 percent market share and

Japan was third with 11 percent.
Evidence of London's importance was found in the observation that two-thirds of U.S. transactions occur before midday, while the European market is still open. an marker is still open.

The BIS report covered data collected by central banks in 26 countries during April 1992. It estimated that net daily trading volume increased 42 percent since the previous survey in 1989. This was a marked slowdown, as the four countries participating in the first survey in 1986 reported activity had just about doubled by 1989.

The slowdown in creath are marked slowdown. nounced in the spot, or cash, market, where net business increased only 15 percent. But with daily activity estimated at \$400 billion, this remains the most important segment of the

London Expands Its Lead As Foreign-Exchange Base

market accounting for 47 percent of daily activity, compared with 58 percent three years ago.

The second-largest segment, and one of the fastest-growing with business up 56 percent, is the swap market, used mainly to hedge finan-cial risk. Swaps now account for 40 percent of daily turnover at \$320 billion, nearly double the

level three years ago. Activity in options more than doubled, to a bout \$38 billion a day, but this sector accounts for just 4 percent of total business. Currency options, which give the purchaser the right, but not the obligation, to buy or sell a certain amount of currency in the future at a predetermined rate, come in two forms: standardized exchange-trade options or the vastly more popular customized bilateral over-the-counter options.

By currency, the dollar accounted for one side of \$3 percent of all transactions, down from 90 percent in the previous survey, and 95

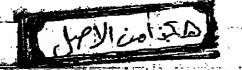
percent of turnover in swap markets.
In second place was the Deutsche mark,
which was involved on one side of 38 percent of which was involved in the sage to 35 percent all transactions. The yen was third at 24 percent, followed by sterling at 14 percent, the Swiss franc at 9 percent, the French franc at 4 percent and the Canadian dollar and the European currency unit, both at 3 percent.
In London, the report noted, "foreign-currency trading is so substantial that a larger

See LONDON, Page 13

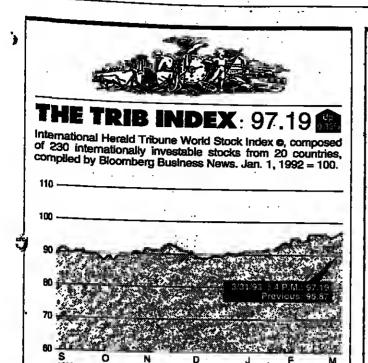
share of trading in both U.S. dollars and Deut-

The second secon

NA1



International Herald Tribune, Thursday, April 1, 1993



The index tracks U.S. dollar values of stocks in: Tokyo, New York, London, and Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Italy, Netherlands, New Zealand, Norway, Singapore, Spain, Sweden and Switzerland. In the case of Tokyo, New York and London, the index is composed of the 20 top issues in terms of market capitalization. In the remaining 17 countries, the ten top stocks are tracked.

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| Utilities | 104,05 | 102.86 | +1.16 | Raw Materials | 98.22 | 98,05 | +0.17 |
| Finance | 93.61 | 93,48 | +0.14 | Consumer Goods | 88,94 | 88.46 | +0.54 |
| Services | 110.74 | 109.74 | +0.91 | Miscellaneous | 96.95 | 96.93 | +0.02 |
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For readers desiring more information about the Informational Herald Tribune World Stock Index, a booklet is evailable free of charge by writing to Trib Index, 181 Avenue Charles de Gaulle, 92521 Neuilly Cedex, France

INTERNATIONAL MANAGER

A Motivated Staff Keeps The Ritz in Ritz-Carlton

By Edwin McDowell

TLANTA - Shortly after 8 A.M., when many Atlantans are just leaving for work, 23 new employees of the Ritz-Cariton in the city's Buckhead section are getting the botel chain's philosophy drummed into them. "You serve, but you are not servants," says Rebecca Powell, the training manager, who conducts most of the two-day orientation. "You are ladies and gentlemen serving ladies and gentlemen."

That generates smiles and nods from many of the newcomers, all

of whom underwent at least three interviews for jobs ranging from

chambermaid to concierge to

quality controllers. Later, Jim Veil, the hotel's general manag-cr, assures them, "You were not hired, you were selected."

They have figured out what guests was out what guests want in a hotel. The two-day orientation, which is held each week, is just

the beginning. Employee indoctrination at Ritz-Carlton Hotel Co. includes 100 additional hours of training, daily inspections for appearance, performance reviews and an unreleating emphasis on quality that has made the 27 Ritz-Carlton hotels world renowned.

"The Ritz-Carlton is in a class by itself," said M. L. Smith, professor at the University of Nevada's College of Hotel Administration. They have figured out what guests want in a hotel, and

they have learned how to exceed their expectations."

Despite last year's economic turbulence, when hotel occupancy in the United States dropped to 61.7 percent from an average 62.6 percent in 1989, the Ritz-Carlton's rate was a robust 70.2 percent. Discounted prices contributed to that rate. To make money analysts say luxury hotels must charge almost twice the \$150 average room rate at the Ritz last year. There is no way to know how

discounting affected profits, because the company is privately held.

The chain, which had estimated sales of \$600 million last year, is owned by William B. Johnson, an Atlanta investor who bought the Ritz-Carlton hotel in Boston in 1983, along with the trademark. The company has sold the Boston hotel and now owns only three properties - the one in Naples, one of two Ritz-Carltons in Atlanta and one in Tysons Corner, Virginia — and has investments in a few others. But the company manages all the Ritz-Carlton properties.

The Ritz-Carlton's 11,500 employees are paid about the same as

those at other hotels, but the company rewards exceptional performance with things like fully paid vacations. Thus, employee turnover averages 30 percent, versus about 45 percent at other hixury hotels.

EC Lashes Clinton Over Airbus Talk

By Tom Buerkle

BRUSSELS - Talks between the European Community and the United States to review their aircraft-subsidy agreement began on a discordant note Wednesday, with the EC criticizing President Bill Clinton for raising doubts about the pact and saying his tough rhetoric had already hurt Airhus Industrie.

The criticism was leveled by EC officials at the opening of two days of talks here, one said. The talks were requested by Washington to verify compliance with the agreement, which was reached under President George Bush in July.

Sources from both camps said U.S. officials had given assurances that Washington was not walking away from the agreement, which Sir Leon Brittan, the EC trade commissioner, had requested. Officials spoke on the condition of anonymity because the talks were still

going on.
"Now it's definitely more explicit that we stand by the agreement," one U.S. source said.
But the uncertainty caused by Mr. Clinton's pledge in a speech at

Boeing Co. on Feb. 10 to get tough toward Airbus appears to have had a negative influence on the European consortium in recent weeks, an EC source said.

In particular, this source cited a recent decision by American Airlines to return Airbus jets that had been bought on so-called walk-away leases. Those leases, which enable carriers to return planes to their manufacturers, are a key bone of contention in the talks. Boeing has criticized Airbus for delivering aircraft through such leases, claiming it is able to do so because of subsidies from European governments; Airbus says McDonnell Douglas Corp. wrote the first such leases in the early 1980s and that Boeing itself made a similar deal with American in 1987.

The aircraft dispute has become a focal point of U.S.-EC relations because of Mr. Clinton's aggressive comments, and because it coincides with other disputes on steel and public procurement that pose the threat of a trans-Atlantic trade war.

See EC, Page 13

VW Slumps to 1.2 Billion DM Loss

WOLFSBURG, Germany - Volkswagen AG, Europe's largest carmaker, reported Wednesday a first-quarter loss of 1.25 billion Deutsche marks (\$774 million) but said it hoped to break even for the full year as sweep-

ing cost-cutting measures took effect.

The loss was described as huge by stockmarket traders and, along with a dividend warning, it sent the VW share price tumbling 5.90 DM to close at 306 DM.

Werner Schmidt, the chief financial officer, blamed the big loss for the period to March 31 on lower car sales and the strength of the mark, which cut into revenue from operations outside

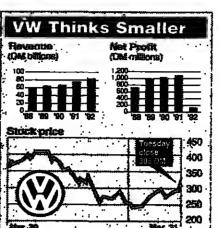
The loss compared with a net profit of 202

million DM in the first quarter of 1992.

Volkswagen, battered like other automakers by the global recession and declining demand, has been especially hard-hit because its operations are relatively inefficient and costly. Its new management board chairman, Ferdinand Pitch, speaking at the company's annual news conference on Wednesday, vowed again to move quickly to improve that situation.

Volkswagen AG is the parent company of the flagship Volkswagen line, the domestic Audi subsidiary, Italy's SEAT, the Czech Republic's Skoda and other foreign automaking subsidiaries, such as Volkswagen of America.

in the first quarter, VW's group revenue fell 10 percent from the year-earlier figure, to 19 billion DM, and car deliveries fell 12 percent to 767,000. Production fell 18 percent to 755,000 as VW sought to reduce stocks of unsold cars. Mr. Schmidt said his forecast for VW to hreak even this year assumed car sales would decline to 3.3 million, after 3.4 million in 1992.



He said he expected VW to reduce its loss in the second quarter and return to profitability in the

second half of the year.

Measures introduced to improve earnings "have already led to a clear turnaround in the profit trend in March," he said. Still, the company said a drop in demand in

A few blue-chip German companies are likely to follow Daimler-Benz across the Atlantic to the New York Stock Exchange. Page 13.

European markets would likely cause Volkswagen to "experience a considerable fall in both production and sales of commercial vehicles during 1993."

And Mr. Piech cautioned that for 1993, "1 hope there will be a small dividend, but I can't guarantee it." The group has already slashed its dividend on 1992 results to 2 DM, from 11 DM

VW, which earlier this month had reported a plunge of 87 percent in 1992 net profit to 147 million DM, on Wednesday reported that group profit from continuing operations fell 66

For the fourth quarter of 1992, VW posted a group loss from continuing operations of 563 million DM, after a profit of 181 million DM in the year-earlier quarter.

In 1992, the company posted earnings per share of 5 DM, after 36 DM in 1991. Mr. Piech, who took up his post on Jan. 1, sair! VW was moving quickly to cut costs across

the board in a two-year effort.

Mr. Piech said his immediate aim was to slash costs within the group and then gradually attack purchasing costs, with the aid of the highly touted purchasing czar be lured away from General Motors Corp., José Ignacio Lo-

pez de Arriortua. A key element of Mr. Piech's strategy is to radically trim the number of different components in VW 5 various car models. The idea is to streamline production and make parts more

interchangeable. He also plans to remove five management layers and reduce the work force. This year alone Mr. Piech said he would cut 16,000 jobs

worldwide to reduce the work force to 254,000. VW estimates that car sales on the German market plummeted by 24.6 percent in the first quarter to 808,000 units, and by 17 percent for the European market.

(AP, Reuters, AFP, AFX)

Biotech Firms Feeling Misunderstood

By Lawrence M. Fisher

New York Times Service
SAN FRANCISCO — These have been bleak days for the hiotechnology industry.

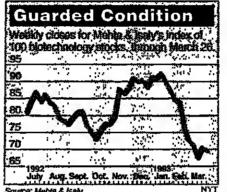
President Bill Clinton's public criticism of high drug prices has prompted fears that health-care reform will weaken the industry's profitability. Two high-profile drugs have failed to perform as expected in clinical trials. And Amgen Inc., the industry's largest and most profitable company, recently reported a slowdown in sales and earnings growth.

Any one of these factors would have been enough to frighten investors, who only returned to biotech stocks in November after shunning them for most of 1992. Together, they have prompted a huge sell-off that has eliminated 33 percent of the industry's value since Jan. 1 amid a general market rally.

Pharmaceuticals and indeed all health-care stocks have taken a hit as investors have awaited the administration's health-care proposals, but the decline is most threatening to biotech companies. Few of these companies are making money as yet — which is one reason they feel wronged by the president's criticism. The lack of profit means the biotech compa-

rely more on equi traditional drug companies do. And if the stock markets remain hostile, many of these companies will not survive.

"The industry is very fragile," said Henri



Termeer, chairman and chief executive of Genzyme Corp. in Cambridge, Massachusetts. "Its needs and how it has been created have not played on anyone's minds in Washington."

"What's missing now is investor confidence," Mr. Termeer of Genzyme said. "One way to turn that around is for the industry to come up with some successful products." Otherwise, he said, given the biotech companies' voracious appetite for cash, "this industry would have to be dramatically restructured within the next 12 to 12 mouths."

A handful of biotech chief executives who have met privately with the president and other high-ranking officials seem convinced that the

administration appreciates the industry's contribution to job creation, exports and even to reducing health-care costs. But they fret over the lack of public support from Mr. Clinton. "Many of the things that Clinton has been

rightly or wrongly accusing pharmaceuticals manufacturers of are not true of hiotech," said Stepben A. Duzan, chairman and chief executive of Immunex Corp. in Seattle.

For instance, the president has accused drug manufacturers of spending more on marketing than on research and development. But because most biotech companies have no products, all their spending is on research and development. The president has also called some drug prices "shocking," implying that the drug industry is gouging customers to keep profit margins strong. Yet only a handful of biotech compa-nies have any profits.

"The issues being taken on in health-care reform have to do with too many me-too drugs and marketing practices devoted to promoting me-too drugs," said Brook Byers, a partner in the venture capital firm of Kleiner Perkins Caulfield & Byers, which has financed many prominent biotech companies.

"The blotech industry is not about me-too finding the fundamental molecular basis of a disease at the cellular level and intervening at that level by using an exquisitely specific drug

Rates Fall in France, Germany Also Eases

By Brandon Mitchener International Herald Tribune

FRANKFURT - A day before its fortnightly board meeting, the Bundeshank on Wednesday nudged German interest rates lower, betping to weaken the Deutsche mark among European currencies even as French and Belgian interest rates also inched downward. The German move was an incremental step toward easier credit,

which Belgium echoed, while French rates were responding positively to the country's new cabinet, analysts said. Markets were especially encouraged by Finance Minister Edmond Alphandery's support for a continuation of France's strong-currency

policy. "He's committed to the strong-franc policy, and as an economist he understands the long-term advantages of the European monetary system," Antoine Bouet, an economist at Societé Génér-As rates on three-month French bonds eased below 10 percent,

Edouard Balladur, the new prime minister, called for deep cuts in the federal budget and announced that he was boping to travel to Germany as soon as possible for a meeting on financial cooperation with Chancellor Helmut Kohl. (Page 4) The Bank of France has been forced to keep French interest rates above Germany's because of lingering speculation that the new center-right government would be tempted to accept a devaluation

of the currency to pave over some of France's economic problems. But Bundesbank President Helmut Schlesinger said that European monetary union "could not be well served" by interest-rate olicies involving only Germany and France, "in place of the European-wide solution of the Maastricht treaty."

The Bundesbank cut the rate on this week's allocation of a new 13day securities repurchase agreements to 8.17 percent from 8.25 percent. Belgium cut its benchmark money market rate to 8.2 from 8.5 percent and later cut its special rate to 10 from 12.5 percent.

IBM Chief to Get Stock Deal

By Steve Lohr
New York Times Service

NEW YORK — IBM will pay Louis V. Gerstner Jr., its new chief executive, a base salary of \$2 million this year, a one-time compensation of \$5 million for leaving his job at RJR Nabisco and incentive bonuses and stock options that can eventually add millions more.

While it is lucrative, the Gerstner pay package did not strike most compensation experts and shareholder advocates as exorbitant, given the challenge he faces at the International Business Machines Corp., the world's biggest computer company. And they noted that the big payoff for Mr. Gerstner would come only if he can increase the value of the company's shares in the next few years. He has been granted options to buy 500,000

The huge allocation of stock options means that Mr. Gerstner stands to gain \$500,000 for every dollar the IBM share price rises. But if IBM's stock declines with him at the helm, the options will be worthless. Tuesday, IBM's shares fell \$1.625, to

The price of the options will be the market price on the day they are granted, which should be soon. Typically, stock options cannot be cashed until a w years after they are granted to make sure that the executive is working to increase shareholder value over the long term.

Mr. Gerstner's reward could be enormous if IBM's stock price rebounds. For example, if the stock price rose to the \$145-a-share range it reached in 1986, when his predecessor as chairman and chief executive, John F. Akers, took over, Mr. Gerstner could make an estimated \$46 million on his options.

Mr. Gerstner is being paid far more than Mr. Akers, who announced in January he would step down, setting off the two-month search for a new chief executive. Mr. Gerstner's base salary of \$2 million is more than twice the \$925,000 base salary Mr. Akers received last year.

The sizable base salary was criticized by some as the wrong symbol to send the rank and file when Mr. Gerstner is likely to be asking IBM workers to tighten their belts.

"It looks like, when he comes to his own salary, Gerstner is pretty risk-averse," said Graef Crystal, a newsletter publisher and a frequent critic of executive pay. "It looks like it's set up so he does pretty well, no matter how IBM does." Mr. Gerstner's contract also calls for an annual

bonus of up to \$1.5 million, which depends on the company's financial performance. Another incentive is an additional \$500,000 payment, which is linked to how well the company does over the next

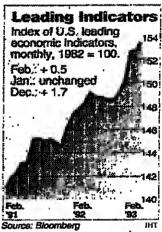
A Modest Rise for U.S. Indicators

Compiled by Our Staff From Disputches WASHINGTON - The U.S. government's main economic forecasting gauge rose in Fehruary after being flat in January, in a signal of further modest expansion, the Com-merce Department said Wednesday. The Index of Leading Indicators, which is designed to forecast eco-

nomic activity three to six months ahead, rose 0.5 percent in February. The increase was the fifth in six months and was driven by increases in unfilled orders, higher plant and equipment orders and lower unemployment claims.

These signs of a continued hut slow pickup were reinforced by the Wednesday's report on factory orders in February. They rose 1.4 per-cent after declining in January, hut would have been flat without orders for transportation equipment such as jet aircraft and automobiles.

Meanwhile, Tuesday's report of declining consumer confidence from the Conference Board found its way into Washington's political



debate Wednesday. President Bill Clinton urged Congress to hurry and pass his economic stimulus program before next week's Easter recess because "consumers without jobs don't have confidence."

The Commerce Department said

last week that gross domestic prod-uct grew at a revised 4.7 percent annual rate in the closing quarter of last year. That was the best growth rate for any quarter in five years. Corporate profits also posted hefty gains late last year, but many companies still are streamlining by

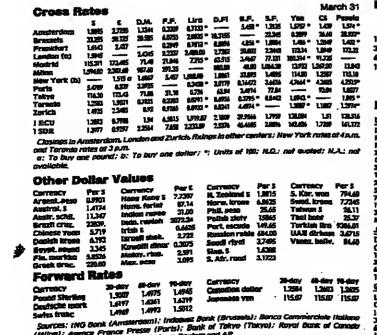
cutting their work forces and boosting productivity to avoid hiring. Six of the 11 indicators that make up the leading index were

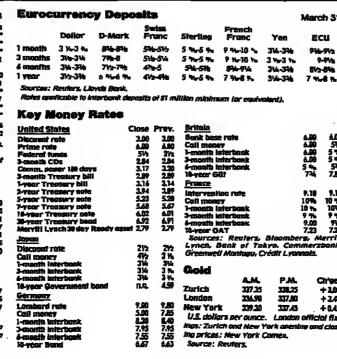
positive in February. In addition to the unfilled orders. the plant and equipment orders and lower unemployment claims, the ris-ing indicators were higher commodity prices, higher stock prices and a

Four indicators were negative. They included a lower money supply, fewer building-permit applications, weaker consumer expecta-

tions and fewer factory orders for consumer goods. (Reuters, IHT)

CURRENCY & INTEREST RATES





OPEC Output March S1 Fell in March, **Analysts Say**

LONDON — OPEC exporters seem to have cut crude-oil ontput in March by slightly more than 1 million barrels daily, according to initial assessments made Wednesday by industry monitors.

Oil-futures prices edged higher on the suggestion that March out-put by the Organization of Petro-leum Exporting Countries may 9.10 have averaged just above 24.3 mil-100 have averaged just above 24.3 mil-100 barrels a day. The estimates 97% are based on data including reports 728 on tanker movements from major

exporting countries.

OPEC production in February, at 25.55 million barrels a day, had threatened to create an oil glut. In London, the May contract for the henchmark crude oil, North Sea +0.65 Brent Blend, traded as high as \$12.90 a barrel Wednesday, compared with \$18.66 at Tuesday's



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Sources: Reuters, Maill, Associated Pres Landon Int'l Financial Futures Exchange

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Because of the seven-hour time

difference between New York and Paris until April 4, some items in the Market Summary below are from 3 P.M. New York time in-

stead of the usual 4 P.M. Also be-cause of the time difference, some other items elsewhere in the Busi-

ness section are from the previous

which is necessary to meet distribu-

tion requirements. All editions will

again carry closing prices and in-dexes after April 4, when Daylight Saving Time begins in the United States.

We regret the inconvenience,

To Our Readers

day's trading.

REENT CRUDE OIL (IPE)

Mixed Market Hails Health-Care Stocks

NEW YORK - Investors gravitated to health-care and secondary issues as the first quarter closed, dumping blue-chip stocks and leav-ing Wal. Street mixed on the day.

The Dow Jones industrial average fell 22.16 points, to 3.435.11, but rising issues on the New York

N.Y. Stocks

Stock Exchange outnumbered decliners by an 8-to-5 ratio. Trading was volatile as portfolio

managers sought to spruce up their holdings on the last day of the month and the quarter. "It was last day of the month, and that made for lois of cross-currents," said Robert Stovall, president of Stovall/Twenty-First Advisers. He add-'ed that mutual-fund portfolio managers are still "heavy in cash" that needs to be invested, and that buying power is supporting stock prices. Investors piled into health-care

stocks for the second consecutive day, after deciding President Bill 'Clinton's health-reform plan may not be as hard on the industry as had been feared.

Donna Shalala, the health and human services secretary, said late Tuesday that price controls were not necessarily part of President Bill Clinton's health-care reform

proposals. Ira Magaziner, an adviser to Mr. Clinton, also cast doubt on the idea of controls, saying they had not worked in the past.

Meanwhile, traders said bonds weakened after the Purchasing Management Association of Chicago reported its index of area business activity eased to 60.7 percent in March from 60.8 percent in February, but its employment index rose to 55.1 percent from 53.8 percent. A report for the Milwaukee

area showed a similar rise in jobs.

The jobs data added to recent concerns about inflation, the scourge of bond investors. Late in the day, the bellwether 30-year Treasury bond was down 7/32 point, raising its yield to 6.92 percent from 6.91 percent on Tuesday

Wal-Mart was the most-active iswal-Mart was the most-active issue on the New York Stock Exchange, up ½ to 31%. The retail sector was recovering from a slump on Tuesday that was tied to declining consumer confidence.

Repsol followed, up ¾ to 24½.

The Sensite oil concern's second.

Repsol followed, up ¾ to 24½.
The Spanish oil concern's secondary offering of 14.5 million American Depositary Receipts was priced at \$23.68 each.

Merck was up % to 35%. Other rising drugs issues included Glaxo. up 14 to 1814 and Johnson & Johnson. up 1/2 to 421/2. (AP. UPI, Reuters, Bloomberg, Knight-Ridder)

The Dollar Touches New Low Against Yen

NEW YORK - The dollar fell to a record low against the yen on Wednesday as funds flowed into Japan on the last day of the counary's fiscal year.

The U.S. currency closed at 114.78 yen, down nearly two yen from 116.585 yen at Tuesday's close,

Foreign Exchange

but slightly above the record low of 114.55 reached during the day.

The dollar also fell to 1.6070 Deutsche marks from 1.6090, to 5,4573 French francs from 5,4910 and to 1.4903 Swiss francs from 1,4947. The pound rose more than

two cents, to \$1.5141 from \$1.4930. "The market is bullish on the yen," said Katherine Roth, vice president in New York for Generale Bank of Belgium. The dollar could take a breather, but I would not be surprised to see another test of the downside, possibly lower th<u>un</u> 114."

The dollar's initial slide hours earlier during the Asian trading day was attributed to selling by funds and life insurers in an illiquid market on the last day of Japan's

Ms. Roth said the start of the new year on Thursday and skepti-

WORLD STOCK MARKETS

willingness to intervene would clear the way for a new bout of

dollar selling.
"So far, the Bank of Japan seems unwilling to take direct intervention," she said, echoing sentiment that was widespread in the market despite statements by Japanese of-

Finance Minister Yoshiro Hayashi earlier warned that Japan must counter excessive currency moves. Ms. Roth said such statements were tempered by other indications that the Japanese favored a strong ven to placate its trading partners worries about Japan's big trade surplus.

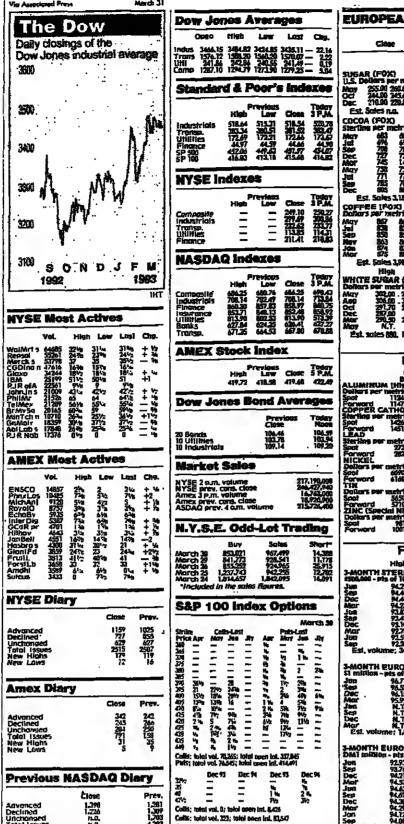
The U.S. currency also lost ground against the mark amid dwindling hopes of a cut in official German interest rates Thursday at the Bundesbank council meeting.

The dollar showed a muted response to news the Bundesbank was accepting bids for 84.6 billion DM at a lowest allocated rate for 13-day funds of 8.17 percent com-pared with 8.25 percent in a similar pact last week.

David Wilson, manager of corpo-rate trading at Girocredit Bank, said the fact that so much U.S. economic

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Gold Futures Hit a '93 High

NEW YORK - Gold futures prices rose to their highest level since mid-December on Wedriesday as analysts said new economic data showing a stronger U.S. economy could mean accelerating inflation.

The Commerce Department said the index of leading economic indica-

tors gained 0.5 percent in February, the fifth gain in six months. In addition, demand for aircraft helped lift U.S. factory orders in February 1.4 percent to a seasonally adjusted \$258.6 billion, the highest on record. Gold for June delivery gained 50 cents to \$339,30 on the Commodity data has been only slightly stronger has weighed on the dollar.

Exchange of New York, after rising by \$4.90 Tuesday. Some analysts said the rally could stall now as the higher price encourages selling.

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U.S./AT THE CLOSE

Textron to Buy Chrysler Plastics Unit

PROVIDENCE, Rhode Island (Bloomberg) — Textron Inc. said
Wednesday that it planned to buy the plastics operations of Chrysler
Corp.'s Acustar parts division for \$138 million in cash.
The division employs 2,300 workers at four plants in Michigan, Illinois
and Ontario, all of which were part of American Motors Corp. when
Chrysler acquired the carmaker in 1987.
Textron, an aerospace, commercial-products and financial-services

Textron, an aerospace, commercial-products and financial-services company, said the purchase would increase its annual automotive sales to more than \$1.2 billion, from \$900 million in 1992.

Citicorp Sells Stake in Taiwan First

NEW YORK (Knight-Ridder) — Citicorp has sold its minority interest in Taiwan First Investment & Trust to Cathay Group, a diversified industrial and financial company, for \$165 million, the bank holding

company said Wednesday.

Citibank is the largest foreign bank in Taiwan, both in assets and

Philip Morris Moves Into Poland

NEW YORK (Bloomberg) — Seeking a foothold in the Polish food market, Philip Morris Cos. said Wednesday that its Jacobs Suchard unit would acquire 80 percent of the shares of Olza SA, a wafer products and confectionery company, from the Polish state.

Terms of the acquisition were not disclosed. The remaining 20 percent of Olza's shares will be offered to Olza's 800 employees.

In 1992, sales of Olza's Prince Polo and other brand confectionery products totaled about \$24 million. Exports, mainly to North America, Kuwait, Senegal, and Iceland, accounted for 12 percent of production. Jacobs Suchard, the Zurich-based coffee and confectionary producer, said it would make "considerable investments" to increase output at Olza. said it would make "considerable investments" to increase output at Okza.

Regulators Ease Small-Business Loans

Miletin 13.

NYSE

WASHINGTON (WP) — Regulators have amounced a new policy that will allow about four-fifths of U.S. banks to make loans to small businesses without the paperwork usually required.

Industry officials predicted the policy could lead rapidly to increased lending, providing the quick boost to the economy that President Bill Clinton has been seeking. The president, many bankers and borrowers contend that regulatory red tape is to blame for a slowdown in lending that has kept small companies from getting loans to expand and create new jobs.

Officials of bank trade groups said the goal of the policy was to encourage bankers to resume making so-called "character loans" that are based on the borrower's reputation in the community rather than on a strict item-by-item financial evaluation.

strict item-by-item financial evaluation. The policy statement was issued jointly Tuesday by the Federal Reserve Board, the Federal Deposit Insurance Corp., the Comptroller of the Currency and the Office of Thrift Supervision.

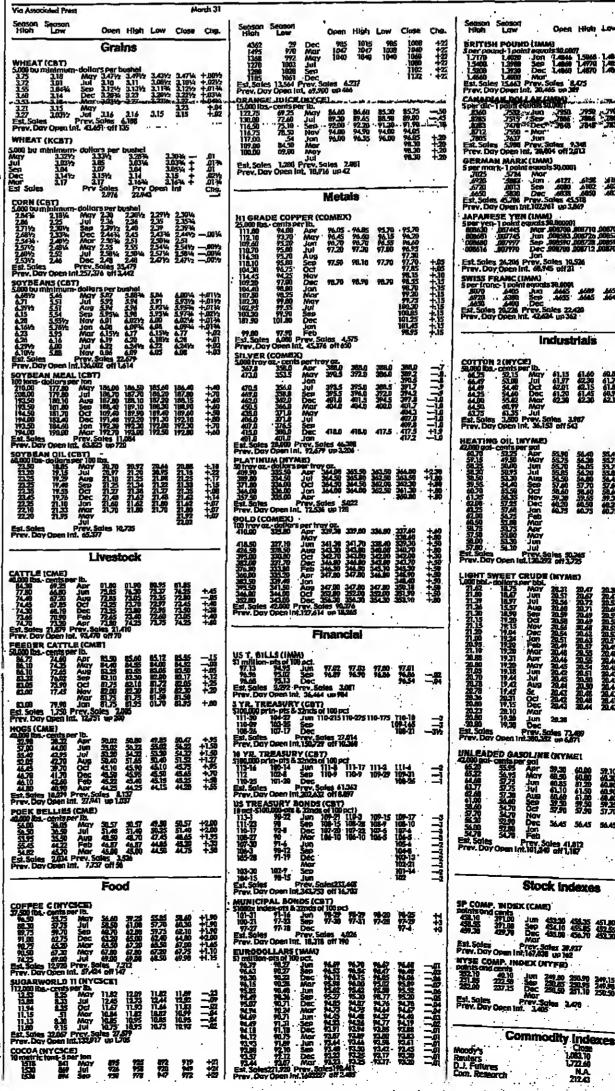
Canada Sets Duties on Steel Imports

OTTAWA — The Canadian government imposed duties Wednesday on some steel from the United States and four European

Community countries.

The government agency Revenue Canada said companies from the United States, France, Italy, Britain and Germany had dumped cold-rolled steel into the Canadian marketplace. The provisional duties, which take effect immediately, range from 8.7 percent to 87.3 percent, The action comes two days before the U.S. trade representative, Mickey Kantor, meets Canada's trade minister, Michael Wilson, Mr. Wilson said he would try to reach a settlement to a dispute the alexander. Wilson said he would try to reach a settlement to a dispute that also has included dumping rulings from Canada on U.S. carbon-steel plate and hot-rolled steel, and a U.S. ruling on Canadian flat-rolled steel.

U.S. FUTURES



After Daimler, No Deluge

German Firms Cautious on U.S. Listing

FRANKFURT - A handful of blue-chip German companies are expected to follow Daimler-Benz AG across the Atlantic to the New York Stock Exchange over the next couple of years, but most plan to wait until they see the details of Daimler's deal with U.S. securities regulators.

Securities analysts, who say a New York listing could stimulate Daimler's share price, said Wednesday it was only a matter of time before a half-dozen top German concerns would follow the course of the country's largest company — although they also might wait to see whether Daimler-Benz shares actually trade actively in New York.

"Companies in Germany have a track record of playing follow the leader," said Hans-Peter Wodmok at the brokerage concern James Capel. "If one does something, it's only a matter of time before they all do it too. There will be at least six others that follow Daimler within the oext 12 to 18

But the costs and implications of adapting German accounting practices to fit the more detailed American reporting criteria are likely to limit the flow of major German companies seeking a listing, analysts said.

Reacting with the expected caution, Hoechst AG, BASF AG, Bayer AG and Deutsche Bank AG all said Wednesday they were in principle still interested in listing their shares in New York but

that they first wanted to study the conditions under which Daimler joins the exchange. Deutsche Bank's chairman, Hilmar Kopper, added that he was concerned the SEC's accounting requirements would not be suitable for a German bank. Spokesmen at Dresdner Bank AG and Com-

merzbank AG said their banks were not consider-ing seeking a U.S. listing at present. The automakers Volkswagen AG and BMW AG and the insurer Allianz AG Holding are viewed as other likely candidates to seek a listing.

Volkswagen already has "more progressive" reporting methods than most German companies, said Joachim Bernsdorff, an analyst at Bank Julius Bär. But he added: "Volkswagen's got too many other problems oo its plate at the moment to start

considering listing in the U.S."

Daimler-Benz, the maker of Mercedes-Benz antomobiles that also has interests in electronics, aerospace and financial services, said Tuesday it had reached a tentative accord with the Securities and Exchange Commission on bringing its reporting practices into line with American standards.

Those standards generally require greater transparency than the German companies are accustomed to. "They want to play baseball in America, but they want seven strikes, no umpire and a right to cancel the game," Richard C. Breeden, chairman of the SEC, once said of German companies seeking New York listing. (Reuters, AFX, NYT)

Deutsche Bank's Profit Holds Up

FRANKFURT - Deutsche Bank AG on Wednesday reported higher profit for 1992 and said earnings so far this year showed that 1993 would be satisfactory despite the economic slump.

The chief executive, Hilmar Kopper, said at a news conference that 1992 group operating profit rose 7 percent to 6.39 billion Deutsche marks (\$3.95 billion). "A good result," he commented.

Investors agreed. Deutsche shares rose on the
profit news and ended the day at 713.50 DM, up

2.40 from Tuesday's close. Group partial operating profit, which excludes earnings from own-account trading, grew 5 percent to 5.03 billioo DM last year. Group net profit increased 29.7 percent to 1.83 billion DM.

The bank said there was a "marked rise in provisions" in 1992 for possible losses for bad

domestic loans, as Germany's economy slumped. But provisions for foreign lending, including coun-

try risks, were lower last year. Write-downs of securities holdings, as well as transfers to provisions for loan losses, amounted to 1.855 billion DM in 1992 after 1.226 hillion in 1991.

Deutsche Bank's margins on lending narrowed. ·While group credit volume increased by almost 7 percent to 320.5 billion DM at the end of 1992, net interest income rose by only 5.1 percent to 11.2

Despite the deteriorating economic outlook, Mr. Kopper said, "The figures for the first two months confirm that a satisfactory result is feasible this

He said that in 1992, growth in operating costs had been more than halved, to 7.7 percent, as 1,000 (Reuters, AFX)

Philips Talks Nestlé Readies Sale With Apple And IBM on CD Venture

EINDHOVEN, Netherlands

Philips Electrooies NV said Wednesday it was discussing an interactive-compact-disk venture with Apple Computer Inc. and Interna-tional Business Machines Corp.

Iris Merker, a Philips spokes-woman, said the talks were at an early stage. She confirmed, however, a Dutch oewspaper report quot-ing John Hawkins, president of Philips Interactive Media Systems, that the company had been in talks

with IBM and Apple for some time. The report in the Het Finan-cicele Dagblad said the talks were expected to lead to the signing of a letter of intent that would establish Philips' CD-1 system as the computer-industry standard

If the talks are successful, a new standard, Script X, would super-sede CD-I for development into a world standard guaranteeing software interchangeability for multi-media products, it added.

Philips and Sooy Corp. invented digital technology for audio compact disks. Philips's CD-I product combines digital souod, pictures and text, the basis of multimedia systems. Apple, meanwhile, has been promising a major thrust into consumer electronics especially multimedia. It already has a deal with Toshiba Corp. to deliver multimedia products this year, using software developed with IBM.

Multimedia technology is expected to fuse computers, telephones, televisions and audio prodnets into low-cost units that will allow consumers to easily access many electronic services.

Philips, Apple and IBM are already part of an alliance to develop portable communicators.

SA said Wednesday it would sell its tung for an undisclosed sum by makes skin and eye treatments. "We

Mr. Cheng, who runs Hong that," a Nestle spokesman said.
Kong-based New World DevelopMr. Cheng is the founder of N Kong-based New World Develop-ment Co., will buy Stouffer Hotel World, which runs the 12-unit New Holdings Inc. of Solon, Ohio, World chain, all Ramada botels outthe United States, Mexico and the sance hotels worldwide. Caribbean. About two-thirds of the His portfolio includes two of

francs (\$6.65 billion) without hurt- trolled by Mr. Cheng's family. ing its main business, and lowers the chance the Swiss food company accounted for just 1.1 percent of will sell more new shares, analysts the company's 54.5 billioo Swiss said. Last week, Nestle said it francs in sales last year, a spokeswould sell 1.55 million new regis- man said. tered shares, raising an estimated .2 billion francs.

of its \$105 million purchase in 1973 International. "What is a food-manof Stouffer Corp., a frozen-foods ufacturing company doing managcompany. It said the sale reflected ing hotels?"

In Britain, Focus Shifts

To Inflation From Growth

LONDON - British officials indicated Wednesday that the

government was unlikely to cut interest rates from their current

levels, turning its attentions from spurring economic growth to protecting the pound and fighting inflation. Norman Lamont, chancellor of the Exchequer, told the Treasury

"I favor a stronger rather than a weaker exchange rate." Mr.

Lamont said, rejecting the argument the government was pursuing a

policy of competitive devaluation. The pound has shed about 15

percent of its value since Britain removed it from the exchange-rate

One reason the government can turn its attention to the pound and inflation is that the two-year recession seems to be over, Robin

Leigh-Pemberton, the central bank governor, said,
Mr. Leigh-Pemberton told a parliamentary committee that he

expected the British economy to grow around 1 percent this year, mainly in the second half. But he expressed concern about the lack of growth in money supply, a major indicator of economic health, "In my view it's at the bottom of our range and of anything that might be

But Mr. Leigh-Pemberton said he did not think cuts in bank base

rates from the current 6 percent were suitable, because rate stability

acceptable with an upturn in the economy," he said.

mechanism of the European Monetary System in September.

Committee, "The top priority is the control of inflation."

Of U.S. Hotel Chain

Compiled by Our Staff From Dispatches its strategy of focusing on its core VEVEY, Switzerland — Nestle business of branded food. The only other Nestle division 40 Stouffer and Presidente hotels unrelated to food is Alcon Laborato a private company owned by the tories Inc., a specialized drugmaker Hong Kong investor Cheng Yu- based in Forth Worth, Texas, that

certainly have no intention of selling

which owns or operates 40 hotels in side the United States and Renais-

chain's 15,000 rooms are wholly or partly owned by Stouffer.

The sale will help cut Nestle's estimated debt of 10 hillion Swiss sold to a private company con-At Nestle, peripheral divisions

"I would have thought it was a positive" development, said Martin Nestlé acquired the hotels as part Newson, analyst at Goldman Sachs



Very briefly:

Ciba-Geigy AG said it had signed an agreement with SmithKline Beecham PLC to develop and market an oral antibiotic of the penem elass. Both companies have equal access to marketing in all countries with the exception of Japan and other Asian countries, where Takeda Chemi-cal Industries Ltd. is Ciba's licensee.

 Eastman Kodak Co. said it had filed a patent-infringement suit against Sony Corp. and Sony Corp. of America over a magnetic recording system patented by Kodak that uses a record head with a small effective

• Kingfisher PLC, the British retailer, whose businesses include B & Q, Comet, Superdrug and Woolworths, said it had appointed Alan Smith, 52, as its chief executive. He joins Kingfisher from Marks & Spencer, where be was director in charge of stores operations.

Porsche AG said it had agreed to cooperate with Bayerische Motoren Werke AG in car-body parts; Porsche will order 200 million Deutsche marks (\$125 million) of tools and body parts for its new models from BMW's unit. BMW Fahrzeugtechnik.

• Fabricom SA's subsidiary Européene des Services has joined forces with the Polish company ASMA to develop household and industrial wasterecycling activitles in the Warsaw region.

 Italy recorded a 214 billion lire (\$1.3 billion) trade surplus with non-EC countries in February, as the lira's decline boosted exports, compared with an 825 billion lire deficit the previous month, the Natiooal Statistics

· Grand Metropolitan PLC, the British spirits and food group, said that it had acquired 25 perceot of Zwack Unicam RT. Hungary's maio producer and distributor of spirits.

AFX, Bloomberg, Reuters, AFP

LONDON: The City Extends Its Lead Among Currency-Trading Capitals

sche marks takes place in the United Kingdom than in either the United States or Germany," Britain was also the second-most-important center, after their domestic markets, for trading of Swiss and

By currency pairs, dollar - cent for the dollar.

the closing on Wall Street and do not reflect late trades elsewhere. Via The Associated Press

count for more than a quarter of heavy use of the dollar in hedging total reported net turnover; operations taking place in the dollar/yen for 20 percent and swap, futures and options marsterling and Deutsche mark/yen.

dollar/yen for 20 percent and swap, futures and options mar-dollar/sterling for 10 percent. The kets, the report stated. The depth next most popular are U.S. dollar/- and diversity of the U.S. dollar Canadian dollar, Deutsche mark/- inarkets are far greater than those of analogous markets in other cur-More than 60 percent of deals rencies. As a result, it is easier to French francs and the Australian involving the mark are in the spot manage exchange, interest-rate and - market, in contrast to only 42 per- other risks through this currency." A salient feature of the Japanese "This difference reflects the market, the report notes, is the rela-

layed settlement) and swap husithey are in either Britain or the Umted States and the study attrifurther swap activity by banks in (Continued from first finance page)
Japan, which also use the swap
market to manage financial risks."

(Continued from first finance page)

The U.S. trade representative,
Mickey Kantor, said Wednesday

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NYSE Highs-Lows

ness. Customers are far more active in the swap market in Japan than butes this to the high proportion of Japanese trade invoiced in dollars. Covering by customers leads to

EC: Community Says Clinton's Subsidy Statements Caused Harm to Airbus

(Knight-Ridder, Reuters)

aircraft to U.S. carriers for use on

was "much better policy."

issues," the EC source said, but the atmosphere was "perfectly open and constructive.

tive industries. Sources said it was too early to analyze the data to confirm that each side was adher-ing to the agreement's limits on support, but as a U.S. official said, "there was no smoking gun." American officials are seeking

facturing technology.

Michel Dechelotte, Airbus's di-

rector for international relations, said the consortium had "very strong doubts" that McDonnell
Douglas was keeping within the
agreement's limit on indirect aid of
4 percent of overall sales. If U.S. companies do not abide by the limits on subsidies, he said, "Europe will have no alternative but to match dollar for dollar." Sources said EC officials ex-

pressed concerns about proposals in Congress to boost support for the aviation industry and about a bill sponsored by Senator John C. Danforth, Repoblican of Missouri, McDonnell's home state. Mr. Danforth's legislation would require the Commerce Department to investi-gate Airbus subsidies. Such a uni-lateral probe "would be in flagrant violatioo" of the U.S.-EC agree-ment, an EC source said.

INGERSOLL-RAND COMPANY

The undersigned amountees that as from 6 April 1993 at Kas-Associatie N.V., Spristraal 172, Amsterdam, div. cpn. no. al of the CDRs largersoll-Rand Company each repr. 9 shares will be psyahle with Dfla. 1.29 net.(div. per rec. date 17.02.93; gross \$0.175 p.sh.) after deduction of 15% USA-tax = \$0.131 = Dfls. 0.24 per CDR Div. cps. belonging to non-residents of The Netherlands will be paid after deduction of an edditional 15% USA-tax (= \$0.131 = Dfls. 0.24) with Dfls. 1.05 net.

European officials also ex-pressed concerns about the Ameri-an use of foreign sales corpora-tions, which provide tax complaint, saying legislation for the fioancing vehicles was drawn up to comply with a GATT ruling on aircraft subsidies. In a report prepared by the U.S.

The U.S. trade representative, pressed concerns about the Ameri-

Mickey Kantor, said Wednesday that the risk of a trade war was remote despite the lack of progress toward a global trade agreement, Reuters reported from London. In the Brussels talks, the two sides "disagreed on a number of the foreign routes was an "unfair subsi-

confirmation that Airbus's four partners are keeping within a limit on direct government aid of 33 per-cent of development costs, and that previous aid is being repaid accordng to the terms of the agreement.

EC officials have criticized the

United States for a lack of transparency in indirect aid for its aircraft industry via research and development grants, National Aeronautics and Space Administratloo funding and aid for manu-

ADVERTISEMENT

AMSTERDAM DEPOSITARY COMPANY N.V. Amsterdam, 29 March 1993.

can use of foreign sales corpora-

tions, which provide tax advantages for the export of U.S. **■ U.S. Cites 44 Countries** aircraft. An EC source said the use

The United States accused on of such vehicles to finance sales of Wednesday 44 countries of unfair trade practices that rob American companies of foreign sales. The Associated Press reported from

trade office. Japan was singled out as the biggest perpetrator of barri-ers to competition in the report, followed by the European Commu-The report, the eighth annual

edition, is the first step in a process that could lead to sanctions if oegotiations fail to correct alleged in-

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Intrag Investment Funds Split and Exchange on a 5-for-1 Basis

involving the old shares of

BRIT-INVEST JAPAN-INVEST

Investment Fund for British Securities Investment Fund for Japanese Shares ENERGIE-INVEST (formerly ROMETAC-INVEST) International Energy Investment Fund

The directors of Intrag Ltd., Management of Investment Trusts, Zurich, have decided to effect a split and exchange of 5 new shares for every old share of the above Funds. Consequently, all issues of bearer shares of the three Funds up to

April 1, 1993,

will be subject to this split and exchange.

Exchange

Bank Depositors

Depositors of shares, whose shareholdings are held in an open safekeeping account at a bank, are not required to take any action. The Custodian Bank will execute the exchange as of April 1, 1993, without waiting for any special instructions on the part of shareholders.

Non-bank depositors are requested to present their old shares theld at home or in a safe deposit box) with the respective coupons anached (BRIT-INVEST Nos. 10-20, plus talon; JAPAN-INVEST Nos. 17-20, plus talon; ENERGIE-INVEST, certificate without coupon sheet, plus talon) starting on Thursday. April 15, 1993. at one of the subscription and paying agents listed below.

The split and exchange shall take place free of charge for shareholders of the above Investment Funds.

Over-the-Counter Trading

Effective on Tuesday, June 1, 1993, only the new shares of the Funds BRIT-INVEST, JAPAN-INVEST and ENERGIE-INVEST with Coupon Nos. 1-18 shall be regarded as "good delivery" by the subscription and paying agents.

Union Bank of Switzerland, Zurich Head Office and Branches in Switzerland

Lonibard, Odier & Cie. Geneva Cantrade Private Bank Ltd., Zurich

Old Security Code Nos.: BRIT-INVEST 279 279.186 279.187 JAPAN-INVEST ENERGIE-INVEST 279.190

New Security Code Nos.: BRIT INVEST JAPAN-INVEST 58,452 ENERGIE-INVEST 58,450 La Roche & Co., Basle Liechtensteinische Landesbank, Vaduz Zurich, April 1, 1993



Japan Behemoths Have Trouble Adapting

TOKYO - Japan's once-mighty trading companies face a gloomy future, according to a eport by Jardine Fleming Securities, Japan. The report portrays these former bastions of

apanese trade as "creatures of a bygone era." The survey of Japan's big six trading companies notes that these corporations have been in a structural decline since the early 1970s. Of the six, only Mitsubishi Corp, is viewed as worth of holding in an investment portfolio.

"They have lost their monopoly on foreign trade, as more companies handle their exports and, to an increasing extent, imports," wrote Victoria Melendez, trading company analyst at

As more Japanese manufacturers move their plants abroad, they are dealing directly with overseas distributors of their products.

Ms. Melendez also noted they are no longe

important as financiers to industry. Even their role as raw-materials suppliers is being undercut as Japan shifts to more service-oriented businesses and more manufacturing moves overseas.

Trading companies still have a role as importers, but Ms. Melendez asked, "For how long?"

However, the trading companies still wield plenty of clout. Sales of the top nine accounted for 30 percent of Japan's gross national product for the year to March 1992, said Nozomu Kuni-

shige, analyst at Kleinwort Benson.
"But they're not very profitable," he added. Jardine ranks the trading companies by profit-ability as follows: Mitsubishi, Sumitomo Corp., Mitsui & Co., Itochu Corp. (formerly C. Itoh), Marubeni Corp. and Nissino Iwai Corp.

The trading companies, known as show have tried to fight the trend toward direct trade by diversifying their direct investments.

As well as cranking up the rate of investment

The top six trading companies have made about 63 billion yen of equity investments in communications and information projects, ac-

cording to Jardine's report.

Most of these businesses have been hard hit by the downturn, and the Jardine report de-scribes most of the efforts to diversify as disastrous. "In just six months, the number of con-solidated subsidiaries and affiliates operating

in the red has jumped from an average of 31.5 percent to an average of 38 percent," it says.
But Jason James, analyst at James Capel, says the trading companies still have a role to play. Their three strengths are their financial expertise, international expertise, and good information," he said. "I guess you could sum up their future role as management of risk."

NASDAQ prices as of 3 p.m. New York time.
This list compiled by the AP, consists of the 1,000 most traded securities in terms of dollar value. It is updated twice a year.

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Properties Helped Net At Wharf

HONG KONG - Wharf (Hold-HUNG KUNG — Wharf (Holdings) Ltd., one of Hong Kong's largest property companies, said Wednesday its 1992 net profit had risen to 2.05 billion Hong Kong dollars (\$265.2 million) as a result of saints on property interpretations.

of gains on property investments.

The figures are after tax and payments to minority interests but before extraordinary gains. The previous year's profit, of 1.28 billion dollars, covered only a nine-month period because Wharf changed its financial year-end date to Dec. 31-from March 31 in 1991.

Revenue rose to 4.39 billion dol-lats from 2.24 billion in the nine months ended Dec. 31, 1991. Earnings per share increased to 97.8 cents from 61.2 cents.

The company proposed a final dividend of 48.5 cents a share, compared with 42 cents in the ninemonth period. Together with a pre-viously declared interim dividend of 16.5 cents, the total for the year comes to 65 cents.

The after-tax profit figure in-cludes 211 million dollars from the disposal of unspecified property boldings, which would have been recorded as an extraordinary item before a change in accounting pro-

cedures last year.
Wharf (Holdings) Ltd, a 44 percent-owned associate of World International (Holdings) Ltd., is a holding company for property, hotel, transport and warehouse busi-nesses. Founded in 1889 as a warehousing concern. Wharf was acquired in 1980 by the shipping acquired in 1965 2, tycoon Sir Yue-kong Pao. (Bloomberg, AFP)

Tokyo Braces for Little Bang

TOKYO - When Britain allowed banks and brokerage houses to compete against each other in 1986, it created a flurry of activity known as the Big Bang. Yet when a law designed to liberalize Japan's financial markets goes into effect tomorrow, little In January

more than a sizzle is expected. A key aspect of the rules developed by the Finance Ministry is to let banks and brokerage firms expand into each other's turn through new subsidiaries. The problem is that these new units will face severe restrictions on their business activities for now, leaving them at a disadvantage against established players.

Take, for example, the broker-age subsidiaries of banks. The Finance Ministry will only allow the subsidiaries to underwrite corporate and municipal bonds. However, the plum business of Japanese brokerage — the fat commissions on equity transac-tions — will be off limits.

Moreover, the Finance Ministry has told Japan's 11 biggest commercial banks, known as city banks, to put any plans to enter the brokerage industry on ice for at least a year after the new laws go into effect tomorrow.

"It's like an Oreo cookie with-Na has an Oreo cookie with-out the cream in the middle," said Walter Alther, a finance-indus-try analyst at the Tokyo office of W.I. Carr Group, "The more at-tractive areas of business are still being held beat from the more atbeing held back from them."

Consider, too, that a key element of Britain's deregulation, the liberalization of commissions on securities transactions, is not **Productivity** In Japan Fell

TOKYO — Japanese productivity fell 1.5 percent in January from December, the Japan Productivity Center, a state-sponsored research insti-

Also on Wednesday, the Construction Ministry said orders to 50 major Japanese con-struction companies fell 27 percent in February from a year earlier, to 1.553 trillion yen (\$13.30 billion).

Separately, Japan's 72.35 trillion yen state budget for the year beginning Thursday, devised to boost chances of an economic recovery, became law. It was the first time in 22 years that the budget had cleared all legislative proce-dures before the start of the fiscal year.

(Bloomberg, Reuters)

even being broached in the first

round of laws. Japan's fixed commissions on stock transactions start at 1.15 percent for small purchases and decline to less than 0.1 percent for large lots. Financial bureancrats are talking of more changes, including freeing comns, but that is not expected

for at least a year. Even if the new Japanese laws , Court Securities Ltd.

granted substantial freedoms, analysts said they doubted To-kyo's ailing banks and brokerages firms are in a very expan-sionary mood.

sionary mood.

A three-year slump in stock and real estate values has left Japanese banks sitting on a mountain of bad debt. Last year, the Finance Ministry said that in the six-month period ended April, Japan's 21 largest banks had 1.23 crillion year (\$10.53 billion) in trillion yen (\$10.53 billion) in

debts that were nonperforming. Similarly, Japan's securities companies are just starting to recover from the bear market of the past three years. The slump has devastated equity trading volume — and commissions. Little wonder then, analysts

nese banks and brokerage houses have plans to take advantage of the new laws this year. Another reason the laws are so slow-moving in Japan is that reg-ulators started to consider them

in the late 1980s, when Japan's

financial markets were in far dif-

ferent circumstances.

say, that only a handful of Japa-

With the stock market then booming, the problem for regulators was the seemingly obscene profits at Japan's Big Four brokers: Nomura Securities Co., Daiwa Securities Co., Yamaichi Securities Co. nd Nikko Securities Co. The authorities were seeking to break the Big Four's strangle-hold on the stock market by introducing competition from banks.

"The deregulation of Japan's financial markets was born in a different era than it was conceived," said Paul Heaton, an industry analysi at Smith New

Japanese Bank Group Takes On Bad Loans

Agence France-Presse

TOKYO — A cooperative re-cently set up by Japanese banks to absorb pooperforming debts said Wednesday it had acquired 682 bil-lion yen (\$5.84 billion) of bad loans at two-thirds of their face value since late January, Cooperative Credit Purchasing

Co., owned jointly by 21 banks, said it had purchased the loans for 452 billion yen. The figure was io line with forecasts made by Shinichiro Goto, who was transferred from Mitsubishi Bank Ltd. to head the joint company when it was set up at the urging of the Japanese Finance Ministry.

In the first two months of the cooperative's operations, 35 financial institutions got 229 bad loans off their balance sheets. As a result, the joint company ended up with 243 commercial plots of land and 154 residential lots as collateral. Details of the properties acquired

are to be made public later. Twenty percent of the bad loans at one trillion yen. were in excess of 5 billioo yen, the

than half were between I billion and 5 billion yen.

The institutions involved are the 21 banks that own the company -Japan's 11 city banks, seven trust banks and three-long-term credit banks — plus 10 regional banks, two insurance companies and a fi-

nancial cooperative. Uoder the system, a bank or other institution that sells problem real estate at a discount to the corporation must lend the corporation the money for the deal. The bank then oo longer owns the bad real estate loan, but instead owns a loan to Cooperative Credit Purchasing.

Nonperforming debts, those on which interest has not been paid for six months, had swelled to 12.3 trillion yen at the end of September 1992 and may have reached 15 trillion yen as Japan's fiscal year ended Wednesday. Write-offs for the year just ended year are estimated

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Japan to Cut Car Sales to EC

TOKYO - A fall in the volume of Japanese car exports to Europe this

year, agreed upon in Tokyo by the two sides, will be "significant," a European negotiator said Wednesday.

Officials of the EC Commission and the Japanese Ministry of Trade and Industry opened a third day of talks to reach an accord on the expected scope of this year's slump in the European market, a condition for fixing the level of Japanese exports.

EC pessimism has increased owing to a plunge of more than 20 percent in car sales in Europe in the first two months of 1993.

"We foresee a cootraction of 15 percent in the first three months," said the commission's vice president, Martin Bangemann, "and after a revival in the course of the year, a global decrease of 5 to 7 percent for 1993." Last year, Japan cut car exports to Europe by 6 percent.

Very briefly:

 That Airways has decided to defer taking delivery of seven Airbus A-330s and two Boeing 747s for 12 to 15 months and to cancel boying options oo another 13 planes to help it cope with a business downturn. President Group of Taiwan has taken over two units of the financially troubled U.S. computer maker, Wang Laboratories loc., in a deal worth about \$150 million, a President spokesman said.

· Mitsubishi Motors Corp. said Mitsubishi Motors Europe BV in the Netherlands, which controls its European operations, would form three oew European units, effective April 1

 Apple Computer Inc. boosted sales of personal computers in Japan last year and now Las the third-largest market share, a survey by Dataquest Japan found. Apple's share rose to 8.3 percent, from 5.4 percent in 1991. Revers, AFP, AP, Bloomberg

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SPORTS SOC

To Krabbe, Ruling on Ban Still Isn't Fair

NEUBRANDENBURG, Germany - The double world champion sprinter Katrin Krabbe accused German officials on Wednesday of plotting to stop her competing at this year's world athletics championships despite their having reduced a ban from competition from four years in one year.

Krabbe, who was suspended with teammates Grit Breuer and Manuela Derr after taking the drug clenhuterol, said an arbitration panel had chosen to end the new ban at midnight on Aug. 13 so she would be unable to qualify for the Stuttgart event.

The championships starts on Aug. 14 but the 23-year-old German will be unable to defend her 100- and 200-meter titles because she will not have had the chance to record the necessary qualifying times in competition.

"They chose Aug. 14 especially because they knew that we wouldn't be able to go to the world championships hecause we couldn't qualify for them," Krabbe said at a news conference. "We don't want to accept the decision but the problem is we haven't got

the official reason for it yet." The German athletics federation's arbitration panel reduced on Tuesday the bans on Krabbe and Breuer, who tested positive for clenhuterol in July, to one year and on Derr, who admitted to taking the drug but was never positively lested, to eight months.

On the surface the athletes seem in have been treated in different ways. While Derr's eight-month ban dates from Aug. 24, 1992, when she admitted to taking clenbuterol, Krabbe and Breuer's bans begin effectively on Aug. 14, the day the federation made an official proposal that the athletes be suspended

Under International Amateur Athletic Federation rules, bans for drug use start on the day athletes test positive. Krabbe and Breuer supplied positive samples in several tests from July 2 to 23 last year.

A German federation doping expert countered the argument on Wednesday by saying the bans began on Aug. 14 because the athletes were not officially punished for doping but for "unsportsmanlike conduct." The national federation was unable to ban Krabbe under its doping rules because of a legal technicality. It had no clause in its regulations governing bans for outof-competition tests last July although the regulations

been amended. ■ Russian Hurdler Banned

The world women's 100-meter hurdles champion, Lyudmila Narozhilenko of Russia, has been banned for four years after a positive test for an anabolic steroid

A spokesman for the IAAF, Jayne Pearce, said Wednesday in London that two urine samples from an indoor meeting in Lievin. France, on Feb. 13 had contained an anabolic steroid.

Narozhilenko, 27, twice lowered

the world indoor 60-meter record this month in Seville.

DENNIS THE MENACE



Istvan Pisont of Hungary, right, and Nicolaos Tsiantakis of Greece struggling for control of the ball.

Denmark Hands Spain First Loss

Goal in 20th Minute Bolsters Chances for World Cup Berth

Denmark's soccer captain, wanted a 1-0 lead as quickly as possible and he got it Wednesday.

UPY 100 50.

Flemming Povisen scored a 20th-minute goal that proved to be the game-winner as the European champions edged Spain to earn a much-needed boost in their quest for a berth in next year's World Cup finals in the United States.

"We got two crucial points to-night and I'd like to congratulate the whole team." said Denmark's coach, Richard Moller-Nielsen, who guided the Danes to a sensational European championship titie in Sweden last June.

Povisen, a striker who plays for Borussia Dortmund in Germany, capitalized on a defensive mistake by the Spaniards. He intercepted the ball on the left flank, decked the Spanish defender Rafael Alkorta and then fired a lot shot from a difficult angle past the Spanish goalkeeper, Andoni Zubizarreta.

The Danes, playing with confidence before a sellout crowd of 40,272 at the Parken stadium, moved to third place in group 3 with seven points from live games. They are still unbeaten, but had three lackluster goalless ties against Larvia, Lithuania and Ireland in

It was the first loss for Spain, which still leads the seven-team group with nine points from seven games. Ireland, which stunned Northern Ireland with three goals in nine first-half minutes to post a 3-0 win earlier Wednesday, is second with eight points from five games. The two top teams qualify

for the World Cup finals. Switzerland 1, Portugal 1: Portugal kept Switzerland to a tie but the Swiss regained the lead of European Group I from Italy on goal differential.

Stephane Chapuisat, of Germany's first-division Borussia Dortput Switzerland in Bern the 39th minute with his fifth goal of the qualifying tourna-

Chapuisat, for once unguarded by Portuguese defenders, deflected year.

That gave him the lead in the Group I scorer list.

Four minutes later, Jose Semedo tied it with a forceful header after the Swiss defense moved slowly against a lob by Abel Xavier, a

newcomer on the Portuguese team. Portugal's well-organized defense checked the Swiss attack, fo-cused heavily on Chapuisat, in the second half. Switzerland, seeking to reach its

first World Cup final round since 1966, remained well-placed to gain one of the two qualifying spots in the six-team group despite dropping a point Wednesday.

Switzerland and Italy now each have eight points from five Group I games. Switzerland has 15-4 soals.

games. Switzerland has 15-4 goals, ltaly 13-5. Portugal improved after a 3-1

home loss against Italy in its previous game and pulled even on points with third-place Scotland.

Wales 2, Belgium 0: Ryan Giggs scored his first goal for Wales and Ian Rush gained a national scoring record as the Welsh, playing at home in Cardiff, ended Belgium's six-game winning streak.

Giggs, a 19-year-old Manchester United winger likened to the mer-curial George Best, crashed home a free kick, and Liverpool's Rush headed a second that took him to a record 24 goals for his country. The result gave Wales a chance of gaining the finals in the United

States next year.

Belgium still heads the group four standings with 12 points from seven games with Romania second with seven from five. Wales, now with six from five, has moved third

four from four. Ireland 3, Northern Ireland 0: Ireland stunned Northern Ireland with three goals in nine first-half

above Czechoslovakia, which has

About 33,000 fans at Lansdowne Road in Dublin saw Andy Townsend, Niall Quinn and Steve Staunton score the goals that bolstered Ireland's chances of gaining the finals in the United States next

finals three years ago, moved within one point of the group leader, Spain, in the Group 3 standings. Spain has nine points from

six games and Ireland has eight from five. Neither has conceded a Northern Ireland has six points from six games and, with only two teams qualifying from the seven in

the group, must win its next game in Spain to stand any realistic chance of gaining the finals.

Greece 1, Hungary 0: Greece is poised to reach the World Cup finals for the first time after a well-desired cover in Budgarest over

deserved victory in Budapest over Hungary on Wednesday. It leads European Group Five with nine points from five games.
Only Russia has a realistic chance

of overtaking them. Even so, Greece should still qualify in second place from the five-team group.

The winner in the 70th minute came after an astute substitution by manager Alketas Panagoulias, who brought in Costas Antoniou for Spiros Marangos.

Minutes later, after a fine run down the left in which Nicos Tsiantakis cluded his marker, Antoniou's dangerous, low cross brought a desperate handling offense by central defender Andras Telek. Stratos Apostolakis took the resulting penalty kick and made no mistake with

his rising drive.
England 2, Turkey 0: In Izmir,
Turkey, David Platt scored seven minutes after kickoff to pace England to a qualifying victory over Turkey, moving the English into a

Corpuled by Our Stelf From Disperence a falling header into the bottom of The result means that Jack first-place tie in European Group COPENHAGEN — Lars Olsen, the net off an Alain Sutter cross. Chariton's team, which made the 2 and all but ending the Turks' Chariton's team, which made the 3 and all but ending the finals. The victory improved England

to 3-1-0 and seven points, with an identical record but just behind Norway on goal differential. The Netherlands also has seven points but has played one more game. Turkey fell to 1-1-5 and three

points with only three games re-maining in its schedule. Only the top two teams in the six-team group advances to the 1994 World Cup in the United States. An unmarked Platt leaped to

head in a John Barnes free kick from the right side of the penalty area, easily beating the immobilized Turkish goalkeeper Engin lpekoglu.

England's goalkeeper, Chris Woods, thwarted several Turkish chances, slapping away a powerful shot from Oguz Cetin in the 18th minute and covering a bail from a hesitant Orhan Cikrikci in the

Paul Gascoigne gave England its second goal, heading in a deep cross from right by Paul line seconds before the halftime whistle.

In the 44th minute Turkey replaced Ipekoglu with Hayrettin Demirbas after the starting goal-keeper was injured in a crash with

Further ruining Turkey's day were yellow cards issued to Tugny Kerimoghu for fouling Lee Dixon in the ninth minute and Orhan Cikrikci, who did not heed an offside whistle and kicked the ball into the net despite the referee's attempts to

SIDELINES

The 21st-Century at Wimbledon

WIMBLEDON, England (AP) - Wimbledon unveiled plans Wednesday to build a new No. 1 showcourt as the centerpiece of a 20-year development project to take the termis tournament into the 21st century.

The existing Court One, which is adjacent to Centre Court, is to be torn down and replaced by a building with facilities for players, club members and the media. A new Court One, with a seating capacity of 11,500, would be built just north of Centre Court, Centre Court would be extended to increase seating from 12,100 to 12,000.

officials ruled out putting a roof over any of the courts, despite the rain that disrupts the tournament year after year. The All England Club's chairman, John Curry, refused to reveal the projected cost, saying, "We The plans also include a new No. 2 court for 5,000 spectators and two more outside courts. In addition, the grounds would be redeveloped to provide easier access and improved facilities for fans.

Roche Reaches End of the Road

PARIS (AFP) - Stephen Roelle of Treland has continued that he will

"Taking (ATT)"—"suppled Rocke of Heanth and commission that he will retire from cycling at the end of the season.

"I atways said I would finish my career at the age of 32 or 33. Next November I will be 34," he said Wednesday. "I didn't want to leave before because I might have had the image of a loser."

He became one of Ireland's greatest sporting stars when he swept the board in 1987 by winning Tour of France and the Tour of Italy and the world championship. But since then his career has gone downhill, and injuries constantly hamper his efforts to climb up again.

• Greg Lemond, the three-time Tour de France champion, escaped a

car crash near his home in Belgium without serious injury, the police said. LeMond's car crashed into another vehicle late Tuesday, slightly injuring both drivers, a police official said.

For the Record

Don Shields, the most valuable player in the first National Invitation Tournament, in 1938 for Temple, and later the head basketball coach at the University of Tulsa, died Tuesday. He was 78 and had been ill for

Clande Mouton, who became a national figure as the bilingual public address announcer for the Montreal Canadiens, died Tuesday of pancreatic cancer. He was 61.

NHL Realigns in First Facelift in Decade

new playoff system.

Starting next season, with the addition of new franchises in Anaheim, California, and Miami, the Winnipeg Jets, moved into new divisions.

The names of the conferences and divisions are being simplified with geographical titles.

The playoff format is the most radical change. The NHL has been basing its playoffs on the top four teams of each division qualifying — No. 1 versus 4 and 2 playing 3 — a system it has used since 1981-82. The two division winners then meet to decide a conference champion and the two conference champions meet for the Stanley Cup.

Starting next season, in each of the two conferences, the regular-season division champs will be seeded 1-2. The next six teams based on points, regardless of division standings, make the rest of the eight-team conference quarterfinals. The division winners hold home-ice advantage in the first round regardless of where ranked in the conference stand-

ings.
"The new system better rewards teams for their perfor-

WELL I HOPE

ARE YOU THE KID

The Associated Press

NEW YORK — The National Hockey League announced Wednesday its first radical facelift in a decade, including a new playoff system.

The Associated Press

mance in the regular season by moving to a playoff system

based on conference play," Commissioner Gary Bettman the Adams, joining Boston, Hartford, Montreal, Ottawa, with this alignment provides bookey fans with the Buffalo and Quebea: The move for the Peneuins will be a resewal of a division.

The move for the Peneuins will be a resewal of a division. The two conferences will have their names changed to

In the West Conference, the Pacific Division, currently

Sanythe Division, will be made up of Calgary, Edmonton, Vancouver, Los Angeles, San Jose and the new Anaheim franchise owned by the Walt Disney Co. Winnipeg moves to the Central Division, currently the

Norris, to join Toronto, Detroit, Chicago, St. Louis and the relocated Dallas Stars, who are moving from Minnesota where they were the North Stars. It's a return of sorts for The Jets, after joining the NHL in 1979-30 in the Smythe Division, played in the Norris for the 1981-82 season before

NO, I WAS JUST KIND

moving back in the Smythe the next year after the Colorado Rockies moved east to become the New Jersey Devils.

Tampa Bay is moved from the Norris into the East
Conference's Atlantic Division, now the Patrick, with Washington, the New York Islanders, the New York Rangers, New Jersey. Philadelphia and the new franchise based in

The move for the Penguins will be a renewal of a division rivalry with Montreal in existence from 1974-75 until 1981-Eastern and Western from Clarence Campbell and Prince of 82, when the Penguins moved the Patrick Teams in the East Conference will play division rivals five

times each, opponents in the other division four times each and opponents in the other conference twice cach. Teams in the West Conference will play divisional rivals six times each, opponents in the other division four times

each and opponents in the other conference twice each. This produces an 82-game schedule. It has yet to be determined whether the extra two neutral-site games needed to reach the 84 game schedule in use this year will be played. The subject is a matter for negotiation between the league and the NHL Players' Association.

The league said the changes were approved by a unanimous vote of its board of governors. A two-third majority was needed for approval.

"These changes will best serve the interests of our teams." Bettman. "The League had adopted a plan that will enhance rivalries both within and outside divisional play.

CALVIN AND HOBBES



WIZARD of ID

TOUTRE SUPPOSED TO SCOOP ONE HALF STRAGHT DOWN AND THEN DIG OUT THE OTHER SIDE FROM THE BOTTON, SO PART OF THE TOP REMAINS VERY END!

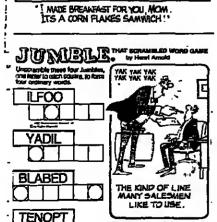






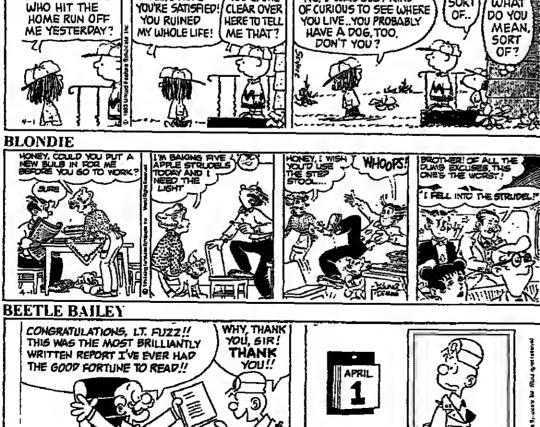
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To our readers in France



VYOU CAME







REX MORGAN







Michigan's Tactics Of Intimidation Sometimes Backfire

New York Times Service

Woofing can backfire. A few years ago in a tight game in the final minute of the West Regionals of the National Collegiate Athletic Association basketball tournament, Paris McCurdy of Ball State stepped to the free-throw line, Greg Anthony of Nevada Las Vegas, hoping to throw him off his game, sauntered behind him and said quietly, "You're gonna shoot another one of those bricks, man," McCurdy said, "We'll see."

Anthony said, "Your mama can shoot better free throws than you." McCurdy said, "Ain't got no mama."

strange look came over Anthony's face and he walked away silently.

* little smile appeared on McCurdy's face — for, in fact, he did have a mother. He also sank both free

Vantage Point



throws. He later said that the discussion with Anthony relaxed him, having the opposite affect than Anthony nad intended. Ball State lost the

game, 69-67, but it wasn't because of McCurdy's fout shooting — he hit four for four in the game — and it presumably wasn't because of Anthony's mouth, This comes to mind now as Michigan, the woolingest team in the Final Four, prepares to play Kentucky in the semifinals in New Orleans on Saturday. Woofing, or barking, or taunting in your face has backfired for Michigan up to this point, although it has not floored them.

Woofing, too, has backfired on Anthony, because the possible escala-

tion of pushing an opponent verbally is to punch him. Even sucker punch him, which is what Anthony did the other night in Phoenix to Kevin

The television audience caught a stark glimpse of Michigan's verbal propensity last week when Jinmy King, after executing a crashing jam, shouted something ugly, something unnecessary in the face of a George Washington player. It was like kicking someone when he's down, because at the time. Michigan, the heavy favorite, was leading by something like 15-2. At the half, Michigan led by 2 points, and barely won.

Whatever woofing the Wolverines have done in the tournament has seemed to either ignite the other teams (UCLA took them into overtime and Temple played them virtually even), or defuse themselves with a bullying overconfidence.

Michigan players come out in their corn-vellow long shorts - Jalen Rose's cover his knees - and their black shoes and black socks, reminiscent of Mike Tyson in the ring (although Tyson was without socks), and wrapped in rap. They want to give the impression of street toughs, and bring that 'hood jauntiness to the court. This is hip-hop hoops.

But if practiced, it would seem more suited for the pros. where anything

goes, just about, than in college where these players are students, at least

Michigan does many of the thirtgs that the basketball textbook says not to do, such as throwing cross-court passes. But because of their glorious physical talent, they have gotten away with such risky business. The end result of this, however, can be that when facing a team with fairly equa talent — and stronger coaching — as they will against Kentucky, then the players' deficiencies, such as not knowing or caring how to fight through picks, not knowing or caring how to get free without the ball, may be another way of beating themselves,

Often, though, when the competition is herce, as it is at this level of the NCAA tournament, the best thing to do is keep your mouth shut, Walt Frazier had a theory about this, "Let sleeping dogs lie," he said, "Why ритр апуопе ио?

It is true that competitors try whatever they can to get an edge, and there are occasions when some words will make another player so infuriated, for example, that be loses concentration, but the reverse may work better.

Sometimes the best thing to do is say nothing. I remember Sonny Liston's glare, those piercing, villainous eves set darkly inside the cowl of his boxing tobe. 'Nuff said, they said.

Or take Bob Gibson, According to Joe Morgan in his new autobiography, "A Life in Baseball." "Gibson did not socialize, did not so much as weeklangs provide with players on other tears.

exchange words with players on other teams, he said, because any time they were in the batter's box he needed the freedom to knock them down." What Gibson did do, though, was stare malevolently, and fire that most wicked of fast balls.

As Michigan goes against Kentucky, I am terminded of the matches between Bjorn Borg and John McEnroe, McEnroe was uncharacteristically tight-lipped when he played Borg. He said he needed all the energy he could muster — every extra breath preserved — if he hoped to beat him. He also knew he wasn't going to intimidate or confound him with gah.

The Michigan players will have to do the same against Ken they will surely wind up talking only to themselves.

le 6-9 24, Owens 9-17 4-7 23, Galling 9-14 5-6 23. Rebound3--Minnésola 37 (Laertner 10), Gald-en State 62 (Hill 13). Assists—Minnesola 2 1 Williams 13), Galden State 26 (Sprewell 10).

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WESTERN CONFERENCE

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Sen Harris 5-14 3-419, Piecce 6-147-9-24; Elliott 6-11 4-4 19, Robinson 7-17-7-10 21 @cbounds—Seatifie 52 N. terms 141. San Antonia 41 ; Robinson 91, Assists—Seatifie 31 (Poston at. San Antonia 71 I Anderson 71

Anionio 7: IAnderson 7:
LA Lokers 25 23 27 18— 97
LA Cippers 28 28 19 22—10:
Green 8 9 5-0 22 Scotto-16 1-3 31: Monnino 518 8-1 18. Roberts 11-16 3-5 32 Rebounds—LA
Lokers 45 IDivoc 12) LA Cippers 8-1 Roberts
111. Assists—LA Lokers 34 Threatil 61: LA

25 27 20 21—103 28 24 27 21—109

101, Chicago 49 (Grant 14) Assists-Pho

TUESDAY'S RESULTS

NBA Standings

r-Phoenix r-Scottle Portland LA Lakers



The Cleveland Indians' pitcher Jose Mesa (49) and catcher Sandy Alomar upending Hal Morris of the Cincinnati Reds after Morris charged the mound in a game in Winter Haven, Florida. Morris, who separated his shoulder, will be out of action for a least a mouth.

a boat is legally drunk when his blood alcohol content reaches 0.10

said, "We would recommend that be be charged with driving under the influence Crews, 31, was steering his 18-

By Murray Chass

New York Times Service

Tim Crews was legally drunk

when the boat he was driving

rammed a pier after dark, killing him and another Cleveland Indians

pitcher, an investigation of the ac-

Colonel Bob Edwards, law en-

Game and Fresh Water Fish Com-

mission, said in a report that tests

indicated that Crews had a bloodalcohol content of 0.14 percent.

Under Florida law, the operator of

cident has revealed.

foot (5.5-meter) fishing boat on Little Lake Nellie about 25 miles (40 kilometers) west of Orlando at about 7:30 P.M. on March 22 when it rammed a pier, went under it and

majors in runs (791) last season.

Boston Red Sox

For all the moves general manag-

Olin, 27, the Indians' top relief pitcher, was killed instantly. Crews died about 10 hours later at Orlando Regional Medical Center.

Legally Drunk in Fatal Boat Crash

Both pitchers died from "blunt force trauma to the head." Ed-wards said in his report, and the nature of the injuries indicated that neither man saw the pier before the forcement director for the Florida collision.

Bob Ojeda. 35. a third Indians pitcher, suffered a severe scalping injury and told investigators he did not recall seeing or hitting the picr. Edwards said Olin's blood alcohol content was .02 percent and Ojeda's .006 percent. Their content was not critical, bowever, because

Lieutenant Vinard Hitt of the commission said Tuesday that no charges would be filed. If similar circumstances existed and the operator of the boat survived, Hitt said. "We would recommend that equivalent of six to seven beers in a person the size of Crews: 6 feet (1.82 meters) and 195 pounds (88

kilograms).
"But the effects vary considerahly in each person," Hegert said. Edwards said physical evidence from the accident indicated the boat was "planed out," or riding high in the water. That condition, be explained, established that the boat was traveling 25 miles an hour or faster, though an exact speed could not be determined.

Hitt said that the boot manufac turer told investigators that with the 150-borsepower motor the boat had, it would have to go at least 25 miles an hour to be planing. But, he said, the boat was capable of traveling up to 50 miles an hour with

three people on board. The day after the accident, Lieutenant Bruce Cooper, one of the chief investigators, speculated that evidence indicated the boat could have been traveling with the threttle close to being completely open.

In his report Tuesday, Edwards said the boat's propeller cut a strip of grass about 250 feet long leading directly to the 171-foot pier. The grass he referred to was submerged egetation close to the lake's surface.

If the boat had not been on plane, Edwards said, it would have plowed the grass aside and "disturbed the bottom,"

The boat broke three of the pier's pilings and three cross braces, coming to rest 145 feet beyond. It stopped, Edwards said, because the force of the crash caused the outboard motor's cover to press against the flywheel, causing the engine to stall.

Ojeda, who was discharged from the hospital last Thursday, spoke with his teammates at the Indians' park in Winter Haven, Florida. the accident.

Many Contenders in a Season of Change

Are there any baseball fans out there who would like to see Nolan

Ryan pitch in the World Series in his final season? Probably lots, which is why the Texas Rangers are the sentimental favorite in the American League

West this year. They are no worse than most teams in the division. More than in any recent year. more teams have a legitimate chance at finishing first in the AL West, Even Seattle, which lost 98 games last season, may have a

chance, Well, maybe not, Predicted Order: 1) Chicago, 2) Minnesota, 31 Kansas City. 4) Oakland, 51 Texas, 6) Seattle, 7) Cali-

Chicago White Sox

Even without Bo Jackson and Ozzie Guillen, the White Sox stayed in contention last year. With

those players back, Chicago might win its first title since 1983, Jack McDowell (20-10) has be-come one of the most consistent starters. How well Bobby Thigpen pitches could be the key, but be

Scottle 4, San Otega 2 Son Francisca 4, Chicago Cubs I Baltimore 3, Detrail 2 Allonio 7, N.1. Yankes 5 Tesas 3, Chicago White Sar 0 N.Y. Mers 5, Las Angelos 4

FRENCH CUP
Second round
Alaccia 1, Sochous 1
IAjoccia won 4-2 on penalties(
Annecv 0, Paris Si Germain I
Cretell 0, Manipetiler 1
Gueurona 6, Lests a
Lest won 4-2 on penalties)
Le Houte 8, Toulouse 0
I foulouse won 4-3 on penalties1
Nortes 9, Roder 1
Niart 0, Manipeta 0
IManipeta won 4-2 on penalties1

IMonoco won 42 on penallies! Poni 51 Espril 8 Coen 2

GERMAN CUP

Semificat

Eintrocht Franklurt ü. Baver Leverkusen

ITALIAN CUP

FOURTN ONE-DAY INTERNATIONAL West Indies vs. Pokiston Tuesdae, in Kingstown, St Viuceni Pakiston' 184-9 150 overs) West Indies 148 1443 overs) Result Philiston won by 38 runs.

الأراد المراجع BASEBALL

American League
SALTIMORE—Pul Day Jennings, lirer
baserran, on waivers for his unconditional

Pouen O. Marseille i Si Eliënne I. Eninal i

AC Millon 1, Pome 0 I Ramo win 3-1 on ope

And the second s

FRENCH CUP

can do after missing almost two full can duplicate his .285 batting aver-

Minnesota Twins The Twins made two major winter moves that kept their tans happy — they kept Kirby Puckett in Minnesots, then sigoed Dave Winfield, a hometown bero, Bert Blyle-

AL PREVIEW ven also is back, needing 13 more

victories for 300, Minnesota always has done well because of its defense. Manager Tom Kelly is gambling this year that third baseman Scott Leius can make the move to shortstop to replace Greg Gagne.

Kansas City Royals A year ago, the Royals started the season with new players and new hope. A month later, they were 1-16 and on the way to their worst finish (72-90) since 1970.

So the Royals signed a home-town favorite. David Cone, to an-chor a staff that includes Kevin needs to do better than last season's 4.55 ERA. Hard-throwing Lind and Greg Gagne. They added Roberto Hernandez may need to Roberto Hernandez may need to St. Louis for Felix Jose. George St. Louis for Felix Jose. George The big question is what Jackson Brett, about to turn 40, will see if he

Sent Rick Greene, pilicher, fahls Minor league

day disabled lis! FLDRIDA—Put Scan Chlamporma, pilch-er, on so-day disabled list. Sent Nisel Wilson, pullielder: Brion Grilliths and Jamle McAn-

drew. John Johnstone Jose Martinez, Pal Pape and David Weathers, pitchers to Ed-

monton, PCL, and Gene Walter, pitcher, tahis minor-leadure comb for reassionment. Bought Chris Hammond, alterer, from Cincinnati to Gary Scott tuird baseman, and a player to be

age, or do better.

Oakland Athletics Free agency hit hard, and the defending AL West champions are without Dave Stewart, Mike Moore, Harold Baines and Willie Wilson, Walt Weiss was traded away and, for the first time in seven years. Oakland begins a season without Jose Canseco.

Even so, the Athletics have a lot left as they seek their fifth title in six years. Rickey Henderson may be unhappy with his contract, but he can get on base. Mark McGwire and Ruben Sierra are solid, and Dave Henderson is ready to return from yearlong injuries. **Texas Rangers**

What a thrill it would be to see Nolan Ryan, at 46, close his career in a World Series for only the second time. Possible, but not proba-ble. Ryan 15-9, 3.72 ERA) is coming off a series of injuries, and has

been so-so in spring training. The Rangers should score a lot of rons, Juan Gonzalez, 22, who led the majors with 43 home runs, and Jose Canseco (26 HR, 87 RBI) might be the most potent outfield tandem in baseball.

get support from newly acquired Charlie Leibrandt and Craig Lefferts, and Tom Henke as cioser.

Seattle Mariners Lou Piniella was hired to fire up the Mariners on the field, and reliever Norm Charlton also went from Cincinnati to Scattle. The Mariners, who have had only one winning season in their history, are used to disappointment.

California Angels Not much went right for the Angels last season, and it's not looking

like a real bright 1993, either. The Angels have solid starters in Mark Langston, Chuck Finley and free agent Scott Sanderson. Not enough to overcome a young lineup Triple-A Edmontoni.

EAST DIVISION After years of trying to break out of their choke collar, the Toronto

Seni Pick Greene, Pilcher, Johls minor league camp for reasslanment.

KANSAS CITY—Pul Dennis Rasmussen, pilcher, on 15-day disabled list.

MILWAUKEE—Signed Olckle Than, Inliekter, in 1-ver contract. Optioned Mike Ignosiak, pilcher, in Denver, AA.

OAKLAND—Claimed Scatt Hemand, edicher, of waivers from Chicaso White Sox, Optioned Joe Susgarski and Vince Horsman, pilchers, to Tocomo, PCL. Reassland Kevin Completi, pilcher, to Tocomo, Roleased Rich Gedrinan, calcher, and Bab Mulacti, pilcher, Orfered Gary Pettis, autifelder, and Date Sveum, Inliekter, contracts with Tocomo, Spined Mike Aldreie, autifelder, to minor-league contract, To RDNTO—Acoulted Darrim Jockson, quileider, tomison Dieso for Derek Belt and Starev Rings, outliekters, Pvi Davia Wells, pilcher, on waivers for his sincondillanar release. Optioned Juan de la Rasa, outfielder, and Gree O'Hollipron, conther, to Synacus, IL. Sent Tony Casillia, oticher, and Angel Martinet, catcher, to their minor league camp for redesignment. National League

ATLANTA—Ootlaned Ryon Klesko, Itral boseman, for Richmann, IL.

CHICAGO CUBS—Pul Jell D. Robinson, altriense Optioned Jim Buillinger and Healicalli Sigcumo, arithers, in love, AA, Pul Ryne Sanders, Shawan Dunslow, Startston and Mike Horsen, pilcher, on 15-day disabled list. Ooflaned Jesse Hollins and Turk Wendell altichers, and Fernanda Romsev, surlielder, in lowa. Outrighted George Pedre, activer, hollows Wolved Steve Lyons, Infelieder, to lowa Wolved Steve Lyons, Infelieder, to lingungapils, AA, Sent Tommy Grees, Insel Bearman, outchers, and Randy Avillison, first baseman Optioned Gary Scatt, in-lielder, to lowa Wolved Steve Lyons, Infelieder, to lingungapils, AA, Sent Tommy Grees, unfelieder, wattleider, outright to Indianopolis, and Troy Afenir, calcher; Jert Kadser, and Bill Londrum, pilchers, and Daye Cochrane, Irist Baseman-outlielder. In International Persona Colleges and Chris Jones, authorized in the minor league come for reassignment, Put Eric Wedee, cafcher, on Landreider, in their minor league come for Blue Jays did it last season. So what happens in the winter? They lose Dave Winfield, David Cone, Jimmy Key, Tom Henke, Kelly Gruber, Manuel Lee, Dave Stieb and a few others. Not all of those losses will hurt.

but the Blue Jays are not the force they were. Meanwhile, several teams have gotten better, including New York and Baltimore. Predicted Order: 1) Baltimore, 2) New York. 3) Toronto, 4) Cleve-

land, 5) Detroit. 6) Milwaukee, 7)

Camden Yards was a big hit last and that's the best measure of ofseason and so were the Orioles, What Detroit really needs is pitching. The 4.60 ERA was the who went 89-73 and stayed close to Toronto until the final weeks. highest in the majors since 1987, so

The Orioles made only a couple they signed free agent Mike Moore of moves to fill gaps, signing designated hitter Harold Baines and sec-(17-12), and Tom Bolton and Bill rueger at lesser prices. ond baseman Harold Reynolds. Milwankee Brewers Then, along came Fernando Valen-While owner Bud Selig comzuela. Baltimore still needs a few things to win this year, most of all plained about the disadvantage that small-market teams faced, most other clubs in baseball went for Cal Ripken to bounce back from a season-long slump.

Mike Devereaux [107 RBI] and out and got more players while Mil-Brady Anderson (80 RBI, 53 SB) waukee lost Paul Molitor, Chris are two of the best outfielders in Bosio, Dan Plesac and a few others. baseball, Mike Mussina (18-5, 2.54 Rookie manager Phil Garner got ERA) emerged as one of the best the most from his lineup by runyoung pitchers in the majors. ning all the time, as the Brewers stole a team-record 256 bases.

New York Yankees George Steinbrenner's return to the Bronx got the attention, but it made one of the splashiest debuts will be newcomers Wade Boggs, Jim Abbott, Jimmy Key, Spike Owen and Paul O'Neill who deterin major league history. mine whether the Yankees win er Lou Gorman has made, and for

Abbott 17-15. 2.77 ERAI got no run support in California; be'll get more at Yankee Stadium and might become New York's next bero. Key (12-12) is consistent and will is a more about 18 consistent and will is a more about 18 consistent and will is a more about 18 consistent and will is a more bad it as there for the bull. (13-13) is consistent and will join more had it not been for the bull-Melido Perez for a solid three-deep pen that blew 26 of 65 save rotation.

Don Mattingly does not have his old home run power, but his 40 doubles showed a resurgence. Boggs 1.369 lifetime at Fenway Park! needs to show his career-lov .259 last season was a fluke and Danny Tartabull (85 RBI) must play more often.

Toronto Blue Jays Let's see, who's left? Joe Carter, Roberto Alomar, Jack Morris and a few others,

enough for Toronto to become the first AL East team to win three straight division championships since the 1976-78 Yankees.

Dave Winfield's 108 RBI will be hard to replace, although Paul Molitor might make up for it in other ways. Duane Ward becomes the that features right fielder Tim ways. Duane Ward becomes the Salmon (.347, 29 HR, 109 RB) at full-time closer with Tom Henke gone. Dick Schofield will do fine at shortstop for Manuel Lec.

Cleveland Indians The Indians seemed ready to rise this season before the boating accident that killed Steve Olin and Tim

Crews and injured Boh Ojeda. Olin (29 saves) symbolized the emergence of the young Indians. Carlos Baerga hit .300 with 200 hits, 20 home runs and 100 RBI and Kenny Lofton set a league record for rookies with 66 stolen

A lot of people point to Detroit's low batting average (.256) and ma-jor league leading strikeouts (1,055), but the Tigers again led the

Daulton, Phillies Catcher,

remains with the team for his entire career. Daulton became the highest-paid catcher in baseball on Tuesday, agreeing to an \$18.5 million, four-year extension through the 1997

three-year deal worth \$6.75 million guaranteed. The new contract gives the Phillies a 1998 option at \$5 million with a \$500,000 buyout. The contract also contains bonuses for various season awards,

president, said, alluding to six operations the catcher has had on his left knee.

his career with the Phillies and Darren will be the second. Daulton, 31, had his best season in 1992, hitting 270 with 27 home

Daulton's career almost ended June 21, 1986, when Mike Heath of the St. Louis Cardinals slid into his left knee at home plate. Daulton

underwent surgery four days later for a ligament tear.

He also overcame serious injuries in 1991, when be missed numerous games when a car he was riding in crashed into a tree.

| | BACTIMORE—Put Doug Jennings, first baseman, on waivers for his unconditional release BDSTDN—Put Mont Young allicher, or waivers for his unconditional release. CALIFORNIA—Dationed Russ Soringer, allicher, to Vancouver. PCL. CHICAGO WHITE SOX—Dationed Month Merulia, calcher, to Nashville, AA, Put Mile Dunne, pitcher, on 13-day disabled list. DETROIT—Purchased contract of Boo MacDanold, pitcher, from Toronia for costs. | FLD RIDA-PIJ Scht Chiemporms, et an 80-day dispited his. Sent in liget vi outlieter: Brion Grilliths and Jamie. Area, John Johnstone Jose Martine Pape and David Wedinets, etichers motion, PCL. and Gene Walter, pitcher minor-leadure comb for reassignment. E. Chris Hammond, allicher, from Cincinn Gav Scott furd baseman, and a player named later, and contract of Lyls A allicher, from konsas City SAN FRANCISCO-Agreed to 1-voo Iract terms with Mark Coreson, autiliance terms with Mark Coreson, autiliance. |
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صكذا من الأصل

Signs for \$18.5 Million CLEARWATER, Florida - The Philadelphia Phillies were willing to pay \$18.5 million to ensure that catcher Darren Daulton

Daulton will make \$2.25 million in 1993, the final season of a

including being selected the league's most valuable player.
"Darren has overcome a lot of adversity to become without question the best catcher in baseball," Bill Giles, the Phillies'

"To me he's a great example of what hard work and determination can accomplish whether it is in sports or life. This new contract enables Darren to complete his career as a Phillie. Mike Schmidt played all of

runs and a league-leading 109 RBIs. He became the fourth catcher to lead the NL in RBIs, with Roy Campanella (1953), Johnny Bench (1972-74) and Gary Carter

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ESCORTS & GUIDES

tape.' So I did. Immediately. Like, I ran

Madonna seni the tape to Warner Brothers Records ther own Maverick lahel

didn't exist yet). Warners' Reprise division

signed him. In the liner notes to his album.

na (Mo) Ciccione for your inspiration and

cotti acknowledges the debt to "Madon-

But in person, he added a qualifier:

"She basically got the door open for me

and the rest was up to me, I have to say I was lucky. A lot of things sort of fell in my

path. But it's what people do with what

Scotti wrote four of the 10 songs on the

album; Madonna co-wrote and sings on

the opening track, "Get Over." The first single is a remake of Harold Melvin and

the Blue Notes' 1975 hit "Wake Up Every-

A Billboard review praised Scotti's

"convincingly soulful . . . throaty bari-tone," dubbing him a "highly photogenic newcomer." The CD is decorated with

black-and-white photos of Scotti looking

pensive, moody, naughty, seductive. His version of "Wake Up Everybody"

hits a multitude of current pop-cultural

buttons: 70s nostalgia, environmentalism

("Wake up/Stop cutting down our trees")

and, in a lyric revised by Scotti, AIDS, He

changed the original line, "Wake up all the

doctors/Make the old people well" to

ACROSS

t Perfume

14 Loner

ts Pacific

16 Pamstaking

ta Play opener

22 Freeway feature

26 Bar stank

27 Neighbor of Leb.

"Make the sick people well."

falls in their path.

home and Fed Ex-ed it that night."

Fairness? It's a Big Lie

WASHINGTON — The big—theory that a Clinton speech writer gest lie now circulating in the made it up during the campaign United States is, "I'm willing to and it was inserted into 'the pay my share of taxes if everyone

else pays their fair share." Despite the fact that I have read this in the newspapers and have Tea Party. A third is that it was even heard the president quote peo-

ple saying it. I have been unable to actually meet one person who

meant it. Recently stood in front of an H&R Block tax advice store in Washington and conducted an exit poll of

I posed the Buchwald question: "Are you willing to pay your fair share of taxes if everyhody else does? One man responded. "What ex-

actly is a fair share of taxes?" "The government defines fair as collecting enough to take care of its needs and at the same time leaving taxpayers into a gold mine." the taxpayers with plenty to pay He said, "Everyone knows that

that's scientifically impossible." A woman came out dabbing her eyes with a tissue. I read the quote

"Who said that?" she wanted to

know.
"Elvis Presley, But there's one

Oscar Victories Spur Irish to Subsidize Films

Reuters

DUBLIN - The Irish government has decided to revive the state-run Irish Film Board, aholished nearly six years ago, after Ireland won two Hollywood Oscars. Arts Minister Michael D. Higgins announced that the state would reactivate a board which has offered no seed funding for films

One of the first films to be funded hy the board was "Angel." which launched Neil Jordan's career. Jordan, celebrating his 1993 Oscar for writing "The Crying Game," said: "If there had been any Irish investment in The Crying Game, it would have made a prof-

speech.' Another is that Chelsea Clinton found the phrase while do-

ing a research paper on the Boston originally part of an old French drinking song. Whatever its origin, it has spread like wildfire from one end of the country to the other."

She confided, "I will pay my fair share - only if everyone else pays more than their fair share."

The next person who came out was very cautious about saying anything critical of the tax system. The lawmakers must know what they are doing or they wouldn't be members of Congress. I doubt if any of us is paying one more cent of taxes than is absolutely necessary." "You are a wonderful person to

have such faith in the tax system. What do you do for a living?"
"I am the manager of this H&R

Another customer appeared and I read the statement and asked if he agreed with it. He answered, "It doesn't matter. I don't have the money to pay any share. That's why they are going to confiscate my automobile. Even if everybody pays their share, the IRS won't give ne my car back."

One gentleman said, "Death and taxes and fairness do not mix. The guy in the lower bracket believes that I'm shafung him, and I think that the guy in the upper bracket is shafting me. The only thing we all have in common is that we are sure the government is screwing every-

On the basis of my poll, fairness does not appear to be one of the major concerns of the American public when it comes to paying taxes. People talked happily about wanting to pay taxes because it sounded good, and Clinton had

made it gospel, f called the White House to find out if the president really believed that taxpayers should be treated fairly. He was out jogging. But an aide told me that, although the president believes in fairness, he was furious that someone in his administration had leaked it to the

Forecast for Friday through Sunday

North America

Friday will be cool with rain

remain chilly. Oetroil will have snow Friday as unsen-sonably cold weather contin-

Nick Scotti: 10 Easy Steps to Stardom

المحادة الموالي

By Rick Marin

New York Times Service NEW YORK — Nick Scotu was born with great looks and a good voice. His debut album, "Nick Scotti" (Reprise), hit record stores last week. It sounds, well, O. K.: R&B pop. easy on the ears, with lots of retro references. But how

it sounds is not really the point. The point is how it got to the record stores in the first place - a lesson in the machinery of '90s pop stardom (the same machinery, of course, that produced such musical hunks as Harry Connick Jr., Chris Isaak and Billy Ray Cytus).

Here's how it works: 1. Start hanging out in nightclubs in iunior high.

2. Become a top male model.

Meet Madonna at a party. Send her your demo tape.

5. Land a record contract at Madonna's label, then remake a funky 70s song.

6. Have Madonna's press agent spread the news that you're not just a pretty boy-

toy; you can sing, ton.
7. Do a sexy photo shout with Bruce
Weber for Vanity Fair.

8. Appear on the cover of a hip new downtown magazine. 9. Be feted at a small private party at a

hip new downtown restaurant and a big un-private party at a huge nightclub. 10. Go on a nationwide promotional tour and become famous for heing famous before your first album even comes ont. Welcome to the short, happy life of

Nick Scotti. He was 13 when he started sneaking out of his parents' house in Queens and hop-ping the train to Manhattan to dance all night at a club called the Funhouse. That's when he first met Madonna, in the deejay booth with Jellyhean Benitez and other creatures of the downtown scene who would later become famous for having known Madonna before she became fam

By 18, he was modeling in Japan and Europe, where he became a regular in L'Uomo Vogue and scored a contract with Valentino. At 22, two years ago, he met Madonna again, at a birthday party for the photographer Herb Ritts. This was the

crucial break. 'She sort of gave me a little hit of attitude, Scotti said, while sipping cappuc-cino in the office of Liz Rosenberg, who is Madonna's press agent and, now, Scotti's, 100. "She was a little disrespectful," said Scotti, who added that he responded with

an expletive,
"She said, 'That's the nicest thing I've heard all day," he continued. "Then we talked for a really long time, about an hour, in fact, I told her I was writing and singing, and she said. 'Send me a demo

is in stole. Ory weather is expected in Beijing and Seoul Enday through Sun-dey, and there should be some sunshine each day. Hong Kong will be warm and



Good looks, parties and a word from Madonna helped Nick Scotti get his first album off the ground. The liner notes also include a message from the Earth Communications Office. a Los Angeles-based environmental lobby popular in the entertainment industry.

> The founder of U magazine, who goes simply hy Michael, said, "There is a lot of positive energy in his music, plus he's good looking." He put Scotti on the cover of U's self-proclaimed debut as "a fashionable weekly," and made him guest of honor at a

> "Being positive" and "social awareness" are the twin themes of his album, Scotti

party the magazine's launching.
The party, which was co-bosted by Rosenherg, was held at Orbit, a cozy downtown restaurant of the moment. Guests included the party queen Suzanne Bartsch, the gym owner David Barton and John Epperson, who is better known as the drag performer Lypsinka.

"I'd never heard of him before," Epperson said, when asked what be thought of Scotti. "I must be the only one." Warner Brothers threw a second party celebrating Scotti at Club USA two nights

There is, Michael said, "a buzz around Nick." How did it get there? Rosenberg, the vice president of publicity at Warner Brothers, who as Madonna's publicist has become a public-relations potentate to the entertainment press, modestly denied that

she had very much to do with it. "People write what they want to," she

said. "Just because people take my calls doesn't mean I can get them to do anything I want." Why do they want Scotti?"I think people are astounded that somebody

who looks that good could have such a great voice," she said. Vanity Fair was sufficiently astounded to devote four pages of its April issue to Bruce Weber photos of Scotti frolicking in various states of undress around the pool at the Fontainebleau hotel in Miami

"Ha's hot, sexy, talented, up-and-coming, and it was a great photo shoot," said Beth Kseniak, a spokeswoman for the magazine. Mademoiselle also gave him a page, gushing over the "24-year-old, green-eyed six-footer."

Rosenberg is well aware of the dangers of overexposure. "It's a double-edged sword," she said. "Because what happens when you get the press enthusiastic about any particular artist, then you get accused of hyping."

Hype has burned the music industry before. Top-40 teen idols from Fabian to Milli Vanilli have been known to achieve musical fame unencumbered by innate musical talent.

"I definitely think that peopla who are good-looking have an advantage," Scotti said, "If I said they didn't, I'd be a liar. I don't make the rules. That's just the way it is, I was born this way. I can't help that."

PEOPLE

Costner on Easter Island: The Extras Want Extras

Kevin Costner may have been a big hit with North American Indians after "Dances With Wolves." but he's finding some South Pacific islanders are harder to please. About 400 Easter Island natives. extras in his latest production. "Rapa Nui." went on strike this week claiming the \$24 his production company pays for them to stand around all night is just not enough. A company representative said it would be willing to pay \$41 if the islanders gave up free hot meals and settled for sandwiches. They refused.

Peter Murphy, the 18-year-old son of Annie Murphy and Bishop Eamonn Casey, had n ron-in recently with his mother's live-in boyfriend, Arthur Pennell, 68. They were charged with disorderly conduct after a scuffle in the couple" condominium in Ridgefield, Connecticut, police said. They added that Annie Murphy, 45, was slightly injured trying to break up the fight. The reason for the quartel was not disclosed.

Dr. William H. Masters and Virginia E. Johnson, pioneer researchers on the physiology of sex who were granted a divorce earlier this month, said they would continue to work together professionally. What did they do when they got their divorce papers. They signed them and then went out to dinner," said William R. Young, director of their institute in St. Louis.

Marin Alsop, who was the first woman to conduct the Boston Pops Orchestra, has been named as principal conductor of the Colorado Symphony Orchestra.

And now, Amy Fisher-Joey Buttafuoco comie books. Published by He Said/She Said Comics, who pioneered sex maniac and serial killer trading cards, the new comic books have text from newspaper and television interviews with the Long Island Lolita, her boyfriend and his wife. Fisher is serving a prison term for shooting her.

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INTERNATIONAL CLASSIFIED Appears on Pages 4 & 6

WEATHER

Europe

through Pers will have mild weelhet Findsy into the weekend The area will be rein-free much of the time, but a lew showers may

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By Robert Manning, 431 pages.

R OBERT Manning is one of, the most accomplished American journalists and editors, but the opening pages of this memoir tell so conventional a tale that, for a moment, I wondered why he'd bothered. But "The Swamp Ront proceeded to unhorse him and quibble over the agreed price.

era Binghampton, New York.

Manning has good stories to tell clash with Zuckerman.

and successor.

The Atlantic's owners agreed that

the magazine, at 100-plus, had grown a bit wheezy and needed working capital. He had built its circulation to more than 300,000. But without fresh investment the paying too little to writers and luring

Zuckerman, then a rising Boston real-estate tycoon, subsequently a heavy investor in U.S. News & World Report. After an elaborate mating dance choreographed by lawyers, Zuckerman signed to buy The Atlantic and its companion Atlanuc Monthly Press. Once the deal was struck, however, he slipped behind Manning's back in search of a new editor, then balked at the agreed payments, claiming that he'd been misled about the magazine's financial condition.

Liugation ensued. Manning and in the state and federal cases. Zuck-

Manning's self-education clearly failed him in one respect: It failed to instill a useful quotient of slyness and suspicion of the monves and purposes of others. An oldfashioned man, he believes there are unwritten rules of conduct which take precedence, for persons of honor, over the notoriously fluid and flexible rules that prevail in the markets these days. If that is Manning's only defect he is a lucky now a handicap, our trade is in worse shape than we imagine.

CROSSWORD a Rubber trees

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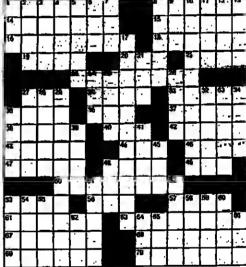
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D New York Times, edited by Eugene Maleska.

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BOOKS

THE SWAMP ROOT CHRONICLE: Adventures in the Word Trade

\$24.95. Norton. Reviewed by Edwin M. Yoder

Chronicle" is as deceptive as an opera with a slow overture. Once launched, it carries the reader agreeably along, reaching a sort of peak in the story of Manning's collision, a decade ago, with Mortimer
Zuckerman, the Canadian-born enSunday paper, modeled on the ex-

trepreneur who bought Manning's horse (The Atlantic Monthly), then Growing up poor in Depression-

Manning had to make do with a pre-World War II high schonl education, fortified by a year at Harvard on a Nieman Fellowship. He broke in on the excellent local paper. From Binghampton he went to the old United Press, from there by way of the Army to Time magazine. where he headed the Time London bureau in the '50s. From Time it was on to the State Department as assistant secretary for public af-fairs in the Kennedy-Johnson years. He stopped briefly by the now-dead New York Herald Trihune, where publisher Jock Whit-

cellent Observer of London. Manning found an eccentric editor blocking his way and soon left. It was then that he went to The Atlantic as Edward Weeks's understudy

and tells them with spirit. Of special interest are his accounts of the friendship with Ernest Hemingway, which grew out of an assign-ment to chronicle the writer for a Time cover, his adventures in government publicity under a boss, Dean Rusk, who emphatically questioned the press's role in foreign policy; his observations on England in the '50s; and his insider's account of the years at The Atlantic. The tone, usually mellow, turns caustic when he gets to the

By the late 1970s Manning and

magazine would drift cozily along. prestige bylines (Saul Bellow, et al.) only with the magazine's reputation. The need ultimately led him to

other stockholders prevailed, both erman paid.

man. And if what most journalists would once have called virtue is

The Washingon Post Writers Group.

By Alan Truscott ROM 1953 to 1989 the Ameri-I can Contract Bridge League produced an annual record of the world championship, featuring

deals and analysis. Since then similar books have been produced.

The diagramed deal from the Yokohama 1991 book, available for \$27.95 each including postage from Baron-Barclay Bridge Sup-plies. (800) 274-2221. [eatures a battle between Brazil and Poland. Two teams that have won world titles and are regularly in conten-tion. It shows that a elever play may fail in the short term but pro-

vide a long-term profit. In one room the Brazilians holding the East-West cards landed in five spades doubled, competing against five hearts. The declarer lost a spade trick, n heart trick and a club trick for down one.

In the replay, as shown, the Bra-zilians landed in five hearts doubled after an auction that included a Michaels cue-bid by West, show-ing spades and a minor suit, a cue-bid of two spades by North to show heart support, and a two no-trump bid by East to ask for his partner's

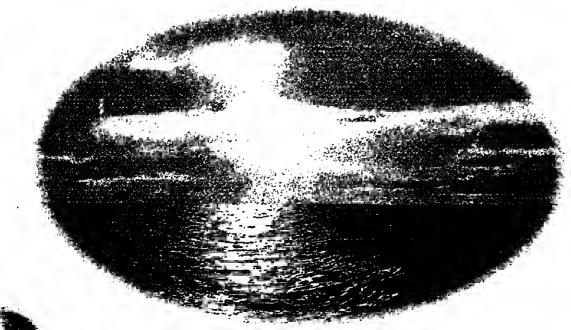
BRIDGE

minor suit The Polish West, Cezary Balicki, thought he needed to reach his partner quickly to score a diamond ruff so he made the imaginative lead of the spade nine. His partner, Adam Zmudzinski, did not have the hoped-for spade king, but the

South played the jack from dum-my, an numportant misguess, and ruffed East's queen. When East then gained the lead with the heart ace he knew that his partner held a diamond void because of the le

East therefore led a diamond, giv ing the ruff, and scored the king

♦ A 704 WEST SOUTH (D) VKOJ882



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